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## basic education

## Department: <br> Basic Education <br> REPUBLIC OF SOUTH AFRICA

## NSC 2019 <br> MEO 2019 SC CANDIDATES

GRADE 12


## MARKS: 300

## MARKING PRINCIPLES:

1. Unless otherwise stated in the marking guideline, penalties for foreign items are applied only if the candidate is not losing marks elsewhere in the question for that item (no penalty for misplaced item). No double penalty applied.
2. Penalties for placement or poor presentation (e.g. details) are applied only if the candidate is earning marks on the figures for that item.
3. Full marks for correct answer. If answer incorrect, mark the workings provided.
4. If a pre-adjustment figure is shown as a final figure, allocate the part-mark for the working for that figure (not the method mark for the answer). Note: if figures are stipulated in memo for components of workings, these do not carry the method mark for final answer as well.
5. Unless otherwise indicated, the positive or negative effect of any figure must be considered to award the mark. If no + or - sign or bracket is provided, assume that the figure is positive.
6. Where indicated, part-marks may be awarded to differentiate between differing qualities of answers from candidates.
7. This memorandum is not for public distribution; as certain items might imply incorrect treatment. The adjustments made are due to nuances in certain questions.
8. Where penalties are applied, the marks for that section of the question cannot be a final negative.
9. Where method marks are awarded for operation, the marker must inspect the reasonableness of the answer and at least one part must be correct before awarding the mark.
10. Operation means 'check operation'. 'One part correct' means operation and one part correct. Note: check operation must be $+,-, x, \div$, or per memo.
11. In calculations, do not award marks for workings if numerator \& denominator are swapped - this also applies to ratios.
12. In awarding method marks, ensure that candidates do not get full marks for any item that is incorrect at least in part. Indicate with a $\boxtimes$.
13. Be aware of candidates who provide valid alternatives beyond the marking guideline.
14. Codes: $f=$ foreign item; $p=$ placement/presentation.

## These marking guidelines consist of 15 pages.

## QUESTION 1

1.1

| 1.1.1 | B $\checkmark$ | (bad debts) |
| :--- | :--- | :--- |
| 1.1.2 | D $\checkmark$ | (production wages) |
| 1.1 .3 | E $\checkmark$ | (bank charges) |
| 1.1.4 | C $\checkmark$ | (depreciation of factory machinery) |
| 1.1 .5 | A $\checkmark$ | (raw material to production) |

### 1.2 BERGVIEW MANUFACTURERS

### 1.2.1 FACTORY OVERHEAD COST NOTE

$\left.\begin{array}{|l|rl|}\hline \text { Salary of factory foremen } & 150000 \quad \checkmark \\ \hline \text { Depreciation on factory equipment } & 145000 \quad \checkmark \\ \hline \text { Indirect material (12 400 } \checkmark+33100 \checkmark-14300 \checkmark) & 31200 \quad \nabla^{*} \\ \hline \text { Insurance } 60000 \times 3 / 6 \text { or }-30000 & 30000 \quad \checkmark \checkmark \\ \hline \text { Water and electricity }(115000 \checkmark+12000 \checkmark) \times 80 \% \checkmark \\ \text { OR } 127000-25400 \text { OR } 92000+9600\end{array}\right)$
*one part correct

### 1.2.2 PRODUCTION COST STATEMENT <br> FOR YEAR ENDED 29 FEBRUARY 2020

*one part correct

| Direct material cost | 2200000 |
| :---: | :---: |
| Direct labour cost | $1209300 \checkmark$ |
| Prime cost DMC + DLC | $3409300 \checkmark$ |
| Factory overhead cost see 1.2.1 | 548200 च |
| Total production cost operation | 3957500 V |
| Work-in-progress at beginning | 130000 |
|  | 4087500 |
| Work-in-progress at end balancing figure (accept +ve difference) | $(40500)$ 『 |
| Cost of production of finished goods $\begin{aligned} & \quad(140000 \checkmark+4062500 \checkmark \checkmark-155500 \checkmark) \\ & 6500000 \times 100 / 160 \\ & \text { Accept alternative workings e.g. Ledger format } \end{aligned}$ | 4047000 『* |


-1 P Poor presentation (max -1) (no details); accept recognisable abbreviations such as DLC, FOHC

### 1.3 EASY FOODS

1.3.1 Explain why the change in units produced affected the fixed costs per unit.

Any ONE valid reason $\checkmark \checkmark$ part marks for incomplete / unclear answer

- Fixed cost are not influenced by production levels; decrease in units produced and sold will increase the fixed costs per unit.
- Fixed costs remained constant while the number of units decreased.
- Economies of scale is only achieved if there is an increase in production
1.3.2 Give TWO possible reasons for the increase in direct material cost per unit. Any TWO valid reasons $\checkmark \checkmark \quad \checkmark \checkmark$ part marks for incomplete / unclear answers

Reason 1 - Increase in price of raw material / including inflation
Reason 1 - No bulk discounts due to decreased production

- Importing raw material (exchange rate / import duties)
- Increase in transport and/or storage cost of raw material
- Scarcity - price hikes due to higher demand

Reason 2 - Wastage of raw material / poor management and control in production process / poorly trained workers

- Possible theft of raw material

1.3.3 Explain why the business should not be satisfied with the level of production and the break-even point. Compare and quote figures for both years.
Comparison $\checkmark \checkmark$ figures for each year $\checkmark \checkmark \checkmark \checkmark$
Any TWO of: Compare BEP of 2019 to production of 2019; Compare production of 2019 to production of 2018 Compare BEP of 2019 to BEP of 2018
- Produced 54000 units and the break-even point is $50976 ; 3024$ above BEP.
- Production decreased from 65000 to 54000 units (by 11000 units / 16,9\%)
- BEP increased from 50000 to 50976 units ( 976 units / 2\%)
- Profit on 3024 units in 2019 in comparison to profit on 15000 units in 2018 / Drop in profits by 11976 units

1.3.4 Explain ONE reason against this option.

ONE reason $\checkmark \checkmark$ part marks for incomplete / unclear answers

- This may be considered as unethical / illegal if not disclosed on packaging / can be sued / reported to consumer council
- Will incur additional costs in producing new packaging / advertising
- The customers will not be happy and sales would drop even more / lose customers to competitors
- Negative impact on image of the business, when discovered.

| TOTAL MARKS |
| :---: |
| 45 |

## QUESTION 2

### 2.1 VAT

No part marks for workings

| Calculate the VAT amounts and indicate the effect of EACH. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| DETAILS | VAT AMOUNT |  |  | EFFECT <br> Accept + or |  |
| Total sales |  | R81 675 |  | Increa |  |
| Purchases of stock | (i) | R26 235 | $\checkmark$ | Decrease | $\checkmark$ |
| Drawings of stock | (ii) | R4 800 |  | Increase | $\checkmark$ |
| Bad debts | (iii) | R915 | $\checkmark \checkmark$ | Decrease | $\checkmark$ |

### 2.2 BANK RECONCILIATION AND INTERNAL CONTROL



CRJ and CPJ totals must include the provisional totals given
2.2.3 Bank Reconciliation Statement on 30 April 2020

|  | One column <br> method | Debit | Credit |
| :--- | ---: | ---: | ---: |
| Balance per Bank Statement | 11955 | Balancing figure <br> /could be debit | 11955 VV <br> Do not accept <br> 19500 |
| Credit outstanding deposit | 27750 |  | $27750 \checkmark$ |
| Debit outstanding cheques/EFT: |  |  |  |
| No. 615 | $(15750)$ | $15750 \checkmark$ |  |
| No. 965 | $(6750)$ | $6750 \checkmark$ |  |
| No. 980 | $(8600)$ | $8600 \checkmark$ |  |
| EFT | $(7300)$ | $7300 \checkmark$ |  |
| Correction of error/wrong entry | 600 |  | $600 \checkmark$ |
| Balance per Bank Account | 1905 | $1905 \nabla^{*}$ | see 2.2.2 (Dr/Cr) |
| -1 Presentation (max -1) for no details |  | 40305 | 40305 |

-1 foreign items (max -1) for any amount that earns a mark in 2.2.1.
2.2.4

| As internal auditor you are not happy with the control of cash in this business. Explain TWO problems to confirm your suspicion. Quote figures. Give advice on how EACH problem can be avoided in future. |  |  |
| :---: | :---: | :---: |
|  | Explanation with evidence |  |
|  | Explanation $\checkmark \checkmark$ Evidence $\checkmark \checkmark$ |  |
| Problem 1 | Theft / Fraud / Internal control measures are lacking. Cash slips have not been recorded, R10 500 | Supervision (checking) of cash slips against deposit slip / bank notifications (sms) for all transactions / Recon / EFT Use security company for deposits |
|  | Rolling of cash / security risk. Deposit of R50 400 occurs 14 days later / Deposit of R27 750 outstanding from 24 April. | Cash collected must be deposited immediately/ Sales person must not deposit cash/Divide duties / Supervisor must check before depositing. |
| Problem 2 | Delayed payments. Post-dated cheques; R15 750 (30 Oct 2020) and R6 750 (30 May 2020) | Purchase goods according to resources available; schedule / plan purchases (budget) |

Accept the same advice if appropriate / relevant to both problems identified, such as 'Division of duties'.

### 2.3 DEBTORS' AGE ANALYSIS

2.3.1 Explain how the debtors' age analysis will assist the business in managing debtors' more effectively.

Valid explanation $\quad \checkmark \checkmark$ part marks for incomplete / unclear answers

- Helps the business to identify slow or defaulting debtors, or possible bad debts
- Highlights debtors in good standing so that their credit rating can be reviewed
- It can expose the problem of allowing debtors to exceed their credit limit
- Exposes weaknesses in internal control processes so that corrective measures can be taken.


### 2.3.2 Explain TWO separate problems highlighted by the age analysis.

 Provide evidence for EACH.Evidence must be shown. May be in explanation column; Accept name or explanation or amount.
Any TWO of:

|  | Explanation $\checkmark \checkmark$ | Evidence $\checkmark \checkmark$ |
| :---: | :---: | :---: |
| Problem 1 | Certain debtors are exceeding the credit terms (slow payers) possible bad debts | D Duma, S Swart 90 days ; 60/90 days <br> (1 425) (6000; 12750 ) |
|  | Debtors are exceeding credit limit | P Palm: 20\% above limit R1 050 / (R6 300 - R5 250) |
| Problem 2 | Granting slow-paying debtors to continue purchasing / to exceed credit limits (internal control) | D Duma, S Swart |

### 2.3.3 State TWO strategies that Tonga Hardware can use to ensure that only reliable applicants are granted credit.

Any TWO valid strategies $\checkmark \quad \checkmark$ TWO different options form the list:
Perform credit checks (references / listing / credit bureau)
Check employment history / salary advice / bank statement
Contact details (residential or postal address / contact numbers or emails)


TOTAL MARKS

## QUESTION 3

3.1

| 3.1.1 | First in first out $\checkmark$ | FIFO |
| :---: | :--- | :---: |
| 3.1.2 | Weighted average method $\checkmark$ | WA |
| 3.1.3 | Specific identification method $\checkmark$ | SI / SIM |

Accept abbreviations

|  |
| :---: |
| 3 |

### 3.2 JJ FASHION HOUSE

3.2.1 Calculate: Value of the closing stock using the weighted-average method

| Workings | Answer |
| :---: | :---: |
| 1858200 two marks <br> $(130 \times 610)$ <br> $\left(\begin{array}{c}(124500+1813000) \\ 1937500 \checkmark-79300 \\ 3390 \checkmark \\ (240+3150)-130 \checkmark \\ 3260 \text { two marks }\end{array}\right.$ <br> 280 <br> WA: 570 four marks | $\begin{array}{\|l\|} \hline 216600 \square \\ \text { one part correct } \end{array}$ |
| Calculate: Gross profit |  |
| Workings | Answer |
| $2764800 \checkmark-\left(\begin{array}{c} \text { see above } \\ 1858200 \vee-216600 \boxtimes \\ 1937500-79300 \\ 1641600 \text { two marks } \end{array}\right.$ | $1123200 \square$ |
| IF UNITS ARE USED: (960 -570) x 2880 one mark one mmark one mark |  |

### 3.2.2 Calculate how long (in days) it will take to sell the closing stock of

 the jeans.

| 3.2.3 | Calculate: Value of closing stock using the FIFO method |  |
| :---: | :---: | :---: |
|  | Workings | Answer |
|  | $\begin{array}{ll} 400-130 \times 610 \checkmark & =164700 \nabla_{\text {one part correct }} \\ 270 \checkmark \times 610 \checkmark \\ 110 \nabla \times 580 \checkmark \\ 380-270 \text { see above } \end{array} \quad=63800 \text { } \nabla_{\text {one part correct }}$ | $228500 \boxtimes$ |
|  | State ONE advantage of using the FIFO method. <br> Any ONE point $\checkmark \checkmark$ part marks for incomplete / unclear / partial responses <br> - Higher gross profit because of higher closing stock value / lower cost of sales <br> - Purchase price of jeans is always increasing due to demand / inflation <br> - Stock valued at the most recent prices; less chance of being obsolete / outdated <br> - Gross profit will be based on current market related values <br> - Easier to use this method. |  |

3.2.4

| Calculate the number of jackets stolen. |  |  |  |
| :---: | :---: | :---: | :---: |
| Workings |  | Answer |  |
| $\left.\left\lvert\, \begin{array}{c} (1760+6500) \\ 8260 \checkmark \end{array}\right.\right) 2980 \checkmark-5020 \checkmark$ |  | $\begin{aligned} & 260 \boxtimes \\ & \text { one part correct } \end{aligned}$ |  |
| OR - $8260+2980+5020$ |  |  | 4 |
| Give TWO solutions to solve the problem. |  |  |  |
| Any TWO valid points $\checkmark \checkmark \checkmark \checkmark$ part marks for incomplete / unclear / partial responses |  |  |  |
| Expected responses for 2 marks: |  |  |  |
| Solution 1 | - Count stock regularly and compare against stock records <br> - Improve / employ security to control at exit points <br> - Install security cameras at strategic points (CCTV) <br> - Order smaller quantities, but more frequently as required <br> - Staff screening / lockers for staff (if they are suspected) <br> - Tracking devices / security tags on products <br> - Insure goods so that you can claim on insurance policy |  |  |
| Solution 2 |  |  | 4 |

3.2.5 The internal auditor is concerned about the stock levels and selling price of jackets. Explain reasons for his concern, with figures, and give different advice in EACH case. Be alert to advice that may apply to both, such as 'reduce mark-up\%"

| Concern | Explanation (with figures) <br> $\checkmark$ <br> Stock level | Stock holding period increased from (103 <br> days) to 216 days (by 113 days) / high <br> closing stock balance 2 980 (1 220 more <br> than opening stock / 36\% of available <br> stock; possible obsolescence or theft |
| :--- | :--- | :--- |
| Selling price | Clearance sale to get rid of <br> excess stock / Order in line <br> with demand |  |
| Mark-up \% increased (from 70\%) to <br> 107\% (to R1 450 or by R380) <br> Customers find the price of <br> R1 450 as being too high | Reduce mark-up\% / selling <br> price / Offer trade discounts / <br> Advertise to increase <br> customers |  |



| TOTAL MARKS |
| :---: |
| 40 |

## QUESTION 4

4.1

|  | Workings | Answer |
| :---: | :---: | :---: |
| (i) | Cost of land and buildings at beginning of year $9650000+850000$ <br> Award one mark if this working is shown without the final answer given | R10 500000 |
| (ii) | Depreciation of vehicles for the year New: <br> $625000 \times 20 \% \times 3 / 12=31250 \checkmark \nabla$ one part correct <br> Old: <br> $1281000 \times 20 \%=256200 \checkmark$ V one part correct | $\begin{gathered} \text { R287 } 450 \boxtimes \\ \text { one part correct } \end{gathered}$ |
| (iii) | Disposal of equipment | $\underset{\text { one part correct }}{\text { R }} 550$ V |
| (iv) | Accumulated depreciation of equipment $200000 \checkmark+42450 \checkmark-15450 \nabla \text { see (iii) above }$ | R227 000 ve part correct |


(iii) and (iv) accept as workings: Ledger format; signs reversed; brackets

### 4.2 ORDINARY SHARE CAPITAL:

ISSUED SHARE CAPITAL

| $\mathbf{8 0 0 0 0 0}$ | Shares in issue at beginning | $\mathbf{4 8 0 0 0 0 0}$ |
| :---: | :--- | ---: | ---: |
| $400000 \checkmark$ | shares issued during year | 3600000 <br> balancing figure |
| $(60000)$ | shares re-purchased (ASP: R7.00) | $(420000) \quad \checkmark \checkmark$ |
| $1140000 \nabla^{*}$ | shares in issue at end <br> closing number of shares $\times$ R7.00 | $7980000 \quad \checkmark \nabla^{*}$ |



RETAINED INCOME:

| Balance at beginning | 1181250 |
| :---: | :---: |
| Net profit after tax | 2534400 |
| Shares re-purchased $60000 \checkmark \times R 3,80 \checkmark$ ignore brackets  <br> OR $648000-420000$ $10,80-7,00$  | $(228000) \nabla^{*}$ |
|  | (2 377 200) $\downarrow$ |
| Interim $1200000 \checkmark \times 124$ cents $\checkmark$ or $124 \%$ or $\times 1,24$ or 124/100 | 1488000 V* |
| Final | 889200 |
| Balance at end <br> operation; shares repurchased and OSD must be subtracted | 1110450 |

## 4．3 BALANCE SHEET（STATEMENT OF FINANCIAL POSITION） ON 31 MARCH 2020

| ASSETS |  |
| :---: | :---: |
| Non－current assets | 11458500 |
| Fixed assets at carrying value | 11458500 |
| Current assets TA－11458500 | 2715750 V |
| Inventories balancing figure | 1303850 V |
| Trade and other receivables $(881000 \checkmark+2500 \checkmark \checkmark+41900 \checkmark+32500 \checkmark \checkmark)$ | 957900 『＊ |
| Cash and cash equivalents | 454000 |
| TOTAL ASSETS | 14174250 VV |
| EQUITY AND LIABILITIES |  |
| Ordinary shareholders＇equity OSC＋RI | 9090450 V |
| Ordinary share capital see 4．2 OSC | 7980000 V |
| Retained income $\begin{array}{r}\text { 3 } \\ \text { see 4．2 } \\ \hline\end{array}$ | 1110450 V |
| Non－current liabilities | 2382000 |
| Mortgage loan： <br> $(2508000 \checkmark+258000 \checkmark-384000$ two marks -258000 one mark | 2382000 『＊ |
| Current liabilities | 2701800 『＊ |
| Trade and other payables＊could include other CL items $(1318000 \checkmark+32000 \checkmark+65000 \checkmark \checkmark)$ | $1415000 \nabla^{*}$ |
| Shareholders for dividends see 4.2 | $889200 \checkmark \checkmark$ |
| SARS：Income tax（985 $600 \checkmark \checkmark-972000 \checkmark$ ）\＃ | $13600 \nabla^{*}$ |
| Current portion of loan see NCL above | 384000 V |
|  | 14174250 च |

＊one part correct
-1 foreign items（max－2）；misplaced items：mark workings only．－1 Presentation（no details）max－1 \＃SARS：Income tax could be a DR（CA）if Income tax incorrectly calculated


## QUESTION 5

5.1

| 5.1.1 | External $\checkmark$ |
| :---: | :--- |
| 5.1.2 | Directors $\checkmark$ |
| 5.1.3 | Balance Sheet $\checkmark$ |
| 5.1.4 | Cash Flow Statement $\checkmark$ |

### 5.2 BOMBAY LTD

| CASH FLOW STATEMENT FOR YEAR ENDED 29 FEBRUARY 2020 |  |
| :---: | :---: |
| CASH EFFECTS OF OPERATING ACTIVITIES |  |
| Cash generated from operations |  |
| Interest paid |  |
| Income tax paid |  |
| Dividends paid 121000 two marks $126000 \checkmark+286000 \checkmark-165000 \checkmark \text { OR }$ $-126000-286000+165000$ <br> (247 000) <br> Accept ther arrangements for calculations eg: brackets ; ledger account |  |
| CASH EFFECTS OF INVESTING ACTIVITIES |  |
| Fixed assets purchased   <br> $4830000 \checkmark+34500 \checkmark+312600 \checkmark-3760100 \checkmark$ OR $(1417000)$ $\nabla^{*}$ <br> $-4830000-34500-312600+3760100$   <br> Accept other arrangements for calculations eg: brackets; ledger account   |  |
| Proceeds from the sale of fixed assets | $34500 \quad$ |
| Change in fixed deposit |  |
| CASH EFFECTS OF FINANCING ACTIVITIES |  |
| Proceeds from shares issued | 1240000 |
| Repurchase of shares $\begin{array}{\|l} 5880000 \checkmark-1240000 \checkmark-5360000 \checkmark-96000 \checkmark \text { OR } \\ -5880000+1240000+5360000+96000 \\ \text { OR } 120000 \text { one mark } \times 6,80 \text { three marks } \\ \text { Accept other arrangements for calculations eg: brackets ; ledger account } \\ \hline \end{array}$ | (816 000) ${ }^{\text {® }}$ |
| Change in loan 1300000 - $\begin{gathered}950 \\ \text { one mark if } 350 \\ 0000\end{gathered}$ with no brackets | (350 000) $\quad \checkmark \checkmark$ |
| NET CHANGE IN CASH AND CASH EQUIVALENTS <br> operation (from bottom) | $\uparrow \quad(82700)$ V |
| Cash and cash equivalents (opening balance) | $56400 \quad \checkmark$ |
| Cash and cash equivalents (closing balance) $-28800+2500$ | $\begin{array}{r} (26300) \\ \text { one part correct } \end{array} \quad \checkmark \nabla$ |

5.2.2

| Calculate: \% operating profit on sales |  |  |
| :---: | :---: | :---: |
| Workings | Answer |  |
| $\frac{1122500 \checkmark}{4824000 \checkmark} \times 100$ | $23,3 \% \text { V }$ <br> one part correct; accept $23 \%$ express as \%; sign not necessary | 3 |
| Calculate: Acid-test ratio (NOTE: The current ratio is $1,6: 1$.) |  |  |
| Workings | Answer |  |
| $\begin{aligned} & 774000 \times 1,6 \text { two marks } \\ & (1238400 \checkmark \checkmark-619000 \checkmark): 774000 \checkmark \\ & 619400 \text { three marks } \end{aligned}$ | 0,8: 1 च one part correct as x : 1 | 5 |
| Calculate: Net asset value (NAV) per share |  |  |
| Workings | Answer |  |
| $\begin{gathered} 6422800 \text { two marks } \\ (5880000 \checkmark+542800 \checkmark) \times 100 \end{gathered}$ | 655,4 cents |  |
| $\begin{aligned} & 980000 \checkmark \text { V one part correct } \\ & (900000+200000-120000) \end{aligned}$ | one part correct or 655 cents accept R6,55 | 5 |

Note: The 100 is not regarded as 'one part correct' for the method mark

### 5.3 TWO COMPANIES: LULU LTD AND COCO LTD

5.3.1 Explain which company has the better liquidity. Quote TWO financial indicators to support your opinion.
Part marks for incomplete / unclear / partial explanation
Explanation and Financial Indicators for Lulu:
Liquidity ratios of Lulu Ltd $\checkmark$ are more efficient $\checkmark$ than that of Coco Ltd.
Current ratio 1,7:1 $\checkmark$
Acid test ratio 0,9:1 $\checkmark$
OR
Explanation and Financial Indicators for Coco:
Liquidity ratios of Coco Ltd one mark are higher / they have more CA one mark
Coco has more liquid assets than stock ( $0,6: 1$ compared to $0,8: 1$ in Lulu)
Current ratio 4,2:1 one mark
Acid test ratio 3,6:1 one mark

5.3.2 Comment on the earnings per share and the \% return on equity of Lulu Ltd. Give TWO reasons why the shareholders will be satisfied with these indicators. Quote figures.

Financial indicators with figures and trend $\checkmark \checkmark \checkmark \checkmark$ Explanation $\checkmark$
EPS increased (from 233 cents) to 273 cents (by 40 cents / 17,2\%)
ROSHE increased (from 14\%) to 25\% (by 11\% / 78,6\%)
This exceeds the returns on alternative investments (such as interest on fixed deposits which is 6\%).

### 5.3.3 Comment on the market value of the shares in Coco Ltd. Explain TWO

 points. Quote figures.TWO valid points. $\checkmark \checkmark \checkmark$ Figures $\checkmark \checkmark$

- Compare to NAV: Market value of R18,80 is higher than the NAV of R17,86 (by 0,94). Indicates good demand for the shares / positive image of the company / company is doing well.
- Compare to purchase price: He originally bought the shares for R28,00 but the market price is now R18,80 (indicates poor financial return)
5.3.4 Compare the dividend pay-out rates of both companies and explain why the directors of EACH company decided on these pay-out rates. Quote figures or calculations.

Lulu Ltd: 110c (DPS)/273 cents(EPS) or 40,3\% $\checkmark$
They retained $59,7 \%$ of the EPS for future growth / expansion $\checkmark$
OR This is to benefit shareholders through the NAV and share price
Coco Ltd: 200c (DPS)/171 cents (EPS) or 117\% $\checkmark$
They decided to keep shareholders happy / reward shareholders for low dividends in previous years / have no plans for growth

Be alert to different presentation of information.

5.3.5 Noah says that the dividend of 110 cents per share he earned from Lulu Ltd is better than the dividend of 200 cents per share from Coco Ltd. Give ONE point to prove that he is incorrect. Quote figures or calculations.

ONE explanation / comparison (with figures)
No marks for individual / random amounts stated.
200 cents -110 cents $=90$ cents more per share was earned in Coco Ltd.

OR: He earned 90 cents more per share in Coco Ltd. four marks
Also be alert to learners who commented in the following way to prove Noah is correct:
In Lulu Ltd, he earned 110c on a share which cost him 700c (16\%) two marks
In Coco Ltd, he earned 200 cents on a share which cost him 2 800c (7\%) two marks
OR:
In total he earned dividends of R440 000 from Lulu Ltd, and R200 000 from Coco Ltd four marks

### 5.3.6 Comment on the risk and gearing of EACH company. Quote TWO

 financial indicators.THREE marks per company: Financial Indicator with figure and Comment
Accept the correct figures (if financial indicators are not mentioned)
Lulu Ltd:
Debt/equity ratio is $0,8: 1 \checkmark$
ROTCE is $20 \% \checkmark$
Comment $\checkmark$
The business makes extensive use of loans (high risk) /
ROTCE is higher than the interest rate of $13 \%$, indicating positive gearing
Coco Ltd:
Debt/equity ratio is $0,2: 1 \checkmark$
ROTCE is $10 \% \checkmark$
Comment $\checkmark$
The business does not rely on loans (low risk) /
ROTCE is lower than interest rate of $13 \%$, indicating negative gearing
Arrangement of information may vary; financial indicators and/or comment may be compared in the same statement
5.3.7 Noah wants to buy shares in Lulu Ltd on the JSE at current market value to become the majority shareholder and CEO. Calculate how much Noah will have to pay for the shares that he needs.
$1100000 / 2+1$
(550 $001 \checkmark-400000 \checkmark) \times R 9,50 \checkmark=R 1425009,50 \boxtimes$ one part correct 150001 two marks

OR $50 \%+100$
$(550100-400000) \times R 9,50=R 1425950$
150100
OR 51\%
$(561000-400000) \times R 9,50=R 1529500$
161000
OR $14 \% \times 1100000$ or $15 \%$ or $13,7 \%$
$154000 \times \mathrm{R} 9,50=\mathrm{R} 1463000$

## TOTAL MARKS

## QUESTION 6

6.1

| 6.1.1 | False $\checkmark$ |
| :--- | :--- |
| 6.1.2 | True $\checkmark$ |
| 6.1 .3 | True $\checkmark$ |

### 6.2 KURUMAN (PTY) LTD

6.2.1 Calculate the missing amounts indicated by (i) and (ii) in the Debtors' Collection Schedule.

|  | Workings | Answer |
| :--- | :--- | :---: |
| (i) | $41250 \times 38 / 100$ | $15675 \checkmark \checkmark$ <br> one part correct |
| (ii) | $16530 \times 100 / 38$ <br> OR $25056 \times 100 / 60 \times 100 / 96$ <br> OR $130500 \times 25 / 75$ | $43500 \checkmark \checkmark$ <br> one part correct |




### 6.2.2 Calculate budgeted amounts:

|  | Workings | Answer |
| :---: | :---: | :---: |
| Total sales for July 2020 | $48000 \checkmark+144000 \checkmark$ OR $48000 \times 100 / 25$ OR $144000 \times 100 / 75$ | 192 000V <br> one part correct |
| Payment to creditors during June 2020 | $\begin{aligned} & 123750+41250 / 41250 \times 100 / 25 / 123750 \times 100 / 75 \\ & 165000 \checkmark \times 100 / 150 \checkmark \times 80 \% \checkmark \\ & \text { OR } 22000 \times 80 / 20 \\ & \text { one mark two marks } \end{aligned}$ | $88000 \vee$ one part correct 4 |
| Additional loan to be acquired on 1 June 2020 | $(7500-6000)$ $1500 \checkmark \times 100 / 20 \checkmark \times 12 \checkmark$ | $\begin{gathered} 90000 \vee \\ \text { one part correct } \end{gathered}$ |
|  | $\begin{array}{rlll}\text { OR } 1500 & \times 12 & / & 20 \% \\ \text { one mark } & \text { one mark } & \text { one mark }\end{array}$ |  |
|  | OR 450000 - 360000 <br> two marks one mark <br> Be aware of alternative ways to calculate this figure |  |

6.2.3 The directors did not adhere to the Cash Budget during May 2020. Identify TWO overpayments. Provide figures. Give a valid reason for EACH overpayment.

|  | Overpayment (with figures) | Reason |
| :---: | :---: | :---: |
| Point 1 | Advertising $\checkmark$ Paid R8 400 or R2 800 more than budgeted or $50 \%$ over the budget $\checkmark$ | Wanted to increase sales $\checkmark$ OR Special clearance sales required greater advertising. |
| Point 2 | Vehicle maintenance Paid R36 350 or R24 150 more than the budgeted or $198 \%$ over the budget $\checkmark$ | To get a reasonable price when vehicle was sold / in order to use vehicle until replaced $\checkmark$ OR Vehicles are old or damaged OR used more frequently for free deliveries to increase sales |

6.2.4 Why are the auditors concerned that the agreement with Tradecor is unethical or possibly a crime? Explain THREE points.

Any THREE valid concerns $\checkmark \checkmark \quad \checkmark \checkmark \quad \checkmark \checkmark$ part marks for incomplete / unclear / partial responses

| Point 1 | - The property was sold at carrying value (which is its original cost / historical cost concept) <br> - Property appreciates in value and should be have been sold at |
| :---: | :---: |
| Point 2 | a market-related price. <br> - The company could have benefitted from a large profit on sale of asset and an improved profitability. |
| Point 3 | - Total assets are depleted / valuable asset disposed <br> - Corruption / under-handed / unethical deal to enrich CEO and his wife (nepotism); no transparency or involvement of the Board of Directors in this decision |
| Other valid answers | - Consciously placing the business at financial risk / cash flow problems due to rent of R26 000 per month that must be paid and not budgeted for. |

\# the same point (concern) can be stated differently / repeated.
Award marks for appropriate responses not included in the list above.

| TOTAL MARKS |
| :---: |
| 35 |

