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basic education

Department: Basic Education **REPUBLIC OF SOUTH AFRICA**

NATIONAL SENIOR CERTIFICATE

GRADE 12



MARKS: 300

MARKING PRINCIPLES:

- 1. Penalties for foreign items are applied only if the candidate is not losing marks elsewhere in the question for that item (no foreign item penalty for misplaced item). No double penalty applied.
- 2. Full marks for correct answer. If the answer is incorrect, mark the workings provided.
- 3. If a pre-adjustment figure is shown as a final figure, allocate the part-mark for the working for that figure (not the method mark for the answer).
- 4. Unless otherwise indicated, the positive or negative effect of any figure must be considered to award the mark. If no + or sign or bracket is provided, assume that the figure is positive.
- 5. Where indicated, part-marks may be awarded to differentiate between differing qualities of answers from candidates.
- 6. This memorandum is not for public distribution, as certain items might imply incorrect treatment. The adjustments made are due to nuances in certain questions
- 7. Where penalties are applied, the marks for that section of the question cannot be a final negative.
- 8. Where method marks are awarded for operation, the marker must inspect the reasonableness of the answer before awarding the mark.
- 9. In awarding method marks, ensure that candidates do not get full marks for any item that is incorrect at least in part.
- 10 Codes: f = foreign item; p = placement/presentation.

This memorandum consists of 16 pages.

1.1 Explain how the Creditors' Reconciliation Statement can assist the business in terms of their internal control measures. State TWO points.

TWO valid points ✓ ✓ ✓

- It will assist the business in detecting errors/omissions in their books.
- It will show errors/omissions in the statement received.
- Detect fraudulent activities and take action

1.2 Calculate the correct balance of Pikor Suppliers in the Creditors' Ledger Account of Machu Traders. Show the changes to the figure R116 400.

(5 400 x 2) 116 400 ✓ + 780 ✓ - 480 ✓ ✓ - 27 300 ✓ ✓ - 810 ✓ ✓ - 10 800 ✓ ✓ = 77 790 ☑ ✓ one part correct

1.3	Creditors'	Reconciliation	Statement	for	Pikor	Suppliers
	30 April 201	15.				

Amount
121 800
(30 000)
84 000
(3 600)
(93 000)
(1 410)
77 790

4

on

1.4 The owner of Machu Traders is not completely satisfied with the service and quality of goods received from Pikor Suppliers. Suggest TWO factors he should consider before changing suppliers.

TWO valid factors </

- The credit terms offered
- Will they offer discount for early payments
- Will alternative supplier be able to meet the demands of the business
- The quality of the products they are able to deliver

4

TOTAL MARKS
30
00

3

9

QUESTION 2

2.1 CONCEPTS

2.1.1	False	\checkmark
2.1.2	False	\checkmark
2.1.3	True	\checkmark

2.2 STAR WHEELS MANUFACTURERS

2.2.1 DIRECT LABOUR COST

Basic salary (14 x 7 000) ✓ x 12 ✓	1 176 000	\checkmark
98 000 one part correct		
Overtime (14 x 144) ✓ x 65 ✓	131 040	\checkmark
UIF contributions (1 176 000 x 1%) (1% of basic)	11 760	✓☑
one part correct	1 318 800	\checkmark

FACTORY OVERHEAD COST

Indirect materials one part correct (13 200 ✓ + 38 400 ✓ – 15 100 ✓)	36 500	Ø
Salaries: foreman	156 000	\checkmark
Electricity and water (104 000 x 90%)	93 600	√ √
Rent expense (115 200 x 600/1 500)	46 080	√ √
Insurance (74 200 x 3/7)	31 800	√ √
Depreciation: factory plant and machinery	277 220	\checkmark
operation	641 200	\checkmark

13

2.2.2 PRODUCTION COST STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015.

Direct (raw) materials cost		2 100 000	
Direct labour cost	<mark>see 2.2.1</mark>	1 318 800	\checkmark
Prime cost	operation	3 418 800	☑
Factory overhead costs	see 2.2.1	641 200	\checkmark
Total manufacturing cost	operation	4 060 000	\checkmark
Work-in-process (beginning of y	year)	160 000	
	operation	4 220 000	\checkmark
Work-in-process at end	operation	(220 000)	\checkmark
Cost of production of finished goods (4 015 000 ✓ + 95 000 ✓ – 110 000 ✓)		4 000 000 one part correct	V



2.3 NUTRITIOUS EATS

2.3.1 Calculate the break-even point for the year ended 31 October 2015. $\frac{736\ 000\checkmark}{(28\checkmark - 16\checkmark)} = 61\ 333\ \text{or}\ 61\ 334\ \text{units} \square \text{ one part correct}$

2.3.2 Should the business be satisfied with the number of units that they have produced and sold during the current financial year? Explain. Quote figures. Yes/No ✓

Reason with figures $\checkmark \checkmark$

Reasons for Yes The business sold (64 000 – 61 334) 2 666 units more than the break-even point.

Reasons for No The business sold (78 000 – 60 000) 18 000 more than the breakeven point in the previous financial year. Production decreased from 78 000 – 64 000

3

Δ

2.3.3 Give TWO possible reasons for the increase in the direct material cost per unit in the current financial year.

```
Any two suitable reasons \checkmark \checkmark \checkmark \checkmark
```

- Due to the effects of inflation, price of raw materials increased.
- Storage costs.
- Raw material obtained from new suppliers.
- Increase in wastage
- Increase in carriage

2.3.4 Craig suggests that, in order to improve financial results in the new financial year, the quantity of cereal per box must be reduced by 10% and the selling price must remain the same. Give TWO valid reasons why he should not do this.

Any TWO valid reasons $\checkmark\checkmark\checkmark\checkmark\checkmark$

- It is not ethical and would lead to a decrease in the customers once this information becomes public knowledge.
- This is deliberate product shrinkage to gain higher profits. Could lead to legal action against the business.
- Product may be removed from the shelves if the contents of the product do not correspond with the information on the package.

	•
4	

TOTAL MARKS
50

3.1 VAT CONCEPTS

3.1.1 Out	put VAT	\checkmark
3.1.2 Sou	th African Revenue Services (SARS)	\checkmark
3.1.3 0%	(Zero)	\checkmark

3

12

3.2 VAT CALCULATIONS

Calculate the correct amount of VAT the business has to pay. Show ALL workings.

 $43\ 820\ \checkmark\ +\ (1\ 330\ \checkmark\ +\ 2\ 604\ \checkmark\ +\ 112\ \checkmark\ +\ 756\ \checkmark\) -\ (184\ \checkmark\ +\ 6\ 818\ \checkmark\) \\ 4\ 802\ 7\ 002 \\ =\ 41\ 620\ \checkmark\ \square$ One part correct

OR 43 820 + 1 330 + 2 604 + 112 + 756 - 184 - 6 818 **OR** -43 820 - 1 330 - 2 604 - 112 - 756 + 184 + 6 818

VAT CONTROL				
184	43 820			
6 818	1 330			
41 620	2 604			
	112			
	756			
48 622	48 622			

3.3 INVENTORY VALUATION

3.3.1 Calculate the closing of Johx (a) stock watches on 31 August 2015. 3 x 7 800 1 x 6 500 5 x 6 800 2 x 7 300 $6500 \checkmark + 34000 \checkmark + 14600 \checkmark + 23400 \checkmark$ = 78 500 🗹 One part correct 5 Calculate the cost of sales of Johx watches for the year ended (b) 31 August 2015. OR 330 000 two marks 78 000 \checkmark + 252 000 \checkmark - 78 500 \bigtriangledown (see above) 71 500 (11 x 6 500) 68 000 (10 x 6 800) = 251 500 🗹 One part correct 73 000 (10 x 7 300) 39 000 (05 x 7 800) OR 251 500 440 125 x 100/175 = 251 500 (1 mark) (1 mark) (2 marks) 4



78 250 2 marks see 3.3.2 <u>½ (78 000√ + 78 500</u>☑) x 365 = 113,6 days ☑ One part correct 251 500 ☑ see 3.3.2

4

3

3.3.2 (a) Calculate the closing stock of Kwatz watches for the year ended 31 August 2015.

304 150 (3 marks) <u>32 300 ✓ + 259 900 ✓ + 11 950 </u>✓ 95 ✓ + 675 ✓ 770 (2 marks)

= 395

395 x 92 ✓ = 36 340 ☑ One part correct

(b) Calculate the sales of Kwatz watches on 31 August 2015.

(770 - 92) = 678 (units sold) $\checkmark \checkmark$

678 x R520 = 352 560⊠ One part correct

3.3.3 Explain why the business uses different methods to value each type of watch. State ONE valid point.

One valid point $\checkmark\checkmark$

- Johx is sold at a high value. Small quantities are purchased.
- Each item can be monitored individually.
- The value is continuously changing.

Kwatz is sold at a low value. Large quantities are purchased. The value of each watch is almost constant.



4.1 MUSICA LIMITED

INCOME STATEMENT FOR THE YEAR ENDED 31 DECE	MBER 2015	
Sales (8 412 000 - 112 000 ✓ - 1 600 ✓) One part correct	8 298 400	$\mathbf{\nabla}$
Cost of sales (4 595 000 – 900√)	(4 594 100)	V
Gross profit 6	3 704 300	V
Other income Check operation	166 380	\square
Commission income	64 140	
Rent income (87 720 ✓ + 6 000 ✓ + 8 520 ✓ ✓)	102 240	\square
Gross income 7	3 870 680	\square
Operating expenses Check operation	(2 775 880)	Ø
Sundry expenses	257 400	
Bank charges	41 905	
Audit fees	75 600	
Packing material (15 400 ✓– 2 400 ✓)	13 000	\checkmark
Repairs and maintenance (107 500 ✓+ 6 000 ✓)	113 500	\checkmark
Director's fees (736 000 ✓ + 32 000 ✓ ✓) Check operation	768 000	\checkmark
Salaries and wages (1 020 000 ✓+ 18 500 ✓✓) Check operation	1 038 500	\square
Employer's contributions (156 000 ✓ + 5 050 ✓)	161 050	\square
Bad debts(17 600 \checkmark + 2 475 \checkmark)Check operation	20 075	\checkmark
Provision for bad debts adjustments	850	$\checkmark\checkmark$
Trading stock deficit (376 000 ✓ + 900 ✓ – 369 100 ✓)	7 800	\checkmark
Depreciation 30	278 200	√ √
Operating profit Check operation	1 094 800	\square
Interest income	3 000	
Profit before interest expense Check operation	1 097 800	Ø
Interest expense (540 800 + 100 800 – 601 600) One part correct	(40 000)	☑✓✓
Net profit before tax	1 057 800	Ø
Income tax	(300 300)	
Net profit after tax Check operation 7	757 500	\checkmark

4.2 TRADE AND OTHER RECEIVABLES

Debtors' control (125 000 ✓ – 1 600 ✓ – 2 025 ✓ – 2 47 (4 500 2 marks) One pa	5√) 118 900	V
Provision for bad debts	(8 000)	\checkmark
	110 900	
Accrued income/Receivable see Rer	nt income 8 520	$\mathbf{\nabla}$
SARS – Income tax	14 700	$\checkmark\checkmark$
	134 120	\checkmark

4.3 AUDIT REPORT

4.3.1 The audit report is an example of a/an (qualified/unqualified/disclaimer of opinion) audit report.

Disclaimer of opinion√

4.3.2 Who is the audit report addressed to? Give a reason for your answer.

Shareholders \checkmark They are the owners of the company and have appointed the auditors \checkmark

2
2

2

10

4.3.3 Explain why it is likely that this audit report will have a negative effect on the value of the shares of this company on the JSE. Any valid explanation $\sqrt{\sqrt{}}$

- The value of the shares will decrease
- Shareholders lose confidence in the company and might sell their shares
- Potential shareholders would not want to invest in this company



12

5

4

QUESTION 5

5.1				ASSET	DISP	<u>DSA</u>	L		_	
	2015 Aug.	31	Equipment ✓	120 000 ✓	2015 Aug.	31	Accumulated depreciation on equipment \checkmark (38 400 \checkmark + 8 160 \checkmark)	46 560⊠ One part correct		
							Bank 🗸	73 440 🗹		
				120 000				120 000		
										9

5.2

NO.	Calculation	Amount
(a)	3 900 000 - 2 000 000	1 900 000√√
(b)	900 000 - 470 000	430 000√√
(c)	Sold: 8 160 \checkmark see 5.1 (3 marks) New: 20% x 150 000 \checkmark x 6/12 \checkmark = 15 000 \checkmark Old: (780 000 \checkmark – 431 600 \checkmark) x 20% = 69 680 \checkmark 348 400 (2 marks)	92 840 √ (One part correct)

5.3.1 Calculate the income tax paid.

1 240 000 - 892 800 - $347 \ 200 \sqrt{4} + 17 \ 400 \ \sqrt{4} + 35 \ 700 \ \sqrt{4} = -294 \ 100 \ \boxed{2}$ (One part correct) or + $347 \ 200 \ - 17 \ 400 \ - 35 \ 700 = +294 \ 100$

5.3.2 Calculate the net change in cash and cash equivalents.

549 580 ✓ + 92 000 ✓ ✓ = 641 580 ☑ One part correct (110 000 – 18 000)



5.5.1 Calculate the net asset value per share. $\frac{5 950 800 \checkmark \times 100}{1 500 000 \checkmark 1} = 396,7 \text{ cents } \boxed{0} \text{ One part correct}$ OR $\frac{5 950 800}{1 460 000} \times \frac{100}{1} = 407,6 \text{ cents}$ 3

1 950 000 √: 5 950 800 √ 0,3: 1 ☑ <u>One part correct</u>

5.6.1 The directors are not satisfied with the liquidity position. Quote and explain THREE relevant financial indicators (with figures) to support this statement.

Ratio $\checkmark \checkmark \checkmark$ Trend and figures $\checkmark \checkmark \checkmark$

- Current ratio increased from 1,8 : 1 in 2015 to 3,3 : 1 in 2016
- Acid test ratio increased from 1,2 : 1 in 2015 to 1,6 : 1in 2016
- The stock turnover rate declined from 5 times in 2015 to 3 times in 2016

Do not accept Debtors' Collection and Creditors' Payment Period



5.6.2 The directors decided to increase the loan during the current financial year. Explain why this was a good decision. Quote and explain TWO financial indicators (with figures) in your answer.

Ratio $\checkmark \checkmark$ Figures and trend $\checkmark \checkmark$ Comment beyond trend $\checkmark \checkmark \checkmark \checkmark$

ROTCE

- This has increased from 21,2% to 24,2%
- Positively geared as ROTCE is higher than interest rate (10,5%)

DEBT-EQUITY RATIO

- This has increased from 0,09 : 1 to 0,33 : 1 see 5.5.3
- Low financial risk/not making much use of loans. Relies more on own funds

5.6.3 The directors were pleased with the price that the company paid to buy back the 40 000 shares. Give a suitable reason why the directors felt that way. Quote relevant financial indicators (with figures) to support your answer.

Reason ✓ ✓ Relevant figure ✓

Paid R4,30 per share to buy back shares. This is lower than the market value per share (2015 - 480 cents; 2016 - 505 cents).

(not a big difference to the NAV – 362 cents and 408 cents)

Average issue price was R3,70.

Purchased at a lower price than the issue price of the additional shares. (R4,50)

TOTAL MARKS
65

6.1 KOBUS HARDWARE

6.1.1 Calculate the missing amounts indicated by (a) to (e) in the Cash Budget for March and April 2016.

	Calculation	Amount	
(a)	28 000 √÷ 7%√ x 60 √	One part correct	240 000 🗹
(b)	R28 250 √x 90/10√	<mark>One part correc</mark> t	R254 250⊠
(c)	6000 ✓✓ (3 000 x 2) x 105,5% ✓	One part correct	6 330 🗹
(d)	180 000 ÷ 24		R7 500√√
(e)	180 000√ x 10,5%√ x ¹ / ₁₂ √	One part correct	R1 575⊠

17

8

6.1.2

Complete the Debtors' Collection Schedule.

	CREDIT SALES	MARCH	APRIL
FEBRUARY	152 000 🗸 🗸	76 000	
MARCH	160 000	68 400	80 000 √ 50% of March credit sales
APRIL	158 400	<mark>158 400 x 45% x 95%</mark>	67 716⊡⊡
		144 400	147 716⊠ operation

6.1.3

Calculate the percentage increase in sundry expenses.

 $2 190 \checkmark \checkmark$ (89 790 - 87 600) = 2,5% \checkmark One part correct 87 600 \checkmark

6.1.4 The Cash Budget for March and April 2016 indicates that this business will face serious financial difficulties. Identify TWO items to support this statement. Quote relevant figures.

Item ✓ ✓ Figures ✓ ✓

- The overdraft in March is R75 300 and April is R44 900. (This exceeds the overdraft limit of R40 000 as approved by bank.)
- The business is going to acquire a loan of R180 000 in April 2016.

4

6.1.5 Explain why each of the items reflects a problem for the business and advise Kobus regarding each case.

Collection from debtorsAny two valid reasons ✓ ✓ Alternative valid answers acceptable• Collections are much lower than expected. • This will cause a cash flow problem. • Internal control of debtors is poor.Payments to creditorsAny two valid reasons ✓ ✓ Alternative valid answers acceptable • These are a lot lower than they should have been. • Suppliers will stop selling to the business. • Interest can be charged by the creditors. • Poor credit rating for the business.InsuranceAny two valid reasons ✓ ✓ Alternative valid answers acceptable • These are a lot lower than they should have been. • Suppliers will stop selling to the business. • Interest can be charged by the creditors. • Poor credit rating for the business. • The policy will lapse (risk of being uninsured). • It will be difficult to replace assets. • There could be an increase in premiums in future. Any two valid reasons ✓ ✓ Alternative valid answers acceptable • There could be an increase in premiums in future.			
Payments to creditors Any two valid reasons ✓ ✓ Alternative valid answers acceptable • These are a lot lower than they should have been. • Suppliers will stop selling to the business. • Interest can be charged by the creditors. • Poor credit rating for the business. • The policy will lapse (risk of being uninsured). • It will be difficult to replace assets. • There could be an increase in premiums in future. Any two valid reasons ✓ ✓ Alternative valid answers acceptable	 Any two valid real Collection This will Internal 		
Insurance Any two valid reasons ✓ ✓ Alternative valid answers acceptable • The policy will lapse (risk of being uninsured). • It will be difficult to replace assets. • There could be an increase in premiums in future. Any two valid reasons ✓ ✓ Alternative valid answers acceptable	Payments to creditors Any two valid reasons ✓ Alternative valid reasons • These are a lot lower than the suppliers will stop selling to suppliers will stop selling to suppliers can be charged by Poor credit rating for the but the suppliers		
Any two valid reasons $\checkmark \checkmark$ Alternative valid answers acceptable	InsuranceAny two valid reasons✓Alternative valid answers acceptable•The policy will lapse (risk of being uninsured).•It will be difficult to replace assets.•There could be an increase in premiums in futu		
 This puts strain on meeting more important business expenses. This creates a further cash flow problem. It is not ethical for the owner to draw more money while the business is struggling. (Increased loans, overdraft) 	 Any two valid reasons ✓ ✓ Alternative valid reasons This puts strain on meeting is expenses. This creates a further cash f It is not ethical for the owner while the business is struggle overdraft) 		

6.2 MANAGEMENT OF FIXED ASSETS

Identify ONE problem regarding each vehicle/driver. Quote figures to support your answers. Give Kobus ONE point of advice for EACH problem identified.

	Problem with figures Problem ✓ ✓ ✓	Advice ✓ ✓ ✓
	Figures 🗸 🗸 🗸	
Vehicle 1 (Leroy)	Leroy was absent for 8 days./ He is the highest paid driver, R8 000 where other drivers earn R5 000.	Investigate the reason for his absence./Only pay for the number of days at work.
Vehicle 2 (Fred)	Fred is travelling too many kilometres (4 600 km for 80 trips = 58 km per trip) which is higher than the maximum of 40 km per customer./He is travelling more km than Bheki (4 200 compared to 2 800 km) but doing fewer trips (70 compared to 110).	Possible disciplinary action against Fred for unauthorised use of vehicle./Improve internal control over the use of the vehicles.
Vehicle 3 (Bheki)	Bheki is doing the most number of trips (120) but his vehicle is the oldest and the most expensive to run (R0,81 per km).	Consider replacing this vehicle as it is expensive to maintain.

TOTAL MARKS	
50	-
50	

TOTAL: 300