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## 1. INTRODUCTION

The declaration of COVID-19 as a global pandemic by the World Health Organisation led to the disruption of effective teaching and learning in many schools in South Africa. The majority of learners in various grades spent less time in class due to the phased-in approach and rotational/ alternate attendance system that was implemented by various provinces. Consequently, most schools were not able to complete all the relevant content designed for specific grades in accordance with the Curriculum and Assessment Policy Statements in most subjects.

As part of mitigating against the impact of COVID-19 on the current Grade 12, the Department of Basic Education (DBE) worked in collaboration with subject specialists from various Provincial Education Departments (PEDs) developed this Self-Study Guide. The Study Guide covers those topics, skills and concepts that are located in Grade 12, that are critical to lay the foundation for Grade 12. The main aim is to close the pre-existing content gaps to strengthen the mastery of subject knowledge in Grade 12. More importantly, the Study Guide will engender the attitudes in the learners to learning independently while mastering the core cross-cutting concepts.

## 2. HOW TO USE THIS SELF STUDY GUIDE?

1. This Study Guide address content and offer strategies to understand the different aspects of assessing Cost Accounting in a piecemeal approach, with consolidation activities to conclude.
2. The explanations and activities are intended to supplement the work you may have covered in class or have gained from textbooks and not replace them.
3. Activities proceed from the short, simple focused examples to more complex calculations and interpretation of transactions of a manufacturing business.
4. It is important to allocate sufficient time to:

- Carefully read the explanations provided; underline or highlight key concepts, difficult vocabulary, important dates, and relevant amounts.
- Interrogate the worked examples to gain an understanding of the message being conveyed or the sequence of events being illustrated.

5. Attempt the activities on your own; make constant reference to the explanatory notes but avoid referring to the suggested answers before attempting to answer an activity.
6. Compare your answers to the suggested answers and do your corrections in a different colour-ink pen. Note that you will learn more by discovering your weaknesses (when you get things wrong) and trying to understand why you're thinking was out of line with what was expected.
7. The activities provided may not be sufficient to perfect your skills. Always refer to similar questions from past examination papers for this purpose. Repetitive practice is always valuable.
8. Familiarize yourself with the use of Answer Books and prepared writing material as this is the trend with all accounting examinations.

## PRE-AMBLE:

$>$ The Cost Accounting is covered in Term 2 and may be integrated with other topics such as inventory valuation, financial indicators, etc.
$>$ It will feature in the Accounting P2 (Managerial Accounting, Internal Auditing).
$>$ This topic focus mainly on calculations, internal control, ethics, analysis and interpretation of unit costs and break-even point.

## 3. COST ACCOUNTING

## A BASIC EXPLANATION

- "Costing" may be described as the value placed on the use of resources with the purpose of making a profit.
- Cost Accounting includes all costs incurred to manufacture and sell a product or provide a service.
- The management of the business will require this information to enable them to determine the markup to be added to the cost to arrive at the selling prices of products or services.
- To remain competitive, the business must be able to provide products or services at prices lower than competitors.
- It is therefore important that management are clear about the cost of each product it sells or each service it provides.

NOTE: The following concepts are provided to assist you with understanding of calculations and interpretation of financial information of a manufacturing concern.

### 3.1 KEY CONCEPTS.

| Direct material | Refers to the raw material used during the manufacturing process to <br> manufacture finished products. They form an integral part of the <br> manufactured product, for example, milk is the raw material used in <br> the manufacturing of cheese. |
| :--- | :--- |
| Direct labour | Refers to the costs that are incurred to pay workers who are working <br> in the factory. If the employer has made further contributions (fringe <br> benefits) above basic wages and salaries the direct labour costs will <br> increase. |
| Prime Cost | Refers to the SUM of direct material cost and direct labour cost. |

$\left.\begin{array}{|l|l|}\hline \text { Factory Overheads } & \begin{array}{l}\text { Are all other costs (excluding direct material and labour) incurred in } \\ \text { the manufacturing process that cannot be directly allocated to a } \\ \text { specific product. These may include the following: } \\ \text { - Indirect material (consumable stores) which consists of } \\ \text { supplementary materials, for example, cleaning products, colouring } \\ \text { matter, glue, screws, lubricants. } \\ - \text { Indirect labour which includes all wages and salaries that are not } \\ \text { directly related to the manufacturing process, for example, wages } \\ \text { for cleaning staff, salary for factory foremen, wages for security }\end{array} \\ \text { personnel employer contributions that increase labour costs } \\ \text { (pension, medical, unemployment insurance fund). } \\ - \text { Depreciation factory equipment or vehicles } \\ \text { - Insurance (portion allocated for the factory) } \\ - \text { Rent expense (portion allocated for the factory), } \\ - \text { Water and electricity (portion allocated for the factory) }\end{array}\right\}$

## PRIOR KNOWLEDGE (Content you would have covered in the previous Grades)

- Concepts on manufacturing business as introduced in Grade 10.
- General Ledger accounts as introduced in Grade 11.
- An understanding to prepare the general ledger accounts and differentiate between stock and cost accounts.

OVERVIEW OF THE TOPIC
PRODUCTION COST STATEMENT AND ABRIDGED STATEMENT OF COMPREHENSIVE INCOME (INCOME STATEMENT)


## Notes to the Production Cost Statement and Ledger Accounts

1. Direct material costs

|  | $\mathbf{R}$ |
| :--- | :---: |
| Balance at the beginning of the year | 1000 |
| Net Purchases 2 200 + 1 800-600 | 3400 |
| Carriage on purchases | 1600 |
| Customs duties | 0 |
|  | 6000 |
| Less: Balance at the end of the year | $(1500)$ |
| Direct material costs | 4500 |


| DR DIRECT MATERIAL COSTS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance | 1000 | Creditors control <br> Work in progress |  | 600 |
| b/d | 2200 |  |  | 4500 |
| Bank | 1800 | Balance | c/d | 1500 |
| Creditors' control | 1600 |  |  |  |
| Carriage on purchases | 6600 |  |  | 6600 |
|  | 350 |  |  |  |
| Balance b/d |  |  |  |  |

## Kindly note the following:

- Net purchases = (Purchases - returns)
- Carriage on purchases refers to the costs incurred for transportation of raw materials.
- Customs duties OR import duties are the costs incurred for raw material purchased from a foreign country.

2. Direct labour costs

|  | R | DR DIRECT LABOUR COSTS |  |  | CR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Factory wages | 8000 | Bank <br> Pension fund contribution <br> Medical aid contribution UIF contribution | 8000 | Work-in-Progress | 9000 |
| Pension fund contributions (portion by the factory) | 420 |  | $\begin{aligned} & 420 \\ & 500 \end{aligned}$ |  |  |
| Medical aid contributions (portion by the factory) | 500 |  | 80 |  |  |
| UIF contributions (portion by the factory) | 80 |  | 9000 |  | 9000 |
| Direct labour cost | 9000 |  |  |  |  |

When you are required to calculate direct labour cost always remember that Direct Labour cost $=$ normal (or basic) wage + overtime wage + employers' contribution (fringe benefits)
Normal wage $=$ number of employees x number of hours worked x normal or basic wage rate
Overtime = number of employees x number of hours worked x overtime wage rate

## 3. Factory overhead costs

|  | $\mathbf{R}$ |
| :--- | :---: |
| Indirect material <br> (opening balance+ purchases - closing bal.) | 300 |
| Indirect labour <br> (salaries of supervisor, cleaner etc.) | 700 |
| Depreciation <br> (on factory machines and vehicles only) | 450 |
| Maintenance: <br> (on factory machines and vehicles only) | 150 |
| Rent expenses (factory portion only) | 600 |
| Water and electricity (factory portion only) | 200 |
| Factory overhead cost | 2400 |


| DR | FACTORY OVERHEADS COSTS | CR |  |
| :--- | :---: | :--- | :---: |
| Indirect material | 300 | Work-in-Progress | 2400 |
| Indirect labour | 700 |  |  |
| Depreciation | 450 |  |  |
| Maintenance | 150 |  |  |
| Rent expenses | 600 |  |  |
| Water and electricity | 200 |  | 2400 |
|  | 2400 |  |  |
|  |  |  |  |

NOTE: Do not include costs that are not related to factory production such as advertising, selling and distribution, bad debts, etc. 4. Cost of finished goods sold

|  | $\mathbf{R}$ |
| :--- | :---: |
| Opening stock of finished goods sold | 2000 |
| Cost of finished goods produced during the year <br> $4500+9000+2400$ | 15900 |
| Cost of goods available for sale | 17900 |
| Closing stock of finished goods | $(1700)$ |
| Cost of finished goods sold | 16200 |



### 3.2 WHAT IS PRODUCTION COST STATEMENT?

A Production Cost Statement (PCS) is a summary of the ledger accounts that are prepared in a manufacturing business to calculate the total cost of production. PCS consists mainly of THREE costs, namely, Direct material costs, Direct labour costs and Factory overheads costs.

## PRIOR KNOWLEDGE (Content you would have covered in the previous Grades)

- In Grade 11 you learnt to draw general ledger accounts and then used this information to prepare the Statement of Comprehensive Income.
- In Grade 11 general ledger accounts of a manufacturing business were prepared and the same procedure is followed when preparing the PCS.
- PCS can be prepared using TOP-DOWN approach as well as BOTTOM-UP to calculate the missing amounts. The basic format of the PCS is provided below:

| Production Cost Statement for the year ended.. |  | Refer to concepts above for detailed <br> explanation |  |
| :--- | :---: | :---: | :--- |
| Direct material costs | 1 | xxx | $\leftarrow$ Material issued for production |
| Direct labour costs | 2 | xxx | $\leftarrow$ Costs incurred to compensate factory <br> workers |
| Primary costs |  | xxx | $\leftarrow$ Direct material PLUS direct labour <br> cost |
| Factory overhead costs | 3 | xxx | $\leftarrow$ All other costs involved in the <br> manufacturing process which increase <br> the cost of producing the product. |
| Total manufacturing costs |  | xxx | $\leftarrow$ Prime cost PLUS Factory overheads <br> costs |
| Work-in-progress at the <br> beginning of the year | $\downarrow$ | xxx | $\leftarrow$ Opening stock |



| DR | b/d | XXX | Finished Goods stock |  | XXX |
| :--- | :---: | :---: | :--- | :--- | :---: |
| Balance |  | XXX |  |  |  |
| Direct materials cost |  | XXX |  |  |  |
| Direct Labour cost |  | XXX | Balance | c/d | XXX |
| Factory overheads |  | XXX |  |  | XXX |
|  |  | b/d | XXX |  |  |
| Balance |  |  |  |  |  |

Illustration of a production process for a dress


Direct raw material stock



Direct labour


## Factory overhead costs

(Factory cleaners, indirect material etc)


admnistration


Selling and distribution

## NOTE:

Administration costs and Selling and distribution are costs that are independent of the production and incurred throughout the production process.

## BASELINE ACTIVITY

- Classify the costs by making a tick in the appropriate columns.

| DESCRIPTION OF THE COSTS | DIRECT <br> MATERIAL <br> COSTS | INDIRECT <br> MATERIAL <br> COSTS | DIRECT <br> LABOUR <br> COSTS | INDIRECT <br> LABOUR <br> COSTS |
| :--- | :---: | :---: | :---: | :---: |
| Transport costs paid for raw <br> materials purchased |  |  |  |  |
| Factory worker making the <br> chairs |  |  |  |  |
| Consumable stores bought to <br> be used in a factory |  |  |  |  |
| Medical aid contributions paid <br> on behalf of the workers in the <br> production process. |  |  |  |  |
| Security guards in the <br> manufacturing business |  |  |  |  |

- Match the different costs in column $A$ with an explanation in column $B$.

|  | COLUMN A | COLUMN B |  |
| :--- | :--- | :--- | :--- |
| $\mathbf{1}$ | Factory overheads | A | Compensation cost of employees who are producing <br> goods. |
| $\mathbf{2}$ | Direct labour costs | B | Purchase costs of raw materials to be used in the <br> production process. |
| $\mathbf{3}$ | Administration costs | C | Marketing-related costs incurred to ensure that the <br> finished products reach the intended customers. |
| $\mathbf{4}$ | Direct material costs | D | Indirectly related to the production process yet necessary. |
| $\mathbf{5}$ | Selling and distribution costs | E | Originate from materials purchased from the foreign <br> country. |
| $\mathbf{6}$ | Customs duties | F | Costs incurred for day to day running of the <br> manufacturing concern. |

## SUGGESTED ANSWER

- Classify the costs by making a tick in the appropriate columns.

| DESCRIPTION OF THE COSTS | DIRECT <br> MATERIAL <br> COSTS | INDIRECT <br> MATERIAL <br> COSTS | DIRECT <br> LABOUR <br> COSTS | INDIRECT <br> LABOUR <br> COSTS |
| :--- | :---: | :---: | :---: | :---: |
| Transport costs paid for raw <br> materials purchased | X |  |  |  |
| Payment of a factory worker <br> making the chairs |  |  | X |  |
| Consumable stores bought to <br> be used in a factory |  | X |  |  |
| Medical aid contributions paid <br> on behalf of the workers in the <br> production process. |  |  | X |  |
| Security guards in the <br> manufacturing business |  |  |  | X |

- Match the different costs in column A with the definition in column B.

|  | Column A | Column B |
| :---: | :--- | :---: |
| $\mathbf{1}$ | Factory overheads | D |
| $\mathbf{2}$ | Direct labour costs | A |
| $\mathbf{3}$ | Administration costs | F |
| $\mathbf{4}$ | Direct material costs | B |
| $\mathbf{5}$ | Selling and distribution costs | C |
| $\mathbf{6}$ | Customs duties | E |

## WORKED EXAMPLE 1:

The information relates to Buhle Manufacturers.

## REQUIRED:

Complete the Direct Material Cost note.

## INFORMATION

Stock balances:

|  | 28 February 2021 | 29 February 2020 |
| :--- | :---: | :---: |
| Raw Material Stock | 22600 | 25400 |

Additional transaction for the year:

- Purchases for the year consists of the following:

Cash R12 000
Credit R6 000

- Carriage on purchases amounted to R900.
- Raw materials amounting to R1 500 were damaged in transit and returned to the suppliers.


## SUGGESTED ANSWER:

| 1. Direct Material Cost |  |
| :---: | :---: |
| Raw material opening stock balance | 25400 |
| Net purchases (12000 + 6000-1 500) | 16500 |
| Carriage on purchases | 900 |
| Less:Raw material - closing stock balance | (22 600) |
| Direct Material Cost | 20200 |

Note: If raw materials have been imported you must ADD Customs duties to increase the cost of buying raw materials.

## WORKED EXAMPLE 2:

The information relates to Pooh Bear Manufacturers.

## REQUIRED:

- Calculate the Direct Labour Cost.
- Calculate the Indirect Labour Cost.


## INFORMATION

Uncle who is the owner, employs the following individuals:

| Details | Number of | Normal time for | Overtime (per year) |  |
| :--- | :---: | :---: | :---: | :---: |
|  | employees | the year | Hours | Rate per hour |
| Employees in the <br> production process | 3 | R96 000 <br> (per employee) | 110 hours <br> (each employee) | R140 |
| Factory foreman | 1 | R156 000 | - | - |
| Cleaner | 1 | R48 000 | - | - |
| Security (Factory) | 2 | R60 000 | - | - |

## The following deductions were made from each employee's wages:

- SARS(PAYE), $25 \%$ of total gross wage.
- Medical aid, $12 \%$ of wages (normal time).
- Pension fund, $10 \%$ of wages (normal time).
- Unemployment Insurance Fund, 1\% of total gross wage (including overtime).


## The employer contributes the following:

- Medical aid, 10\% of wages (normal time).
- Unemployment Insurance Fund on a rand-for-rand basis.

NOTE: The factory cleaner hours are shared in a ratio 60:40 between the factory and administration, respectively.

## SUGGESTED ANSWER:

R 366342
R 3342 (334 $200 \times 1 \%$ ) UIF contributions

| INDIRECT LABOUR COST |  | ANSWER |  |
| :--- | :--- | :--- | :---: |
| $R 156000$ | Factory foreman |  |  |
| $R 28800$ | $(R 48000 \times 60 / 100)$ | Cleaner |  |
| $R 120000$ | $(R 60000 \times 2)$ | Security | R304 800 |

## WORKED EXAMPLE 3:

The information relates to Tiger Manufacturers

## REQUIRED:

Complete the Factory Overheads Cost note.

## INFORMATION:

A. Stock on hand:

|  | 30 April 2021 | 1 March 2020 |
| :--- | :---: | :---: |
| Indirect material stock (consumable stores) | 2000 | 8000 |

B. The bookkeeper calculated the costs below before considering additional information:

| Factory foreman | 108000 |
| :--- | ---: |
| Depreciation | 60000 |
| Rent expenses | 132000 |
| Water and electricity | 67200 |
| Insurance | 68000 |

## C. Additional information:

- Consumable stores bought during the year, R12 000.
- Agreement was reached with labour unions to increase salaries of all factory employees by $5 \%$ effective from 1 April 2021. However, due to lockdown disturbances increment was not yet effected on the last day of the financial year.
- $80 \%$ of depreciation was for factory and the rest for selling and distribution.
- Rent is divided between different sections as illustrated below:

|  | Factory | Sales | Office |
| :--- | :--- | :--- | :--- |
| Floor space | $800 \mathrm{~m}^{2}$ | $300 \mathrm{~m}^{2}$ | $100 \mathrm{~m}^{2}$ |

- Water and electricity amounting to R4 800 is still outstanding for April 2021. Water and electricity is divided in a ratio of 3:2 between factory and administration.
- Insurance includes an annual premium of R15 600 for the period 1 July 2020 to 30 June 2021. A quarter relates to administration and the rest to factory.


## SUGGESTED ANSWER:

|  | FACTORY MATERIAL COST |  |
| :--- | :--- | ---: |
| Indirect material | $8000+12000-2000$ | 18000 |
| Indirect labour | $108000+450(108000 / 12=9000 \times 5 / 100$ | 108450 |
| Depreciation | $60000 \times 80 \%$ | 48000 |
| Rent expenses | $132000 \times 800 / 1200$ | 88000 |
| Water and electricity | $(67200+4800) \times 3 / 5$ | 43200 |
| Insurance | $(68000-2600) \times 3 / 4$ | 49050 |
|  |  | 354700 |

## Note:

- Indirect material: Only material used is recorded as a final amount, calculated using the following formula (where: Indirect material used = Open balance + purchases - returns closing balance).


## CALCULATION OF TOTAL COST OF PRODUCTION OF FINISHED GOODS

Tabile Manufacturers sells one type of containers. Their mark-up is $\mathbf{5 0 \%}$ on cost.

Use the finished goods ledger account to calculate total cost of production of finished goods.

|  | 31 March <br> $\mathbf{2 0 2 1}$ | 1 April <br> $\mathbf{2 0 2 0}$ |
| :--- | :---: | :---: |
| Work in progress | 15000 | 20000 |
| Finished goods | 70000 | 90000 |

Sales for the year amounts to R600 000

| Production Cost Statement |  |
| :--- | ---: |
| Work in process (beginning) | 20000 |
| Work-in-Progress during the year | 375000 |
| Work in progress (end) | $(15000)$ |
| Total cost of production of finished |  |
| goods |  |
| $(70000+400000(600000$ |  |
| $x 100 / 150)-90000)$ | 380000 |

Tabile Manufacturers sells one type of containers.

Use of total number of units produced and unit cost to calculate total cost of production of finished goods.

|  | 31 March <br> $\mathbf{2 0 2 1}$ | 1 April <br> $\mathbf{2 0 2 0}$ |
| :--- | :---: | :---: |
| Work in progress | 15000 | 20000 |

Tabile Manufacturers produced 15200 containers at a unit price of R25.

| Production Cost Statement |  |
| :--- | ---: |
| Work in process (beginning) | 20000 |
|  | 375000 |
| Work in progress (end) | $(15000)$ |
| Total cost of production of <br> finished goods <br> $(15200 \times R 25)$ | 380000 |

Use the finished goods ledger account to calculate total cost of production of finished goods

Total units produced
MULTIPLY by unit cost

## ACTIVITY 1

The information relates to Rocky Manufacturers

## REQUIRED:

Complete the Production Cost Statement and the Notes:

## INFORMATION

A. Stock Balances for two consecutive years:

|  | 30 APRIL 2021 <br> R | 30 APRIL 2020 |
| :--- | ---: | ---: |
| R |  |  |

B. Summary of transactions for the year ended 30 April 2021

| Raw material purchased : cash | R 124000 |
| :--- | ---: |
| credit | 192600 |
| Indirect material purchased | 5300 |
| Carriage on purchases of raw materials | 24000 |
| Raw material returned to suppliers | 4500 |
| Factory workers wages | 188000 |
| Salary to factory supervisor | 62000 |
| UIF: for factory workers | 1880 |
| for factory supervisor | 620 |
| Rent expense on factory building | 2850 |
| Depreciation of factory equipment | 21300 |
| Insurance on factory building | 3350 |

NSC June 2017 adapted

## ACTIVITY 2

2.1 Choose the correct word(s) from those given in brackets. Write only the word(s) next to the question number (2.1.1-2.1.4) in the ANSWER BOOK.
2.1.1 The wages of factory cleaners are classified as (direct labour/ factory overhead) cost.
2.1.2 Factory rent is a (fixed/variable) cost.
2.1.3 Packing materials used are regarded as a/an (selling and distribution/ administration) cost.
2.1.4 Break-even point refers to the (minimum/maximum) number of units that must be produced and sold to cover all costs. (4 x
1)

### 2.2 INFINITY HATS

The information relates to Infinity Hats, a business that manufactures one type of hat. The financial year ended on 28 February 2021.

## REQUIRED:

2.2.1 Prepare the Factory Overhead Cost Note.
2.2.2 Complete the Production Cost Statement for the year ended 28 February 2021.
2.2.3 Infinity Hats are considering importing raw materials at a lower price than they are currently paying.

Provide TWO points they should consider before deciding.

| INFORMATION: |  |  |  |
| :---: | :---: | :---: | :---: |
| A. | EXTRACT FROM STOCK RECORDS ON 28 FEBRUARY 2021: |  |  |
|  |  | 2021 | 2020 |
|  | Work-in-progress | R94 000 | R? |
|  | Indirect factory materials | R8 750 | R5 950 |
| B. | TRANSACTIONSIINFORMATION FOR YEAR 2021: | $\text { NDED } 28 \text { FE }$ | RUARY |
|  | Raw materials issued for production |  | R? |
|  | Indirect materials purchased |  | 36000 |
|  | Salaries and wages |  | 2900000 |
|  | Rent expense |  | 291000 |
|  | Insurance |  | 49200 |
|  | Telephone allocated to the administration section |  | 28800 |
|  | Sundry factory expenses |  | 189856 |
| C. | $45 \%$ of salaries and wages are paid to employees who work directly in the production process and $10 \%$ must be allocated as the salary of the factory foreman. |  |  |
| D. | Rent expense must be distributed according to floor space used. The factory occupies $2400 \mathrm{~m}^{2}$. Selling and distribution and the administration sections occupy the remaining $600 \mathrm{~m}^{2}$. |  |  |
| E. | The insurance premium has been paid up to 31 May 2021. Insurance is shared between factory, selling and distribution and the administration sections in the ratio $4: 4: 2$. |  |  |
| F. | $20 \%$ of the telephone expense must be allocated to the factory. The remaining amount is shared equally between selling and distribution and the administration sections. |  |  |
| G. | 40000 hats were produced during the financial year at a cost of R120 per hat. |  |  |

### 3.3 Break-even point

Refers to the point at which revenue of a manufacturing business is equal to its costs. At the breakeven point, there is no profit or loss made as the total revenue is equal to the total costs.

To calculate the break-even point, you need to have information relating to the following:

- Fixed costs
- Variable costs
- Selling price of the product

NOTE: The calculation of BEP includes a simple yet very significant calculation for the denominator i.e. Selling price per unit less Variable cost per unit. The answer to this calculation is referred to as the Contribution per unit. This can be expressed using the following formula:

Contribution per unit = Selling price per unit - variable cost per unit

There are many formulas to be applied when calculating certain amounts such as:

Break-even point Formula is:

Unit cost of production

## Total Fixed Costs

Selling price per unit - Variable costs per unit

## Total cost of production of finished goods

## Number of units produced

NOTE: Practical example to strengthen understanding of BEP

- If the Selling price is R900 per unit and the Variable costs are R500 per unit, the Contribution per unit is R400 (i.e. R900 less R500).
- The selling price will increase the profit, but the variable costs will decrease profit, so the Contribution is the net effect.
- You are expected to understand that the Contribution is the net Rand amount that each unit produced contributes towards covering the Fixed costs.
- If the Fixed costs are R12 000 and the contribution per unit is R400 (as calculated) then:
- If only 1 unit is produced, the loss made will be R11 600
(i.e. Fixed costs less R400).
- If 2 units are produced, the loss will be R11 200 (i.e. Fixed costs less R800).
- If 3 units are produced, the loss will be R8 400
(i.e. Fixed costs less R1 200) etc.
- The business will have to produce 30 units* for the total Contribution to be equal to the total Fixed costs i.e. R12 $000 \div$ R400 $=30$ units (i.e. $R 400 \times 30$ units $=R 12000$ )*.
This is the BEP at which the business will make no profit and no loss i.e. it breaks even. If you understood the above explanation, you could easily use Contribution per unit to calculate other figures as suggested in the bullets below:
$>$ For the calculation of expected profit on additional units produced, fixed costs are irrelevant as they remain constant (i.e. there is no increase in Fixed costs due to increased production).
$>$ The only relevant items are the Selling Price (R900) and the Variable costs per unit (R500) which are represented by the net effect for Contribution per unit of R400. It is not necessary to calculate or use total Rand amounts in this case. For example, If production is 20 units more than BEP (i.e. if total production is $30+20=50$ units), expected profit will be $20 \times R 400$ = R8 000
$>$ If production is 70 units more than BEP (i.e. if total production is $30+70=100$ units), expected profit will be $70 \times \mathrm{R} 400=$ R28 000.


## USE OF CONTRIBUTION PER UNIT IN CALCULATING PRODUCTION TARGETS

- In a calculation such as this, Fixed costs are again irrelevant as they remain constant (i.e. there is no increase in Fixed costs due to increased production).


## For example,

- To make a profit of R6000, extra units of production will be $R 6000 \div R 400=15$ units (i.e. if total production is $30+20=50$ units)
- To make a profit of R120 000, extra units of production will be $\mathrm{R} 120000 \div \mathrm{R} 400=150$ units (i.e. if total production is $30+150=180$ units).
NOTE: For the purpose of examinations, all costs are either Fixed (i.e. Factory overheads \& Administration costs) or Variable (i.e. Direct materials, Direct labour and Selling/Distribution costs). It must be assumed that Fixed costs will remain constant for at least one financial year, and that Variable costs are in direct proportion to the number of units produced.


## PRIOR KNOWLEDGE (Content you would have covered in previous Grades)

- Manufacturing concepts as explained in Grade 10.
- Calculation of Break- even point in Grade 11.

DIFFERENCES BETWEEN FIXED AND VARIABLE COSTS


### 3.4 ANALYSIS AND INTERPRETATION

NOTE: Master calculations and thereafter interpret the amounts and/or answers as calculated. In the table below guidance on how to comment and interpret information is provided for you:

| With regards to | $\bullet$ | COMPARE: | Current year to previous year |
| :--- | :--- | :--- | :--- |
| Unit Costs: | $\bullet$ | TREND: | Was there an Increase or Decrease? (Amount/\%) |
|  | $\bullet$ | COMMENT: | Possible explanation/reasons for the trend |
|  | $\bullet$ | ADVICE: | What must the manager DO? |

RELATED QUESTIONS: - Integration with other topics/sections (Inventory valuation)

- Calculating wastage (if metres used; fabric; timber)
- Ethical issues (quality of the products)
- Internal control (stock missing)
- Problem solving (comparing TWO products)


## BASELINE ACTIVITY

Buhle Manufacturers produces hand sanitiser

## HAND

## REQUIRED:

Calculate how many hand sanitiser must she sell before making profit.

The following information was found in her books.

| Selling price per sanitiser | R25 |
| :--- | :---: |
| Total Fixed cost | R60 |
| Variable cost | R 10 |
| Total production cost is R60 + R10 = R70 |  |

NOTE: The cost of R70 is more than the selling price of one bottle of sanitiser (R25). It is therefore important to establish how many bottles must she sell before a profit can be made.

Selling price - total production cost
Total Fixed cost + Total Variable cost

|  | PRODUCTION COSTS |  |  |  | PROFIT |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { UNITS } \\ & \text { SOLD } \end{aligned}$ | $\begin{aligned} & \text { FIXED } \\ & \text { COST } \end{aligned}$ | VARIABLE COST | TOTAL PRODUCTION COST | SELLING <br> PRICE OF <br> THE UNITS <br> SOLD |  | If only one bottle is sold, she is making a loss of R45. |
| 1 | R60 | + R10 | $=\mathrm{R} 70$ | R25 | (R45) |  |
| 2 | R60 | + R20 | = R80 | R50 | (R30) | When four are sold, |
| 3 | R60 | + R30 | = R90 | R75 | (R15) | the selling price [100 |
| 4 | R60 | + R40 | = R100 | R100 | 0 | zero profit (being the |
| 5 | R60 | + R50 | = R110 | R125 | R15 |  |

## WORKED EXAMPLE 1

When five are sold the
business starts to make a profit of R15.

## REQUIRED:

Use the information given below to calculate Break-even-Point

## INFORMATION

Sun Manufacturers manufactures hand cream and provides the following information:

| Total fixed cost | R14 400 |
| :--- | ---: |
| Total variable costs | R10 800 |
| Fixed costs per unit | R24 |
| Variable cost per unit | R18 |
| Total costs | R25 200 |
| Total cost per unit | R42 |
| Number of units produced | $\mathbf{6 0 0}$ |
| Selling price per unit | R50 |

## SUGGESTED ANSWER

| Break-even point $=$ | $\frac{\text { Total fixed costs }}{\mathrm{SP} / \mathrm{U}-\mathrm{VC} / \mathrm{U}}$ |
| ---: | :--- |
|  | $=$ |
|  | $\frac{14400}{50-18}$ |
|  | $=\quad 450$ units |

## WORKED EXAMPLE 2

## REQUIRED:

Use the information given below and comment on the business' present production level.

## INFORMATION

| 1. Production and sales information of Bobby Enterprises | February 2021 |
| :--- | :---: |
| Number of finished boxes of pet pellets produced and sold | 30000 |
| BEP | 14250 units |

## SUGGESTED ANSWER

- The business is producing 30000 units - they are above the BEP which means that the business will be making a profit.
- The business has produced 15750 units above the BEP.


## BB BUCKETS

The business produces plastic buckets.

You are provided with information for the financial year ended 28 February 2021.

## INFORMATION:

A. Production, sales, and profit:

- 10000 buckets were produced during the 2021 financial year.
- The selling price per bucket is R93,00.
- Net profit for the 20.9 financial year per the Income Statement is R280 000.
B.

| COST CATEGORIES | TOTAL | PER UNIT |
| :--- | ---: | ---: |
| VARIABLE COSTS | R430 000 | R43,00 |
| Direct materials | R240 000 | R24,00 |
| Direct labor | R130 000 | R13,00 |
| Selling \& distribution | R 60000 | $\mathrm{R} 6,00$ |
| FIXED COSTS | R220 000 | R22,00 |
| Factory overheads | R 180000 | $\mathrm{R} 18,00$ |
| Administration | R 40000 | $\mathrm{R} 4,00$ |
|  | R 650000 | $\mathrm{R} 65,00$ |

## REQUIRED:

(a) Calculate the break-even point.
(b) Provide a calculation to show that the net profit of R280 000 is correct.
(c) Calculate:

- The increase in profit if an extra 600 buckets are produced.
- The total profit that will be earned if an additional 600 buckets are produced.
(d) Calculate:
- The number of additional units that need to be produced to increase the net profit by R75 000.
- The total number of units that need to be produced to increase the net profit by R75 000.


## SUGGESTED ANSWER

(a) Calculate the break-even point:
$\frac{R 220000}{R 93,00-R 43,00}=\frac{R 220000}{R 50,00}=4400$ units
(b) Provide a calculation to show that the net profit of R280 000 is correct:
$(10000 \times R 93,00)-R 650000=R 280000$

OR: $(10000-4400) \times$ R50 $=$ R280 000
(c) Calculate the increase in profit if an additional 600 buckets are produced:

See (a) above
600 units $X \quad$ R50 $=$ R30 000

Calculate the total profit that will be earned if an additional 600 buckets are produced:

See above
R280 000 + R30 $000=$ R310 000
(d) Calculate the number of additional units that need to be produced to increase the net profit by R75 000:
$\frac{\mathrm{R} 75000}{\text { R50 }}=1500$ units
See (a) above

Calculate the total number of units that need to be produced to increase the net profit by R75 000:
$10000+1500=11500$ units

## 4. CONSOLIDATION ACTIVITIES

ACTIVITY 3
3.1 Indicate whether the following statements are TRUE or FALSE. Write only 'true' or 'false' next to the question numbers (3.1.1 to 3.1.3) in the ANSWER BOOK.
3.1.1 Bad debts are an administration cost.
3.1.2 Indirect labour is a factory overhead cost.
3.1.3 Rent expense is a fixed cost.

## KRIGE SHIRTS

The business manufactures shirts. The financial year-end is 31 July 2020.

## REQUIRED:

### 3.2.1 Refer to Information C.

Calculate direct labour cost.
3.2.2 Production Cost Statement for the year ended 31 July 2020

## INFORMATION:

| Work-in-progress stock balance | 31 JULY 2020 | 1 AUGUST 2019 |
| :--- | :---: | :---: |
|  | $?$ | R35 570 |

B. Raw materials issued to factory: R528 300
C. Direct labour:

| Number of factory workers | 4 |
| :--- | :---: |
| Normal time expected per worker per year | 1960 hours |
| Normal time rate | R90 per hour |
| Bonuses to workers: 12\% of normal wages |  |
| NOTE: One worker worked only 1680 hours and received a reduced bonus of |  |
| R12 146. |  |

D. Factory overheads were calculated at R360 880 for the year. However, this excludes insurance of R48 750 paid for the period 1 August 2019 to 31 August 2020. Insurance must be allocated to the factory, administration, and sales in the ratio 4:3:2.
E. Production for the year: 17500 shirts at a cost of R95 per shirt

## ACTIVITY 4

NSC Nov 2019 adapted

## MANUFACTURING

## INFORMATION:

Sihle Sangweni owns two separate factories that manufacture products according to orders received. There is no work-in-progress stock. The year-end is 28 February 2021.

### 4.1 DESKS FACTORY

## REQUIRED:

4.1.1 Complete the Factory Overhead Cost Note.
4.1.2 Calculate the total cost of production of finished goods.
4.4.2 Sihle wants to produce an additional 1500 desks, while maintaining the selling price and costs.

Calculate the additional profit he can expect.
4.2 CHAIRS FACTORY

REQUIRED:
4.2.1 Provide a calculation to confirm the break-even point for 2021.
4.2.2 Comment on the break-even point and the production level achieved. Quote figures.
4.2.3 Raw material consists of wood only. In 2021 the cost is R120 per square metre $\left(\mathrm{m}^{2}\right)$ and $1,2 \mathrm{~m}^{2}$ of wood is needed to make one chair.

During the year, $22000 \mathrm{~m}^{2}$ wood was dispatched to the factory. Sihle feels that the wood raw material was not well controlled.

- Provide a calculation to support his opinion.
- Identify TWO possible causes of this problem. Provide a solution for EACH.
4.3.4 Give TWO reasons for the increase in direct labour cost. Provide a solution for EACH. Note that wages and salaries increased by $5 \%$ in the current financial year.


## INFORMATION:

## A. DESKS FACTORY

Extract of pre-adjustment amounts on 28 February 2021

|  | R |
| :--- | :---: |
| Indirect labour | 296500 |
| Depreciation of factory plant | 166000 |
| Advertising | 24500 |
| Water and electricity | 248000 |
| Rent expense | 345600 |
| Insurance allocated to sales department | 12600 |
| Factory sundry expenses | 107700 |

## Adjustments to factory overheads for desks:

- Water and electricity for February 2021, R18 000, must be considered. $80 \%$ is allocated to the factory. The balance is an administration cost.
- Rent must be allocated according to floor area:

Factory: $810 \mathrm{~m}^{2} \quad$ Office: $180 \mathrm{~m}^{2} \quad$ Sales department: $90 \mathrm{~m}^{2}$

- $75 \%$ of insurance must be allocated to the factory. The balance applies to the sales department.


## B. INFORMATION FOR BOTH FACTORIES

|  | COSTS | $\begin{aligned} & \text { DES } \\ & 202 \end{aligned}$ |  | $\begin{array}{r} \mathrm{CH} \\ \text { (Unit } \end{array}$ | $\begin{aligned} & \text { RS } \\ & \text { sts) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | AMOUNT | PER UNIT | 2021 | 2020 |
| Variable | Direct material | R3 060000 | R340 | R165 | R124 |
|  | Direct labour | ? | R160 | R90 | R70 |
|  | Selling and distribution | R720 000 | R80 | R50 | R60 |
|  | Total variable costs |  | R580 | R305 | R250 |
| Fixed | Factory overheads |  |  | R76 | R75 |
|  | Administration | R360 000 | R40 | R20 | R18 |
|  |  |  |  |  |  |
|  |  | LING PRICE |  |  |  |
| Per unit |  | R75 |  | R390 | R370 |
|  |  | UNITS |  |  |  |
| Produce | and sold | 900 |  | 16000 | 15000 |
| Break-ev | point | 847 |  | 18071 | 12400 |

## ACTIVITY 5

NSC Feb/Mar 2018 adapted

### 5.1 GLAMOUR DRESS CREATIONS

Glamour Dress Creations manufactures one type of ladies' dress. The financial year ended on 28 February 2021.

## REQUIRED:

5.1.1 Prepare the Production Cost Statement for the year ended 28 February 2021.
5.1.2 Calculate the net profit for the year ended 28 February 2021.

## INFORMATION:

A. Stock balances, among others, were taken from the General Ledger:

|  | 28 FEBRUARY 2021 | 1 MARCH 2020 |
| :--- | ---: | ---: |
| Work-in-process stock | $\boldsymbol{?}$ | R76 000 |
| Finished goods stock | R190 000 | R110 000 |

B. Information extracted from the financial records on 28 February 2021:

| Administration cost | R259 010 |
| :--- | ---: |
| Raw/Direct material cost | 918550 |
| Factory overhead cost | 227240 |
| Selling and distribution cost | 410000 |
| Net wages paid to factory workers (direct labour) | 753300 |
| SARS: PAYE | 48600 |
| UIF deductions | $\mathbf{1 \%}$ |
| Sales | $\mathbf{?}$ |
| Cost of sales |  |

C. The following information has not been considered:

- A problem was identified regarding the valuation of the closing stock of raw materials: 5000 metres of material on hand, with a unit cost of $\mathrm{R} 2,75$ per metre, were erroneously recorded as $\mathrm{R} 3,80$ per metre. This must be corrected.
- Rent expense was omitted from the figures above. Total rent paid for the financial year amounted to R87 100. The rent for March 2021 has been paid in advance. The rent was increased by R650 on 1 December 2020. $80 \%$ of this expense must be allocated to the factory and the balance must be regarded as an office expense.
- The employer contributes $1 \%$ to UIF on behalf of the employees.
D. The business uses a mark-up percentage of $75 \%$ on cost. During the financial year special discounts of R85 000 were offered to cash customers who bought in bulk.


## 5.2 <br> LIGHTING SOLUTIONS

George Mkize is the owner of Lighting Solutions, a manufacturing business that produces one type of energy-saving light bulb. The financial year ended on 31 December 2021.

## NOTE:

- Production is based on orders received; therefore, there are no balances for work-inprocess.
- The current inflation rate is $8 \%$.


## REQUIRED:

5.2.1 Calculate the factory overhead cost per unit for the year ended 31 December 2021.
5.2.2 Explain why George would not be concerned about the $28,1 \%$ increase in total variable cost from R936 000 to R1 200000.
5.2.3 Give TWO reasons for the increase in the selling and distribution cost per unit.
5.2.4 George wants to know if the production level for this financial year is satisfactory.

- Calculate the break-even point for the year ended 31 December 2021.
- Comment on the production level for 2021. State TWO points. Quote figures.
5.2.5 Lighting Solutions are considering importing raw materials because it is cheaper and of a higher quality. Name TWO aspects that they must consider before finalising their decision.


## INFORMATION:

Information from the records of Lighting Solutions on 31 December:


## ACTIVITY 6

### 6.1 GYMWEAR MANUFACTURERS

Gymwear Manufacturers is owned by Jan Fiks. They produce shoes and shirts for gym training. Jan requires assistance in interpreting his 2020 results. Note that one pair of shoes comprises one unit.

## REQUIRED:

### 6.1.1 Shirts:

- Calculate the break-even point for shirts.
- Jan is not satisfied with the variable costs per unit, even though the total variable costs per unit decreased by R6.
- Identify ONE variable cost (with figures) that has not been well controlled. Give TWO possible reasons for this problem.
- Explain why Jan might be concerned about the large decreases in the other TWO variable costs.
- Jan does not understand why the unit cost of production has increased when neither his fixed costs nor the variable costs have increased. Explain why this is so. State ONE point (with figures).


### 6.1.2 Shoes:

- Calculate the \% increase in the selling price of shoes.
- Jan decided to improve the quality of the shoes and to export them. Explain how the direct material costs and the selling and distribution costs were affected by this decision. Provide figures.
- Jan was concerned that the increase in price would have a negative impact on the business. Explain whether his concern was justified. State TWO points.


## INFORMATION

|  | SHIRTS |  | SHOES |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2019 | 2020 | 2019 |
| Break-even point | ? | 11522 | 3842 | 4317 |
| Units produced and sold | 16100 | 25000 | 7750 | 6500 |
| Net profit | R500 400 | R620 000 | R2 379750 | R1 183000 |
| Selling price per unit | R302 | R290 | R1 640 | R1 260 |
| Selling price of competitors | R310 | R290 | R1 100 | R1 250 |
| Total fixed costs (factory overhead and administration) | R530 000 | R530 000 | R2 340000 | R2 340000 |
| Total fixed cost per unit | ? | ? | R302 | R360 |
| Total variable costs per unit | R238 | R244 | R1 031 | R718 |
| Direct material costs per unit | R92 | R116 | R456 | R330 |
| Direct labour costs per unit | R131 | R100 | R381 | R360 |
| Selling and distribution costs per unit | R15 | R28 | R194 | R28 |
| Unit cost of production | R242 | R228 | R1 100 | R1 004 |

## ACTIVITY 7

NW Prelim 2019 adapted

### 7.1 N'SYNC MANUFACTURERS

You are provided with information relating to N'Sync Manufacturers, a business manufacturing heart rate monitors for athletes. The financial year ends on 28 February 2021.

## REQUIRED:

7.1.1 Calculate the value of the raw material on hand on 28 February 2021, using the weighted-average method.
7.1.2 Calculate the value of the direct material issued for production.
7.1.3 Prepare the note for Factory overhead cost.
7.1.4 Prepare the Production Cost Statement for the year ended 28 February 2021. Show all calculations in brackets.

## INFORMATION:

A.

| STOCK ON HAND | 28 FEBRUARY 2021 | 29 FEBRUARY 2020 |
| :--- | :---: | :---: |
|  | $\mathbf{R}$ | $\mathbf{R}$ |
| Indirect material cost | 2730 | 4500 |
| Work-in-progress | $?$ | 65050 |
| Finished goods | 80500 | 101450 |

B. Direct material:

|  | UNITS | TOTAL <br> AMOUNT |
| :--- | ---: | ---: |
| Stock on hand 1 March 2020 | 500 | 55000 |
| Purchases: | 9020 | 1135000 |
| Jun 2020 | 1250 | 137500 |
| Sept 2020 | 4560 | 592800 |
| Dec 2020 | 3210 | 404700 |
| Total available for production | $\mathbf{9 5 2 0}$ | $\mathbf{1 1 9 0} 000$ |
| Stock on hand 28 February 2021 | $\mathbf{5 6 0}$ | $?$ |

C. Other costs:

|  | R |
| :--- | ---: |
| Direct labour cost | 467720 |
| Factory overhead cost | 616280 |
| Selling and distribution cost | $16 \%$ of sales |
| Administration cost | 92500 |
| Sales | 6282375 |
| Cost of finished goods sold | 2512950 |

D. The following items must still be taken into account:

- Indirect material

Indirect material bought during the year was R260 000.

At the end of the year it was discovered that indirect material in the factory costing R1 750 had been stolen. The material is insured and the insurance will pay out R1 130 in March 2021. No entries have been made to record this theft. The net loss on the theft must be treated as an Administration cost.

Indirect material used is divided between the factory, administration and selling and distribution departments in the ratio of $1: 1: 3$.

- The monthly insurance premium increased by $10 \%$ on 1 January 2021. Insurance paid for the year amounted to R124 992 and this included insurance paid in advance for March and April 2021. Insurance of R59 520 was allocated to selling and distribution, and R7 440 to administration.
- Salary and wage expenses were incurred:

|  | Gross <br> salaries and <br> wages <br> Labour | Deductions |  | CONTRIBUTIONS |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | Medical aid | UIF |  |  |
| Factory | 312850 | 15750 | 7002 | 2428 |  |

## ACTIVITY 8

## Limpopo Prelim 2019 adapted

8.1 Chunky Chairs produces kitchen chairs. The financial year ended on 31 May 2019.

REQUIRED
8.1.1 Calculate the total purchases of raw material for the financial year ended 31 May 2019.
8.1.2 Complete the Production Cost Statement on 31 May 2019.
(9)
8.1.3 Calculate the following for the financial year ended 31 May 2019:

- Number of units sold during the year
- Cost of sales
- Net profit for the year


## INFORMATION

A. The business uses the FIFO-method to value their stock and the periodic inventory system.
B. Balances:

|  | 31 MAY 2019 | 1 JUNE 2018 |
| :--- | ---: | ---: |
| Raw material stock | $?$ | R325 000 |
| Work in Progress | R94 000 | $?$ |
| Finished Goods | $?$ | R285 000 |
|  | 9500 units | 15000 units |

C. Carriage on raw materials amounted to R27 000 for the year.
D. Raw Material available for production was R1450000, while raw materials used in the factory were R1 140000.
E. Salaries and wages amounted to R650 000 for the year. $40 \%$ of this was wages of workers who worked on the chairs. The rest was divided equally between Factory overheads and Administrative cost.
F. $\quad 80000$ chairs were completed during the year at a unit cost of R21,25.
G. Sales: chairs were sold at R42,50 per unit.
H. After all expenses above were taken into account, the Distribution cost was R625 600 and Administrative cost R787 400.

### 8.2 Glitterati Bags manufactures exclusive evening handbags.

## REQUIRED

8.2.1 Calculate the following:
(a) the variable cost per unit.
(b) the breakeven point.
8.2.2 After an analysis of cost and efficiency, the internal auditor is concerned about a few points. Refer to Information $\mathbf{C}$ and answer the following questions:
(a) Direct material: Identify ONE problem and suggest ONE possible solution for the problem.
(b) Direct labour and Sewing machine maintenance: Identify TWO different problems with each item and suggest a solution for EACH separate problem.

## INFORMATION

A. The business manufactured and sold 23400 handbags during this year. The bags were sold at R299 each.
B. Analysis of cost:

|  | TOTAL | PER UNIT |
| :--- | ---: | ---: |
| Direct Material | R1 989 000 | R85 |
| Direct Labour | R2 527 200 | R108 |
| Factory Overhead | R842 400 | R36 |
| Administrative cost | R538 200 | R23 |
| Selling and distribution | R795 600 | R34 |

C. After an analysis of cost and efficiency, the internal auditor is concerned about the following points:

## - Direct material:

- 50 cm of material is needed to produce one handbag.
- It was determined that 1 meter of material was used per handbag.
- Direct labour:
- 8 workers are employed that produce the handbags.
- The average production per worker is 2925 handbags.
- The wage records reflected that one worker, Tarren, produced 2100 handbags and she earned the highest overtime pay.
- Sewing machines maintenance:
- The maintenance cost increased significantly in the last year.
- The maintenance on two workers' machines, those of Roger and Gary, were three times higher than the other machines.


## ACTIVITY 9

NSC Nov 2014 Adapted

### 9.1 BEN'S CATERING

Ben Khulamo owns a small business that produces pies and doughnuts which he supplies to local school tuck shops. The financial year ended on 28 February 2021.
NOTE:
Where comments/explanations are required below, quote figures, unit costs or financial indicators to support your opinions.

## REQUIRED:

9.1.1 Identify ONE unit cost for doughnuts and TWO-unit costs for pies that were major problems in 2021, considering that the inflation rate was $5 \%$. For each unit cost identified, give a possible cause of the problem, and give advice on how to rectify it.
9.1.2 Ben feels that he can produce and sell more doughnuts. Calculate the number of extra doughnuts he must produce and sell to make an additional profit of R15 000. Assume that the unit costs and selling price for 2021 remain unchanged.
9.1.3 Ben is concerned about the financial performance of his business and the fact that a new competitor has opened in the area.

- Name the product which has been negatively affected by the new competitor.
- Comment on how this would have affected the net profit on this product.

| INFORMATION | DOUGHNUTS |  | PIES |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2020 | 2021 | 2020 |
| Total units produced \& sold | 55000 units | 51000 units | 35000 units | 44000 units |
| Break-even point (units) | 21667 units | 24074 units | 38095 units | 18519 units |
| Ben's selling price per unit | R8,00 | R7,00 | R12,50 | R12,00 |
| Selling price of competitor | R8,60 | - | R12,50 | - |
|  |  |  |  |  |
| VARIABLE COSTS PER UNIT | R5,00 | R4,30 | R8,30 | R5,85 |
| Direct material cost per unit | R1,95 | R2,05 | R5,05 | R2,20 |
| Direct labour cost per unit | R1,90 | R1,55 | R2,20 | R2,60 |
| Selling \& distribution cost per unit | R1,15 | R0,70 | R1,05 | R1,05 |
|  |  |  |  |  |
| FIXED COSTS PER UNIT | R1,18 | R1,27 | R4,57 | R3,64 |
| Factory overhead cost per unit | R0,67 | R0,78 | R3,38 | R2,50 |
| Administration cost per unit | R0,51 | R0,49 | R1,19 | R1,14 |

## 5. ANSWER BOOK

## ACTIVITY 1

## PRODUCTION COST STATEMENT OF ROCKY MANUFACTURES FOR THE YEAR ENDED 30 APRIL 2021

|  | Note | R |
| :--- | :---: | :---: |
| Direct material costs | $\mathbf{1}$ |  |
| Direct labour costs | $\mathbf{2}$ |  |
| Primary costs |  |  |
| Factory overhead costs | $\mathbf{3}$ |  |
| Total manufacturing costs |  |  |
| Work-in-process at the beginning of the year |  |  |
| Work-in-process at the end of the year |  |  |
| Cost of production of finished goods |  |  |

## NOTES TO THE PRODUCTION COST STATEMENT

| 1. DIRECT MATERIAL COSTS | R |
| :--- | :--- |
| Balance at the beginning of the year |  |
| Net purchases |  |
| Carriage on purchases |  |
| Less: Balance at the end of the year |  |
| Direct material costs |  |


| 2. DIRECT LABOUR COSTS | R |
| :--- | :---: |
| Factory wages |  |
| UIF contributions |  |
| Direct labour costs |  |


| 3. FACTORY OVERHEADS COSTS | R |
| :--- | :---: |
| Indirect materials |  |
| Indirect labour |  |
| Rent expenses |  |
| Depreciation |  |
| Insurance |  |
| Factory overheads costs |  |


| 4. COST OF FINISHED GOODS SOLD | R |
| :--- | :---: |
| Opening stock of finished goods sold |  |
| Cost of finished goods produced during the year |  |
| Closing stock of finished goods |  |
| Cost of finished goods sold |  |

## ACTIVITY 2

2.1

|  |  |  |  |
| :--- | :--- | :--- | :--- |
| 2.1 .1 |  |  |  |
| 2.1 .2 |  |  |  |
| 2.1 .3 |  |  |  |
| 2.1 .4 |  |  | 4 |

2.2

### 2.2.1 Factory Overhead Cost Note

|  |  |  |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

### 2.2.2 Production Cost Statement for the year ended 28 February 2021

|  |  |  |
| :--- | :--- | :--- |
|  |  |  |
| Prime cost |  |  |
|  | 4824000 |  |
| Total manufacturing cost |  |  |
|  |  |  |
| Cost of production of finished goods |  |  |

## ACTIVITY 3

3.1

| 3.1 .1 |  |
| :--- | :--- |
| 3.1 .2 |  |
| 3.1 .3 |  |


|  |
| :---: |
| 3 |

3.2 KRIGE SHIRTS

### 3.2.1 $\quad$ Calculate direct labour cost.

### 3.2.2 PRODUCTION COST STATEMENT FOR THE YEAR ENDED

 31 JULY 2020| Direct material cost | 528300 |  |
| :--- | :--- | :--- |
|  |  |  |
| Prime cost |  |  |
|  |  |  |
| Total production cost |  |  |
| Work-in-progress (1 August 2019) |  |  |
|  |  |  |
| Cost of production of finished goods |  |  |

## ACTIVITY 4

## MANUFACTURING

### 4.1 DESKS FACTORY

|  | Factory Overhead Cost Note | R 296500 |
| :--- | :---: | :---: |
| Indirect labour | 166000 |  |
| Depreciation on factory plant |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

4.1.2 Calculate the total cost of production of finished goods.

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |
|  |  |

4.4.2 Sihle wants to produce an additional 1500 desks.

Calculate the additional profit he can expect.

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |
|  |  |



### 4.2 CHAIRS FACTORY

4.2.1 $\quad$ Provide a calculation to confirm the break-even point for 2021.

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |
|  |  |

4.2.2 Comment on the break-even point and the production level achieved. Quote figures.
4.2.3 Sihle feels that wood raw material was not well controlled.

Provide a calculation to support his opinion.

Identify TWO possible causes of this problem.
Provide a solution for EACH.

|  | POSSIBLE CAUSES | SOLUTION FOR EACH |
| :--- | :---: | :---: |
| Cause 1 |  |  |
| Cause 2 |  |  |

4.2.4 | Give TWO reasons for the increase in direct labour cost. |
| :--- | :--- |

Provide a solution for EACH.

|  | REASONS | SOLUTION FOR EACH |
| :--- | :---: | :---: |
| Reason 1 |  |  |
| Reason 2 |  |  |

## ACTIVITY 5

### 5.1 GLAMOUR DRESS CREATIONS

### 5.1.1 PRODUCTION COST STATEMENT FOR THE YEAR ENDED 28 FEBRUARY 2021.

|  |  |
| :--- | :--- |
|  |  |
| Prime cost |  |
|  |  |
| Total manufacturing cost |  |
| Work-in-progress (1 March 2020) | 76000 |
|  |  |
| Production cost of finished goods |  |

5.1.2 Calculate the net profit for the year ended 28 February 2021.

|  |  |
| :--- | :--- |

### 5.2 LIGHTING SOLUTIONS

5.2.1 Calculate the factory overhead cost per unit for the year ended 31 December 2021.

|  |
| :---: |
| 2 |

5.2.2

Explain why George would not be concerned about the $\mathbf{2 8 , 1 \%}$ increase in total variable cost from R936 000 to R1 200000.
5.2.3 Give TWO reasons for the increase in the selling and distribution cost per unit.
5.2.4 Calculate the break-even point for the year ended 31 December 2021.

Comment on the production level for 2021. State TWO points. Quote figures.

### 5.2.5 Lighting Solutions are considering importing raw materials because it is cheaper and of a higher quality. Name TWO aspects that they must consider before finalising their decision.

## ACTIVITY 6

### 6.1 GYMWEAR MANUFACTURERS

6.1.1 Shirts:

Calculate the break-even point for shirts.

Identify ONE variable cost (with figures) that has not been well controlled. Give TWO possible reasons for this problem.

| ONE VARIABLE COST <br> WITH FIGURES |  | REASONS |
| :---: | :--- | :--- |
|  | Reason 1: |  |
|  | Reason 2: |  |

Explain why Jan might be concerned about the large decreases in the other TWO variable costs.

Jan does not understand why the unit cost of production has increased when neither his fixed costs nor the variable costs have increased. Explain why this is so. State ONE point (with figures).


### 6.1.2 Shoes:

Calculate the \% increase in the selling price of shoes.

Jan decided to improve the quality of the shoes and to export them. Explain how the direct material costs and the selling and distribution costs were affected by this decision. Provide figures.

Jan was concerned that the increase in price would have a negative impact on the business. Explain whether his concern was justified. State TWO points.

Point 1:

Point 2:
4

## ACTIVITY 7

### 7.1 N'SYNC MANUFACTURERS

7.1.1 Calculate the value of the raw material on hand on 28 February 2021, using the weighted-average method.

| Calculation | Answer |
| :---: | :---: |
|  |  |
|  |  |

7.1.2 $\quad$ Calculate the value of the direct material issued for production.

| Calculation | Answer |
| :--- | :---: |
|  |  |
|  |  |
|  |  |

7.1.4 PRODUCTION COST STATEMENT ON 28 FEBRUARY 2021

|  | R |
| :--- | :---: |
| Direct material cost |  |
| Direct labour cost |  |
| Prime cost |  |
| Factory overhead cost |  |
| Manufacturing cost |  |
| Work-in-progress: Beginning |  |
| Work-in-progress: End 050 |  |
| Total cost of production |  |

## ACTIVITY 8

8.1.1 $\quad$ Calculate the total purchases of raw material for the financial year ended 21 May 2020.1

| Production Cost Statement | 1140000 |
| :--- | :--- |
|  |  |
| Prime cost |  |
|  |  |
| Total cost of production | 1712000 |
|  |  |
|  |  |
| Total cost of production of complete products |  |

### 8.1.3 Calculate the following for the financial year ended 31 May 2020:

Number of units sold during the year.

## Cost of Sales

Calculate the Net Profit for the year ended 31 May 2020.


### 8.2.1

| Calculate the following: |  |
| :--- | :--- |
| (a) | the variable cost per unit. |


8.2.2 After an analysis of cost and efficiency, the internal auditor is concerned about a few points. Refer to Information C and answer the following questions:
(a) Direct material

| Problem | Solution |
| :---: | :---: |
|  |  |
|  |  |

(b) Direct labour

| Problem | Solution |
| :--- | :--- |
|  |  |
|  |  |



Sewing machine maintenance:

| Problem | Solution |
| :--- | :--- |
|  |  |
|  |  |



## ACTIVITY 9

### 9.1 BEN'S CATERING

9.1.1 Identify ONE unit cost for doughnuts and TWO-unit costs for pies that were major problems in 2021, considering that the inflation rate was $5 \%$.

| ONE unit cost for doughnuts <br> (Quote figures.) | Problem and advice |
| :---: | :---: |
|  |  |
| TWO-unit costs for pies |  |
| (Quote figures.) |  |

9.1.2 Calculate the number of extra doughnuts he must produce and sell to make an additional profit of R15 000. Assume that the unit costs and selling price for 2021 remain unchanged.

|  |  |
| :---: | :---: |
|  |  |
|  |  |

9.1.3 Name the product which has been negatively affected by the new competitor.

Comment on how this would have affected the net profit on this product.

## 6. SUGGESTED ANSWERS AND MARKING GUIDELINES

## ACTIVITY 1

| Production Cost Statement of Rocky Manufactures for the year ended 30 April 2021 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Note | R |  |
| Direct material costs | 1 | 334000 | $\checkmark$ |
| Direct labour costs | 2 | 189880 | $\nabla$ |
| Primary costs DM + DL |  | 523880 | $\checkmark$ |
| Factory overhead costs | 3 | 95070 | $\checkmark$ |
| Total manufacturing costs PC + FO |  | 618950 | $\checkmark$ |
| Work-in-process at the beginning of the year |  | 12400 | $\checkmark$ |
|  |  | 631350 |  |
| Work-in-process at the end of the year |  | (25 350) | $\checkmark$ |
| Cost of production of finished goods |  | 606000 | $\checkmark$ |

## NOTES TO THE PRODUCTION COST STATEMENT

| 1. Direct material costs | R |  |
| :--- | ---: | :---: |
| Balance at the beginning of the year | 20400 | $\checkmark$ |
| Net purchases (124 $000 \checkmark+192600 \checkmark-4500 \checkmark)$ | 312100 | $\boxed{ }$ |
| Carriage on purchases | 24000 | $\checkmark$ |
| Less: Balance at the end of the year | $(22500)$ | $\checkmark$ |
| Direct material costs | 334000 | $\boxed{ }$ |


| 2. Direct labour costs | R |  |
| :--- | ---: | :---: |
| Factory wages | 188000 | $\checkmark$ |
| UIF contributions | 1880 | $\checkmark$ |
| Direct labour costs | 189880 | $\boxed{ }$ |


| 3. Factory overheads costs | R |  |
| :--- | ---: | ---: |
| Indirect materials $(1600 \checkmark+5300 \checkmark-1950 \checkmark)$ | 4950 | $\boxed{ }$ |
| Indirect labour $(62000+620)$ | 62620 | $\checkmark \checkmark$ |
| Rent expenses | 2850 | $\checkmark$ |
| Depreciation | 21300 | $\checkmark$ |


| Insurance | 3350 | $\checkmark$ |
| :--- | ---: | :---: |
| Factory overheads costs | 95070 | $\boxed{ }$ |


| 4. Cost of finished goods sold | R |  |
| :--- | :---: | :---: |
| Opening stock of finished goods sold | 15300 | $\checkmark$ |
| Cost of finished goods produced during the year | 606000 | $\boxed{\square}$ |
| Closing stock of finished goods | $(18800)$ | $\checkmark$ |
| Cost of finished goods sold | 602500 | $\boxed{\square}$ |

## ACTIVITY 2

| 2.1 .1 | factory overhead cost $\checkmark$ |  |
| :--- | :--- | :--- |
| 2.1 .2 | fixed cost $\checkmark$ | $\boxed{ }$ |
| 2.1 .3 | selling and distribution cost $\checkmark$ | $\boxed{4}$ |
| 2.1 .4 | minimum $\checkmark$ |  |

## 2.2

### 2.2.1 Factory Overhead Cost Note

| Indirect factory materials (5950 + 36000-8750) | 33200 | $\checkmark \checkmark$ |
| :---: | :---: | :---: |
| Salaries and wages (2900 $000 \times 10 \%$ ) | 290000 | $\checkmark \checkmark$ |
| Rent expense (291 $000 \times 240 / 300$ ) | 232800 | $\checkmark \checkmark$ |
| Insurance (49 $200 \checkmark \times 12 / 15 \checkmark \times 4 / 10 \checkmark$ ) <br> (49200-9 840) or 39360 two marks | 15744 | マ* |
| Telephone (28 800 x 20/40) / $57600 \times 20 / 80$ | 14400 | $\checkmark \checkmark$ |
| Sundry factory expenses | 189856 | $\checkmark$ |
|  | 776000 | $\nabla *$ |

2.2.2 Production Cost Statement for the year ended 28 February 2021

| Direct materials cost | 2743000 | $\checkmark$ |
| :---: | :---: | :---: |
| Direct labour cost (2900 $000 \times 45 \%$ ) | 1305000 | $\checkmark \checkmark$ |
| Prime cost | 4048000 | $\checkmark$ |
| Factory overhead cost | 776000 | $\checkmark$ |
| Total manufacturing cost | 4824000 |  |
| Work-in-process at beginning | 70000 | $\checkmark$ |
|  | 4894000 | $\checkmark$ |
| Work-in-process at end | (94 000) | $\checkmark$ |
| Cost of production of finished goods (40 $000 \times 120$ ) | 4800000 | $\checkmark \checkmark$ |

## ACTIVITY 3

3.1

| 3.1 .1 | False | $\checkmark$ |
| :--- | :--- | :--- |
| 3.1 .2 | True | $\checkmark$ |
| 3.1 .3 | True | $\checkmark$ |

$\square$

### 3.2 KRIGE SHIRTS

### 3.2.1 Calculate direct labour cost.


3.2.2 PRODUCTION COST STATEMENT FOR THE YEAR ENDED 31 JULY 2020

| Direct material cost | 528300 |  |  |
| :---: | :---: | :---: | :---: |
| Direct labour cost | 756050 | V |  |
| Prime cost | 1284350 | $\square$ |  |
| ```Factory overhead cost }20000\mathrm{ three marks 45000 two marks 360880\checkmark + 4/9\checkmark (48750\checkmark-3750\checkmark) one mark one mark one mark + one mark for both 360880 + (21 667-1 667) one mark two marks one mark for both 360 880 + (45000-15000-10 000)``` | 380880 | $\nabla$ |  |
| Total production cost Operation | 1665230 | V |  |
| Work-in-progress (1 August 2017) | 35570 | $\checkmark$ |  |
|  | 1700800 |  |  |
| Work-in-progress (31 July 2020) | (38 300) | $\square$ |  |
| Cost of production of finished goods | 1662500 | $\checkmark \checkmark$ | 12 |

### 3.3 GEMMA'S MANUFACTURERS

3.3.1 Calculate the break-even point for the year ended 31 August 2020.

118860 two marks
$\underline{67200} v+51660 \checkmark$
$910 \checkmark-577 \checkmark$
( $180+252+145$ ) one mark
-180 - 252 - 145 one mark
333 two marks
$=$
$=356,9$ OR 357 units $\nabla$
3.3.2 Compare and comment on the break-even point and the production level achieved over the last two years. Quote figures.

Comparison of the BEP with the level of production of $2020 \checkmark \checkmark$ Figures $\checkmark$
Comparison of 2017 and 2020 BEP and/or production $\checkmark \checkmark$ Figures $\checkmark$

## Compulsory response

 see 3.3.1Business produced 63 units (15\%) more than the BEP ( $420-357$ )
OR:
The business made a profit on only 63 units $(420-357)$ compared to 105 units last year (540-435)

## Other optional responses:

- BEP decreased from 435 units in 2017 to 357 units in 2020 (78 units; 17,9\%)
- The business produced 120 units $(22,2 \%)$ less than last year $(540-420)$
3.3.3 Give TWO reasons for the increase in direct material cost. Suggest ONE way to control this cost.


## REASONS:

Any TWO valid reasons. $\checkmark \checkmark$

Inflationary increases / transport costs / increase in fuel price / scarcity.
Wastage due to poor workmanship.
Theft of material (in the factory) due to poor internal controls.
VAT increased to $15 \%$
Change in exchange rate (if raw materials imported)
Changed suppliers (more expensive) / Better quality raw materials

## SUGGESTION:

Any ONE valid suggestion $\checkmark$
Look for cheaper suppliers without compromising quality.
Negotiate transport and delivery discounts.
Take advantage of bulk discounts.
Recycle waste material / use off-cuts
Train and supervise workers to minimise wastage.
Control stock regularly to identify shortages.
Buy stock as required to avoid stock piling and possible theft.

## ACTIVITY 4

## 4．1 DESKS FACTORY

| 4．1．1 | Factory Overhead Cost Note |  |
| :---: | :---: | :---: |
|  | Indirect labour | R 296500 |
|  | Depreciation on factory plant | 166000 |
|  | Water and electricity $(248000+18000) \times 80 \%$ or -53200 $198400+14400$ | $212800 \checkmark$ 『＊ |
|  | Factory rent（ $345600 \times 810 / 1080$ ）or－ 83200 | $259200 \vee$ 『＊ |
|  | Insurance（12600 x 75／25）or $\times 3$ OR 50 400－12600 | $37800 \vee$ 『＊ |
|  | Factory sundry expenses | 107700 r |
|  |  | $1080000 \square^{*}$ |
| 4．1．2 | Calculate the total cost of production of finished goods． |  |
|  | Workings | Answer |
|  |  | $\begin{aligned} & \text { R5 } 580000 \\ & \quad \square \\ & \text { one part correct } \end{aligned}$ |

4.4.2


### 4.2 CHAIRS FACTORY

4.2.1 $\quad$ Provide a calculation to confirm the break-even point for 2021.

| Workings | Answer |
| :---: | :---: |
| $16000 \times 96$ or 1536000 two marks | 18071 |
| $1216000 \checkmark+320000 \checkmark$ |  |
| $390 \checkmark-305 \checkmark$ |  |
| 85 two marks | OR: 0 or 35 |
| OR: |  |
| Sales VC FC |  |
| $7047690-5511655-1536000$ |  |

$\qquad$
4.2.2 Comment on the break-even point and the production level achieved. Quote figures. If differences are shown for figures, this carries two marks
Comment on BEP $\checkmark$ Figures $\checkmark$ Comment on production $\checkmark$ Figures $\checkmark$

Produced 16000 units but BEP is 18071 (or see 4.2.1) units so they will make a loss
Produced 2071 less than BEP so they will make a loss.
Production increased from 15000 to 16000 units (by 1 000)
BEP increased from 12400 to 18071 units (by 5 671)
In 2018 they made a profit on 2600 units.
4.2.3 Sihle feels that wood raw material was not well controlled. Provide a calculation to support his opinion.

|  | $(16000 \times 1,2)$ |
| :---: | :---: |
| METRES | $22000 \mathrm{~m} \checkmark-19200 \mathrm{~m} \checkmark \checkmark=2800 \mathrm{~m}$ wasted $\checkmark$ one part correct |
| CHAIRS | 22 000/1,2 |
|  | $18334-16000=2334$ fewer chairs OR two marks one mark one mark |
| COSTS |  |
|  | $22000 \times 120 \quad 19200 \times 120$ |
|  | $2640000-2304000=336000$ extra cost OR |
|  | R165 - R144 $=$ R21 per unit extra |
|  | one mark two marks one method mark |


|  |
| :---: |
| 4 |


|  | POSSIBLE CAUSES | SOLUTION FOR EACH |
| :---: | :---: | :---: |
| Two valid \& different causes with solutions | Wastage / Unskilled workers / Poor control | Train workers; supervise regularly Use technology (stencils / templates) |
|  | Theft of wood | Internal controls / stock counts / supervision / buy in smaller quantities / install cameras |
|  | Poor quality wood | Source other suppliers |

4.2.4 Give TWO reasons for the increase in direct labour cost. Provide a solution for EACH.

|  | REASONS $\checkmark \checkmark$ | SOLUTION FOR EACH $\checkmark \checkmark$ |
| :--- | :--- | :--- |
| $\checkmark \checkmark \checkmark$ | Load shedding | Generator or solar power / |
|  <br> different | Workers dissatisfied (with | wages or conditions) / |
| reasons |  |  |
| with |  |  |
| solutions |  |  |$\quad$ Protests | Engagement / communicate with union |
| :--- | :--- | :--- |


|  |
| :---: |
| 4 |

## ACTIVITY 5

### 5.1 GLAMOUR DRESS CREATIONS

### 5.1.1 PRODUCTION COST STATEMENT FOR THE YEAR ENDED 28 FEBRUARY 2021.

| Raw/Direct materials cost (918550 ${ }^{\text {a }}+5250 \checkmark \checkmark$ ) | 923800 | $\nabla^{*}$ |
| :---: | :---: | :---: |
| Direct labour cost <br> $(753300 \checkmark+48600 \checkmark+8100 \checkmark+8100 \boxtimes)$ <br> OR: Solve for $Y$ $\begin{aligned} & y=753300+48600+(0,01 y) \\ & y=810000 \quad \text { DLC }=810000+8100 \end{aligned}$ <br> OR 753 300+48 600+801900 = 99\% $\quad$ DLC $=101 \% \quad 801900 x$ 101/99 | 818100 | V* |
| Prime cost | 1741900 | V |
| $\begin{aligned} & \text { Factory overhead cost (227 } 240 \checkmark+63960 \checkmark \checkmark \checkmark \checkmark) \\ & {[(87100-7150) \times 80 \%]} \end{aligned}$ | 291200 | 『* |
| Total manufacturing cost | 2033100 | V |
| Work-in-process (1 March 2020) | 76000 |  |
|  | 2109100 |  |
| Work-in-process (28 February 2021) | (169 100) | V |
| Cost of production of finished goods $(1860000+190000-110000)$ | 1940000 | $\checkmark \checkmark$ 『* |

```
5.1.2 Calculate the net profit for the year ended 28 February 2021.
\(3170000 \checkmark \checkmark-1860000 \checkmark-410000 \checkmark-(259010 \checkmark+15990 \times 20 \%\)
                                    or - 259 010-15990
                                    275000
    \(=625000\) V
```

| 7 |
| :--- |

### 5.2 LIGHTING SOLUTIONS

Calculate the factory overhead cost per unit for the year ended 31 December 2021.

$$
395000 / 50000=R 7,90 \checkmark \checkmark
$$

5.2.2 Explain why George would not be concerned about the $28,1 \%$ increase in total variable cost from R936 600 to R1 200000.

Any valid comment $\checkmark \checkmark$ compared to inflation rate $\checkmark$

The variable cost per unit increased up by $7,6 \% \checkmark \checkmark$ which is less than inflation rate $\checkmark$ An additional 8000 units were produced (19\% increase in production)

There was an increase in units produced and therefore greater profits.
5.2.3 Give TWO reasons for the increase in the selling and distribution cost per unit.

TWO valid reasons $\checkmark \quad \checkmark$

- Advertising costs may have increased
- Increase in fuel price
- Commission to sales staff increased
- Due to inflation

Do not accept increased sales / increased delivery expenses

| 2 |
| :---: |

5.2.4 Calculate the break-even point for the year ended 31 December 2021.

575000 r
$45 \checkmark-24 \checkmark$
$21=27381$ units $\square$ (accept 27 380,9)

Comment on the production level for 2021. State TWO points. Quote figures.
Comparison figures not necessary but may enhance answer
Explanation $\checkmark \checkmark$ must compare BEP with level of production figures $\checkmark \checkmark$

- The business produced and sold 50000 units. This is 8000 units more than the production achieved in the previous financial year (42 000 units).
- The business produced 22619 (50 000-27 381) units more than the BEP.
- There is an increase of (22619-19687) 2932 units over the BEP when compared to the previous financial year.
5.2.5 Lighting Solutions are considering importing raw materials because it is cheaper and of a higher quality. Name TWO aspects that they must consider before finalising their decision.

Any TWO relevant aspects

- Fluctuation in exchange rates (impact on cost/selling price)
- Additional / increasing import costs (transportation and custom duties)
- Time delays (availability and/or delivery)
- Support for local suppliers (impact on the local economy)
- Not easy to return damaged goods


## Activity <br> 6

### 6.1 GYMWEAR MANUFACTURERS

### 6.1.1 Shirts:

Calculate the break-even point for shirts.

$$
530000 \div(302-238)=8281,25 / 8282 / 8281 / 8281,3
$$

$\checkmark \quad \checkmark \quad \checkmark \quad \square$ one part correct; do not accept R or c

Identify ONE variable cost (with figures) that has not been well controlled. Give TWO possible reasons for this problem.

| ONE VARIABLE COST <br> WITH FIGURES <br> Variable cost <br> Figures $\checkmark$ | REASONS <br> Any two different reasons |
| :---: | :---: |
| Direct labour cost <br> Increased by R31 (31\%) <br> (from R100 to R131) | Expected responses: <br> - Negotiated wage increase / applied minimum wage / inflation / increased salary scales (for qualifications) <br> - Paid bonuses to some workers <br> - Excessive overtime <br> - Lack of productivity (inefficiency) of workers <br> - Inexperienced / poorly trained workers <br> - High staff turnover rate <br> - Old equipment affects productivity <br> - Work hours lost due to training time (workers paid for training) / due to load-shedding (power-cuts) / due to paid sick leave <br> - Errors in calculation of wages (over-paid) <br> Do not accept: More workers; Absent workers; Poor budgeting |

$\square$

Explain why Jan might be concerned about the large decreases in the other TWO variable costs.

|  | Explanations on the two VC's | State or imply what the concern is |
| :---: | :---: | :---: |
| Comment on DMC | Using cheaper material | Inferior quality. |
|  | Economising on material | May affect the quality of the product |
| Comment on S\&DC | Reduced advertising or reduced commission / reduced remuneration of salespersons | May cause sales to drop / may demotivate salespersons |
|  | Reduced distances for deliveries / discontinuing the service in certain areas | Leads to loss of customers |
|  | Out-sourcing / using cheaper service providers | Might be inferior and negatively affect business in future |

$\square$

Jan does not understand why the unit cost of production has increased when neither his fixed costs nor the variable costs have increased. Explain why this is so. State ONE point (with figures).

Any one explanation $\checkmark \checkmark$ Figures $\checkmark \checkmark$

Expected responses:

- No economies of scale / decrease in production by 8900 units (25 000 to 16 100)
- Lower production increased FC per unit by R11,72 or $55,2 \%$ (R21,20 to R32,92)

Shoes:

| Calculate the \% increase in the selling price of shoes. |
| :--- |
| $1640-1260$ <br> $\frac{380}{1260} \checkmark \times \frac{100}{1}$ <br> $=30,2 \%$ V |

Jan decided to improve the quality of the shoes and to export them. Explain how the direct material costs and the selling and distribution costs were affected by this decision. Provide figures.

- DMC increased $\checkmark$ from R330 to R456 (by R126/by 38\%/38,2\%) $\checkmark$
- S\&DC increased $\checkmark$ from R28 to R194 (by R166/by 593\%/592,8\%) $\checkmark$

Jan was concerned that the increase in price would have a negative impact on the business. Explain whether his concern was justified. State TWO points.

Reasons (any two) $\checkmark \checkmark$ State NO concern OR imply NO concern in explanation or by using figures

- Sales increased (by 1250 units) / customers still supported the business (despite increase in price)
- Net profit increased (by R1 196 750) / price did not negatively affect sales)
- BEP decreased (due to increased contribution per unit) by 475 units / The business now exceeds BEP by bigger margin (3 908 units).
$\square$


## ACTIVITY 7

### 7.1 N'SYNC MANUFACTURERS



| 7．1．2 | Calculate the value of the direct material issued for production． |  |
| :---: | :---: | :---: |
|  | Calculation | Answer |
|  | （55000＋ 1135000 ） |  |
|  | $1190000 \checkmark-70000$ च＊（see 7．1．1） | 1120000 『＊ |
|  |  |  |
|  | OR |  |
|  | $(9520-560) \times 125$ |  |

## 7．1．3 Prepare the note for Factory overhead cost．

|  | $\mathbf{R}$ |
| :--- | :---: |
| Factory overhead cost | 616280 |
| Indirect material  <br> $[(4500 \checkmark+260000 \checkmark-2730 \checkmark) \times 1 / 5 \checkmark]-1750 \checkmark$ $50604 \nabla^{*}$ <br> Insurance <br> $(124992-19096 \checkmark \checkmark)-59520 \checkmark-7440 \checkmark$ $38936 \nabla^{*}$ <br>  $705820 \mathbf{}^{*}$ |  |

7．1．4 PRODUCTION COST STATEMENT ON 28 FEBRUARY 2021

|  | R |
| :---: | :---: |
| Direct material cost（see 7．1．2） | 1120000 『＊ |
| Direct labour cost $467720 \checkmark+312850 \checkmark+(7002+2 \text { 428) } \checkmark$ | 790000 『＊ |
| Prime cost（DMC＋DLC） | 1910000 『＊ |
| Factory overhead cost | 705820 『＊ |
| Manufacturing cost（PC＋FOHC） | 2615820 V＊$^{*}$ |
| Work－in－progress：Beginning | 65050 |
|  | 2680870 च＊$^{*}$ |
| Work－in－progress：End（Balancing figure） | （188 870）『＊ |
| Total cost of production $2512950 \checkmark+80500 \checkmark-101450 \checkmark$ | 2492000 च＊ |

## ACTIVITY 8

8.1.1 Calculate the total purchases of raw material for the financial year ended 21 May 2020.
$1450000 \checkmark-27000 \checkmark-325000 \checkmark=1098000 \boxtimes$ one part correct


| 8.1.2 | Production cost statement for the year ended 31 May 2020 |  |
| :---: | :---: | :---: |
|  | Direct material | 1140000 |
|  | Direct labour (650 $000 \times 40 \%$ ) | $\checkmark \checkmark 260000$ |
|  | Prime cost DM + DL | $\checkmark 1400000$ |
|  | Factory overhead cost balancing figure | $\checkmark 312000$ |
|  | Total cost of production | 1712000 |
|  | Work in process (1 June 2018) balancing | $\checkmark 82000$ |
|  | TCP + WIP begin | $\checkmark 1794000$ |
|  | Work in process (31 May 2020) | $\checkmark \checkmark$ (94 000) |
|  | Total cost of production of complete products $80000 \times 21,25$ | $\checkmark \checkmark 1700000$ |


8.1.3 Calculate the following for the financial year ended 31 May 2020:

Number of units sold during the year.
$15000 \checkmark+80000 \checkmark-9500 \checkmark=85500 \checkmark \checkmark$

Cost of Sales
$285000 \checkmark+1700000 \boxtimes-(9500 \checkmark \times 21,25 \checkmark)=1783125 \boxtimes$

Or: The Finished Goods Stock account


| Calculate the Net Profit for the year ended 31 May 2020. |  |
| :--- | ---: |
| Sales (85 500 $\checkmark$ see $2.1 .3 \times 42,50 \checkmark$ ) | $\checkmark 3633750$ |
| Cost of Sales | see 2.1.3 |
| Gross profit | $\checkmark(1783$ 125) |
| Less: Distribution cost | $\checkmark 1850625$ |
| Less: Administrative cost | $\checkmark(625600)$ |
|  | $\checkmark(787400)$ |
| Net profit | $\checkmark 437625$ |

### 8.2.1 Calculate the following:

(a) variable cost per unit.
$85 \checkmark+108 \checkmark+34 \checkmark=227 \checkmark$

OR:
$1989000 \checkmark+2527200 \checkmark+795600 \checkmark=227$ per unit $\checkmark$ 23400
(b) breakeven point.

$$
\begin{aligned}
& \frac{842400 \checkmark+538200}{} \checkmark \checkmark \checkmark \checkmark \checkmark \checkmark \checkmark \\
& 299 \checkmark-227 \text { vee (a) above }
\end{aligned}
$$



|  |
| :---: |
| 5 |

    \(=19175\) units
    
### 8.2.2 After an analysis of cost and efficiency, the internal auditor is concerned

 about a few points. Refer to Information C and answer the following questions:(a) Direct material:

| Problem | Solution |
| :--- | :--- |
| Material is wasted $\checkmark$ | Use templates when cutting / train <br> workers to work efficiently $\checkmark$ |

(b)

Direct labour:

| Problem | Solution |
| :--- | :--- |
| Tarren is not producing enough (2 <br> 100 from 2 925) $\checkmark$ | Give her daily targets / bring in <br> commission if they reach a certain <br> goal / any acceptable or correct <br> answer $\checkmark$ |
| Tarren works the most overtime and <br> still does not reach the average <br> production number / slow worker / <br> exploits overtime $\checkmark$ | Only approve overtime if daily target <br> has just been missed / count and <br> compare the number of bags she <br> produces every hour / any <br> acceptable or correct answer $\checkmark$ |

Sewing machine maintenance:

| Problem | Solution |
| :--- | :--- |
| Machines are old / needs to be <br> replaced $\checkmark$ | Replace the machines / buy newer <br> and more productive machines / <br> any acceptable or correct answer $\checkmark$ |
| Roger and Gary cannot work the <br> machines properly / lack of training <br> $\checkmark$ | Train them again / move them to <br> another part of the production line / <br> any acceptable or correct answer $\checkmark$ |



## ACTIVITY 9

### 9.1 BEN'S CATERING

9.1.1 Identify ONE unit cost for doughnuts and TWO unit costs for pies that were major problems in 2021, considering that the inflation rate was $5 \%$.

Identify cost $\checkmark \checkmark \checkmark$ Figures $\checkmark \checkmark \checkmark \quad$ Problem $\checkmark \checkmark \checkmark$ Valid advice $\checkmark \checkmark \checkmark$

| ONE unit cost for doughnuts (Quote figures.) | Problem and advice <br> Both must be specific, not general FC \& VC \& general expenses |
| :---: | :---: |
| Variable costs now R5,00 / $R 4,30 \rightarrow R 5,00(16,3 \%)$ <br> OR | Must mention either DLC or S\&DC <br> Possible cause of the problem: <br> Workers are not operating efficiently/Wages increased/More overtime |
| Direct labour cost now R1,90 / $\mathrm{R} 1,55 \rightarrow \mathrm{R} 1,90 \text { (+ 23\%) }$ | Advice: <br> Assess the efficiency of workers/Offer incentives/Time and motion studies/Restrict overtime/Train workers to be more efficient/Improve supervision |
| OR | OR |
| Selling \& distribution cost now R1,15 $\mathrm{R} 0,70 \rightarrow \mathrm{R} 1,15(+64 \%)$ <br> Do not accept Administration cost | Possible cause of the problem: <br> Salespersons not efficient/Transport costs increased/Bad debts/Theft of fuel/Increase in fuel prices <br> Advice: <br> Offer commission on sales/Look for cheaper forms of transport/Training/ Plan trips better |
| TWO unit costs for pies (Quote figures.) | Problem and advice <br> Both must be specific, not general FC \& VC |


| Direct material cost now R5.05 / $R 2,20 \rightarrow R 5,05(+130 \%)$ | Must cover DMC <br> Possible cause of the problem: <br> Lack of expertise of workers/Poor quality raw materials/Increased raw materials cost/Theft of raw materials/Wastage <br> Advice: <br> Investigate causes of wastage/Look for a cheaper supplier/Better quality of raw material/Better training/Improve security |
| :---: | :---: |
| Factory overhead cost now R3,38 $R 2,50 \rightarrow R 3,38 \text { (+ 35\%) }$ | Possible cause of the problem: <br> Low production increased fixed cost per unit/ Increase in certain costs, e.g. rent |
| Do not accept Administration cost | Advice: <br> Increase units produced to reduce unit cost/Advertise the product better/Diversify the range/Economise on expenses, e.g. rent/water/ electricity |

9.1.2 Calculate the number of extra doughnuts he must produce and sell to make an additional profit of R15 000. Assume that the unit costs and selling price for 2021 remain unchanged.

| $15000 \checkmark / 3,00 \checkmark \checkmark$ | OR |
| :---: | :---: |
|  | FC Exis NP Extra NP |
| $=5000$ extra units $\nabla$ | $\underline{64900+100100+15000}$ |
|  | (R8-R5) R3,00 |
| OR | $=60000$ to be made |
| $\mathrm{FC}=55000 \times \mathrm{R} 1,18$ | - 55000 currently made |
| $=\mathrm{R} 64900$ (is the rounded off | $=5000$ units extra |
| figure) |  |
|  | OR |
| To cover $=$ R64 900 + 15000 | Sales $55000 \times \mathrm{R} 8=\mathrm{R} 440000$ |
| = R79 900 | COS $55000 \times \mathrm{R} 5=\mathrm{R} 275000$ |
| Units needed $=$ R79 900 / R3 | GP = R165 000 |
| = 26633 (new BEP) | Target $=\mathbf{R 1 8 0} 000$ |
| BEP $\quad=21667$ | $\div$ Contribution R3,00 |
| Extra needed $=4966$ | = 60000 units |
| (difference due to rounding off) | Making 55000 |
|  | Additional = 5000 units |
| $\begin{aligned} & 21667 \times 3=65001 \text { (Fixed costs) } \\ & (65001+15000) / 3=26667 \end{aligned}$ |  |
| $26667-21667=5000$ |  |


|  |
| :---: |
| 4 |

[^0]
## 7. EXAMINATION GUIDANCE

- Familiarize yourself with the use of fractions, ratios and/or percentages to calculate costs for the different components or departments in a manufacturing environment.
- Understand the different cost categories, different stock accounts as well as unit cost analysis.
- Be able to calculate the additional units that the business needs to produce to achieve an additional profit by simply using the contribution per unit to arrive at the answer.
- Obtain a series of short activities from the previous question papers to make effective calculations determining the additional units required for a projected increase in profit,
- You may also make the converse calculation (to the bullet above) by determining the additional profit that will be earned by an increase in units produced and used.
- Calculate and comment on the break-even point and the level of production.
- Write more informal tests on the interpretation of unit costs and how to use unit costs to identify problems or economies of scale and to predict future results.
- You should be able to analyse and interpret information on different products or different financial periods. The objective is to calculate percentage increases or decreases, identify problems and offer practical solutions or advice.
- Practice a variety of activities to expose yourself to the different questioning techniques.


## 8. GENERAL STUDY AND EXAMINATION TIPS

1. Note that Accounting is now assessed in TWO papers.

- P1 Financial Reporting and Evaluation 150 marks 2 hours
- P2 Managerial accounting and internal controls 150 marks 2 hours

2. It is important to be familiar with the specific content for each paper so that you can plan effectively after the Preparatory Examinations.
3. Obtain the 2021 Examination Guidelines, exemplar papers and many past examination papers to form the basis of your study programme.
4. Prepare a functional study timetable and focus on specific topics at different intervals. Align this to time management; exploring short-cuts for calculations, frequently asked predictable questions and recommended responses for interpretive questions.
5. Pay close attention to the language used in past papers such as key vocabulary and action verbs.
6. For calculations, always show all workings - they carry many part marks.
7. Become familiar with the structure and layout of Questions. They follow the same pattern which is: Appetizer, Required, Information.
8. Note that the ANSWER BOOK is a vital part of the Question Paper, as many amounts and details will be included for most Questions. This is a time-saving device. Ensure that you include these amounts in your final answers, where relevant.
9. Always arrive at least 30 minutes before the commencement of the paper. You will then be able to easily take care of all the administration requirements and to make effective use of your 10 minutes reading time.
10. Use the reading time to get a global picture of the paper and identify where you wish to start (according to your strengths). You already have the ANSWER BOOK to assist in this regard. Simply go to the relevant pages for that Question.
11. You can also answer the sub-questions in any order; always inserting what is given, working from the simple to the more challenging.
12. Write legibly and neat; markers must have clear understanding of the answers you provided.
13. Keep your comments short and to-the-point. The mark allocation is your guide about the length of your response.
14. Have your own stationery and a good calculator (even a spare - just in case).

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[^0]:    9.1.3 Name the product which has been negatively affected by the new competitor.

    Pies $\checkmark$

    Comment on how this would have affected the net profit on this product.
    $\checkmark \checkmark$ Sales \& production decreased (44000 $\rightarrow 35000$ units) / Ben has had to limit his price (to R12,50) / Reduction in price led to decrease in contribution (R6,15 $\rightarrow \mathrm{R} 4,20$ )
    $\checkmark \quad$ Production is less than BEP
    $\checkmark \quad$ This means that a loss will be made on the pies.

