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## 1. INTRODUCTION

The declaration of COVID-19 as a global pandemic by the World Health Organisation led to the disruption of effective teaching and learning in many schools in South Africa. The majority of learners in various grades spent less time in class due to the phased-in approach and rotational/ alternate attendance system that was implemented by various provinces. Consequently, the majority of schools were not able to complete all the relevant content designed for specific grades in accordance with the Curriculum and Assessment Policy Statements in most subjects.

As part of mitigating against the impact of COVID-19 on the current Grade 12, the Department of Basic Education (DBE) worked in collaboration with subject specialists from various Provincial Education Departments (PEDs) developed this Self-Study Guide. The Study Guide covers those topics, skills and concepts that are located in Grade 12, that are critical to lay the foundation for Grade 12. The main aim is to close the pre-existing content gaps in order to strengthen the mastery of subject knowledge in Grade 12. More importantly, the Study Guide will engender the attitudes in the learners to learning independently while mastering the core cross-cutting concepts.

## 2. HOW SHOULD WE USE THIS STUDY GUIDE?

1. This study guide addresses content and offer strategies to understand the difference between stock systems and stock valuation methods, to perform calculations and to comment on internal control processes relating to inventory valuation. The approach is to address each component in a piecemeal approach, with consolidation activities to conclude.
2. The explanations and activities are intended to supplement the work you may have covered in class or have gained from textbooks.
3. They proceed from the short, simple focused examples to more complex calculations and interpretation of information.
4. It is important to allocate sufficient time to:

- Carefully read the explanations provided; underline/highlight key concepts, difficult vocabulary, important dates and relevant amounts.
- Interrogate the worked example to gain an understanding of the message being conveyed or the sequence of events being illustrated.

5. Attempt the activities on your own; make constant reference to the explanatory notes, but avoid referring to the suggested answers before completing an activity.
6. Compare your answers to the suggested answers and do your corrections in a different colour ink. Note that you will learn more by discovering your weaknesses (when you get things wrong), and making an effort to understand why your thinking was out of sync.
7. The activities provided may not be sufficient to perfect your skills. Always refer to similar questions from past examination papers for this purpose.
8. Become familiar with the use of Answer Books and prepared writing material as this is the trend with all Accounting examinations.

## PRE-AMBLE:

- Inventories is covered in Term 2, under Valuation of stock methods.
- It will feature in the Accounting P2 (Managerial Accounting and Internal Auditing).
- Recent trends on this topic focus mainly on valuation of inventories FIFO, Weighted average \& Specific identification.
- Internal control is integrated in the topic.
- It can be integrated into Paper 1.


## 3. INVENTORY VALUATION

## A BRIEF EXPLANATION

Inventories refers to trading stock purchased by the business for the purposes of resale, with the intention of making a profit. Inventories represents the least liquid of the three Current Assets and is reflected on the Statement of Financial Position. Stock is purchased at different intervals and at different prices throughout the financial year.

It is therefore necessary to value the stock as accurately as possible so that a true reflection of the financial position as well as profit or loss is reported.
Depending on the system in use, a physical stock count may be necessary to determine the value of the closing stock, or to establish whether a deficit of surplus exists.

Regular stock count is an essential internal control process and it helps to:

- Minimise fraudulent practices
- Ensure accurate recording and reporting (documents)
- Facilitate reconciliation of records with actual stock

This study guide will offer explanations and examples on the different stock systems introduced in grade 10 and 11, and on the THREE stock valuation methods that must be covered in Grade 12.

## KEY CONCEPTS

| Opening Stock | Stock balance at the beginning of a financial year. This is <br> equal to the stock unsold at the end of the previous financial <br> year. |
| :--- | :--- |
| Purchases of stock | Stock bought during the year for the purpose of resale. The <br> net purchases would be adjusted for donations and <br> drawings. |
| Carriage on purchases | This represents the cost of transporting the stock to the <br> business, which is recorded separately under the periodic <br> inventory system |
| Customs / Import | It will include taxes and duties if goods are purchased from <br> foreign countries, and will form part of the cost of the stock <br> when determining selling price and profit mark-up. |
| duties | Stock sent back to the suppliers for reasons such as <br> damaged, an incorrect order or inferior quality goods. This is <br> also adjusted against the purchases account. |
| Closing stock of stock | This is the value of the unsold stock (stock on hand) at the <br> end of the financial year. This figure is recorded in the <br> Balance Sheet, and is the opening stock of the following <br> year. |

## 4. PRIOR KNOWLEDGE

(Content you would have covered in previous Grades)
In Grade 10 transactions involving stock were recorded using the perpetual inventory system. This was reflected in the General Ledger as:

- Trading Stock (Balance Sheet Account)
- Cost of Sales (Nominal Account)

In Grade 11 the periodic system was introduced. In this case, stock purchased for resale was recorded in the Purchases account, Carriage on Purchases was recorded separately. Both these accounts are nominal accounts. The cost of sales had to be calculated at the end of a financial period.

## Perpetual Inventory System

- A perpetual inventory system is a system that accounts for movement of inventory continuously and on real time basis (on the point of transaction).
- Purchases and sales of inventory are recorded as and when they occur.
- This system involves the use of point-of-sale recording systems, such as scanning.
- The cost of goods sold can therefore be easily determined at any point that results in a movement of stock (purchase, sale, return).


## Periodic Inventory System

- The periodic inventory system does not focus on real-time updating of stock balances; the cost of stock sold is not captured at the point of sale.
- Physical stock counting of inventory is therefore necessary to determine inventory position at the end of a specified accounting period as required by the business.
- This physical stock count is also necessary to determine the stock unsold or closing balance.
- The cost of sales is determined by application of a mathematical formula:

Cost of sales $=$ Stock balance at the beginning of the year

+ Net Purchases
+ Carriage on purchases
+ Customs/Import duties
- Stock balance at the end of the year.


## Advantages (perpetual system)

- Accurate and realistic
- Stock on hand is available in the records
- Stock surplus/deficit is determined by comparing records to physical count.

Advantages ( periodic system)

- Cheaper and easy to use - no need to use scanners.
- No need to calculate cost of sales every day.


## DIFFERENCES

## PERPETUAL(Continuous)

- Trading of individual, easily recognisable items
- Transactions are recorded in the Trading Stock account (B)
- Cost of sales calculated when goods are sold or returned
- A stock count is performed to validate stock records and determine losses.
- Additional costs e.g. carriage on purchases, are debited to the trading stock


## PERIODIC

- Trading in large volume, low value goods
- Transactions recorded in Purchases account ( N )
- Cost of sales calculated periodically usually at the end of the accounting period.
- A physical stock-count at the end of the accounting period is necessary to determine the value of closing stock.
- Cost of sales is then calculated using the closing stock amount.
- Additional expenses e.g. carriage on purchases are recoded separately in a nominal account (expense account).


## BASELINE ACTIVITY 1 = 504900

## XZY Traders end 31 December 2019

## Required

Calculate the cost of sales for the financial year ended 31 December 2019

## INFORMATION:

A. Stock balance on 1 January 2019, R98 400.
B. Transactions during the current financial year:

## R

i) Cash and credit purchases of trading goods 530000
ii) Transport cost on trading goods paid by EFT 32500
iii) Damaged goods returned to creditors. 12600
iv) Goods donated to a local school (fund raising) 8500
v) Goods taken by the owner for personal use. 4000
C. Stock take on 31 December 2019 revealed that R76 550 was on hand.

## COST OF SALES

|  | R |
| :--- | ---: |
| Opening stock | 98400 |
| + Purchases $(530000-12600-8500-4000)$ | 504900 |
| + Carriage on purchases | $\mathbf{3 2 5 0 0}$ |
| - Closing stock | 76550 |
| Cost of sales | $\mathbf{5 5 9} \mathbf{2 5 0}$ |

Drawings and Donations always @ cost price. Do not confuse the concepts of "cost price" and "cost of sales".

Balance at the end of the current financial year, or the closing balance. (Left over stock, to be used next year).

## BASELINE ACTIVITY 2

## Mandla Traders 31 October 2020

## REQUIRED:

Use the information below to prepare the Trading Account for the year ended on 31 October 2020. The business uses periodic inventory system

## INFORMATION:

A. Balances on 31 October 2020

|  | R |
| :--- | ---: |
| Trading inventory (1 November 2019) | 112500 |
| Cash and credit purchases of trading goods | 478900 |
| Carriage on purchases | 46300 |
| Sales | 951000 |
| Debtors Allowances | 27900 |
| Customs duties | 14500 |

B. Adjustments and additional information:
1 Damaged goods returned to creditors.
R 21500

2 Goods taken by the owner for personal use.
R 5200
3 Delivery of merchandise
R 1850
Stock taking on 31 October 2020 revealed: Stock on hand of R 77900.

Take the additional information into account to adjust purchases
Additional
information is taken
into account to adjust carriage on purchases

| Trading Account |  |  |  |
| :--- | ---: | :--- | ---: |
| Opening stock | 112500 | Sales (951 000-27 900) | 923100 |
| Purchases <br> (478 900-21 500-5 200) | 452200 | Closing stock | 77900 |
| Carriage on purchases <br> (46 300 +1 850) | 48150 |  |  |
| Customs duties | 14500 |  |  |
| Profit \& Loss <br> (Gross Profit) | 373650 |  | $\mathbf{1 0 0 1 0 0 0}$ |
|  | $\mathbf{1 0 0 1 0 0 0}$ |  |  |

## 5. STOCK VALUATION METHODS

Businesses would value their stock using different stock valuation methods, depending on the type of goods they buy and sell. The stock valuation method is recognized as business policy:

- To achieve a level of consistency in determining the value of the closing stock and the gross profit and subsequently taxable income (if applicable)


## A SUMMARY OF THE DIFFERENT STOCK METHODS

| FIFO (First-In First-Out) |  | Weighted Average |
| :--- | :--- | :--- |$\quad$| Specific Identification |
| :--- |

## CALCULATIONS RELEVANT TO ALL THREE METHODS*

Refer to the Worked Examples

|  | FIFO | Weighted Average | Specific <br> identification |
| :--- | :--- | :--- | :--- |
| Closing Stock <br> value | Closing stock units $\times$ the <br> unit cost of the last batches <br> purchased | $\frac{\text { Total value of stock }}{\text { No. of units }}$ <br> available for sale <br> $x$ units on hand | Cost of unsold items <br> x no. of units unsold. |
| Cost of sales | Opening stock + Purchases + Carriage on purchases + Customs/Import duties - <br> returns - Closing stock depending on the method used (above). |  |  |
| Gross Profit | Sales - Cost of sales |  |  |
| \% mark-up <br> achieved. | Gross Profit $\times 100$ <br> Cost of sales* |  |  |
| (Average) stock <br> holding period | Average stock $\times \frac{365}{1}$ <br> Rost of sales <br> Rate of stock <br> turnover | Cost of sales <br> Average Stock the closing stock calculated above$\quad$ no. of times per year. |  |
| Missing Items | Sales - (Opening stock + Purchases - Returns) - Closing stock |  |  |

## * Carriage on purchases (when goods are returned)

When goods are returned to a supplier, the supplier would generally provide a full refund of the purchase price.

- If the supplier provides the transport (carriage on purchases), they may decide to also refund the carriage cost.
- If the supplier has outsourced the transport, then this cost may not be recovered remain the cost of the business.
- In either case, this condition will always be stated by the question, so that you will know whether to include the carriage on purchases (or exclude this) when calculating the value of returns.


### 5.1 FIFO - WORKED EXAMPLE 1

You are provided with the information related to Nosi Traders. The business used the first - in - first - out method to value stock.

## REQUIRED:

Calculate the following for February 2020

- Value of closing stock
- Cost of sales
- Gross profit
- Average stock holding period


## INFORMATION:

| A. Stock balances: |
| :--- |
|  |
| 1 March 2019 |
| UNITS |
| 28 February 2020 |

B. Purchases during the year:

|  | UNITS | UNIT PRICE | TOTAL |
| :---: | :---: | :---: | :---: |
|  | 40 | R345 | R 13800 |
| 45 | R360 | 16200 |  |
|  | R375 | 11250 |  |
| 115 |  | 41250 |  |

C. RETURNS: Three units (3) from September 2019 purchases.
D. Total sales revenue amounted to R41 400 (92 units)

## SUGGESTED ANSWER

Calculate the following on 28 February 2020:
Value of the closing stock using First-In-First-Out.
The closing stock takes into account the most recent

| $(30 \times 375)$ |
| :---: |
| 11250 |$+\quad(8 \times 360)=14130$ batches purchased.

The 38 units on hand is reflected at 30 units from the January purchases and 8 must be taken from the September batch.

## The cost of sales

$6030+41250-1080-14130$
The closing stock amount calculated above must be used in the formula.
$=32070$
The gross profit

$$
41400-32070=9330
$$

The sales amount is given. If not, it must be calculated using relevant information that will be provided. The cost of sales calculated above is then used.

The average stock holding period.
$\frac{1 / 2(6030+14130)}{32070} \times 365$
$=114,7 / 115$ days
Note that both amounts calculated above are used. The closing stock is part of the average stock (14 130) and the cost of sales

## Points to Note:

- The closing stock value is more realistic as it uses the cost of the last batches purchased.
- The cost of sales is low because the earlier cost prices are used.
- If a fixed selling price was applied, then a higher profit was made on the earlier sales than on the most recent sales (it would be problematic to set a fixed \% mark-up, due to the change in the cost prices over time).
- Be alert to returns from the most recent batch purchased. This must be subtracted, before calculating the value of the closing stock.
- Always add any carriage on purchases to the cost (and add this to the individual cost of the products). At times, the supplier may decide to refund the carriage on purchases. Read carefully, before doing the calculation.


## PRACTICE ACTIVITY 1 NSC NOV 2018 ADAPTED

## VUYISILE'S SUITCASE SHOP

Tabile Vuyisile sells travel suitcases. The year-end is 30 June 2020.

## REQUIRED:

1.1.1 Calculate the value of the closing stock on 30 June 2020 using the first-in-first-out (FIFO) method.
1.1.2 Tabile suspects that suitcases have been stolen. Provide a calculation to support his concern.
1.1.3 Tabile is concerned about the volume of stock on hand.

- Calculate for how long his closing stock is expected to last.
- State ONE problem with keeping too much stock on hand and ONE problem with keeping insufficient stock on hand.


## INFORMATION:

- Stock balances:

| UNITS |  |  |  |
| :--- | :---: | :---: | :---: |
| Opening stock | 420 | R2 2 175 | R913 500 |
| Closing stock | 496 |  | $?$ |

- Purchases, returns and carriage:

|  | UNITS | UNIT PRICE | TOTAL |
| :--- | :---: | :---: | ---: |
| Purchases | $\mathbf{3 1 5 5}$ |  | R8 460 850 |
| September 2019 | 850 | R2 250 | R1 912 500 |
| December | 980 | R2 670 | R2 616 600 |
| March 2020 | 875 | R2 930 | R2563 750 |
| June* (see returns) | 450 | R3 040 | R1 368 000 |
| Returns* <br> (from June purchases) | 25 | R3 040 | R76 000 |

- Sales: 3050 travel suitcases were sold at R4 200 each.


## ANSWER SHEET

### 1.1 VUYISILE'S SUITCASE SHOP

1.1.1 Calculate the value of the closing stock on 30 June 2020 using the first-in-firstout method.

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |
|  |  |

1.1.2 Tabile suspects that suitcases have been stolen. Provide a calculation to support his concern.

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |

1.1.3 $\quad$ Tabile is concerned about the volume of stock on hand. Calculate for how long his closing stock is expected to last.

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |

ONE problem with keeping too much stock on hand:

ONE problem with keeping insufficient stock on hand:

## SOLUTION - PRACTICE ACTIVITY 1

### 1.1 VUYISLE'S SUITCASE SHOP

1.1.1 Calculate the value of the closing stock on 30 June 2020 using the first-in-first-out method.
two marks

| $425 \times 3040 \checkmark$ | $1368000-76000$ | $1292000 \checkmark$ |
| :--- | :---: | :---: |
| $450-25$ |  |  |
| $71 \vee \times 2930 \checkmark$ |  |  |
| $496-425$ or units above |  | 208030 |
|  |  | $1500030 \square$ |

two marks
\($$
\begin{array}{r}1368000-76000 \begin{array}{r}1292000 \checkmark \\
208030\end{array}
$$ <br>

\hline\)| $1500030 \vee$ |
| :--- |\end{array}

1.1.2 Tabile suspects that suitcases have been stolen. Provide a calculation to support his concern.
(3 155-25)
$420+3130-3050-496=4$ units
$-420-3130+3050+496=-4$ units
1.1.3 Tabile is concerned about the volume of stock on hand.

Calculate for how long his closing stock is expected to last.



ONE problem with keeping too much stock on hand: ONE point $\checkmark \checkmark$
Can become obsolete and therefore useless to customers.
Staff may see less movement in stock and decide to steal.
Cost of storage / lack of storage space.
ONE problem with keeping insufficient stock on hand: ONE point $\checkmark \checkmark$
Will not meet the needs of consumers - they may go elsewhere to buy. Loss of income from sales.


### 5.2 THE WEIGHTED AVERAGE METHOD USED THE FOLLOWING

## FORMULA:

$\frac{\text { total value of the units available to be sold }}{\text { number of units available }} \times$ units of stock on hand

## WORKED EXAMPLE 2 (Weighted Average Method)

TBT uses the weighted average method for stock valuation
Calculate the following on 29 February 2020, the financial year-end:

- Value of closing stock using the weighted average method.
- Cost of sales
- Gross profit
- Average stock holding period


## INFORMATION:

A.

| Stock balances: | UNITS | UNIT PRICE |  |
| :--- | :---: | :---: | ---: |
| 1 March 2019 | 25 | R330 | R 8 250 |
| 29 February 2020 | $\mathbf{3 8}$ |  | ? |

B.

| Purchases during the year: | UNITS | UNIT PRICE | TOTAL |
| :--- | :---: | :---: | ---: |
| May 2019 | 45 | R350 | R 15 750 |
| September 2019 | 45 | R365 | 16425 |
| January 2020 | 25 | R380 | 9500 |
| TOTAL | 115 |  | 41675 |
| Returns | 3 | R380 | $?$ |

*Carriage on purchases: R1 905.
C. RETURNS: Three units (3) from the January 2020 purchases.
D. Sales amounted to R50 050 ( 91 units)

## SUGGESTED ANSWER

Calculate the following on 29 February 2020:
Value of the closing stock using the weighted average.

| $\underline{50690} \underset{8250+41675+1905-1140}{(3 \times 380)} \times 38$ | The total value of the goods, $\mathbf{5 0} \mathbf{6 9 0} \div$ by the units available, $137=370$ is referred to as the |
| :---: | :---: |
| $\begin{aligned} & 25+1_{137}-3 \\ = & \text { R14 } 060 \end{aligned}$ | weighted average price per item. Multiplying this by the units on hand (38) is the value of the closing stock that will be recorded in the Balance Sheet. |
| The cost of sales |  |
| $\begin{aligned} & 8250+41675+1905-1140-14060 \\ & =36630 \end{aligned}$ | The closing stock is used in the calculation of the cost of sales. The average price is generally less than the most recent prices (used in FIFO) resulting in a larger cost of sales. |
| Gross profit | Subtracting the larger cost of sales will result in a smaller gross profit. |
| $50050-36630=13420$ |  |
| The number of units missing or stolen. |  |
| Available for sale units sold and closing stock units $\left(\begin{array}{c} 137 \\ (25+15 \end{array} \stackrel{129}{15}-(38+91)=8\right. \text { units }$ | Compare the units sold (sales) and closing stock units to the total number of units that was available for sale. If this is not the same, then the difference will be missing. |

## Points to note:

- The weighted average is only the average cost per unit; multiplying the closing number of units by this figure will equal to the closing stock value thus completing the answer.
- It is easier to determine the loss due to theft by using the average price. This is difficult to establish under FIFO method where we will need to know the affected batch.

PRACTICE ACTIVITY 2:
Feb/March 2017 adapted
2.1 Complete the following sentences by filling in the missing words. Write only the words next to the question number (2.1.1-2.1.3) in the ANSWER BOOK.
2.1.1 The method that is appropriate for very expensive, individually recognisable items is the ... method.
2.1.2 The method that assumes that the older stock is sold first is the ... method.
2.1.3 The method that divides the total cost of goods available for sale by the number of units is the ... method.

### 2.2 XY SPORT SHOP

Popo Shabalala is the owner of this business. This business uses the periodic inventory system.
2.2.1 Calculate the unit price of cricket bats on 1 July 2019.
2.2.2 Calculate the value of the stock on hand on 30 June 2020 using the weighted-average method.
2.2.3 Calculate the gross profit on 30 June 2020.
2.2.4 Calculate how long (in days) it is expected to sell the closing stock of 465 cricket bats. Use the closing stock in your calculation.
2.2.5 Popo is concerned about the control of cricket bats.

- Provide a calculation to support his concern.
- How can Popo solve this problem? Explain ONE point.


## INFORMATION:

A. STOCK OF CRICKET BATS

| UNITS |  |  |  |
| :--- | :---: | :---: | :---: |
| Opening stock (1 July 2019) | 350 | $?$ | R420 000 |
| Closing stock (30 June 2020) | 465 | $?$ | $?$ |

B. PURCHASES, RETURNS AND CARRIAGE

|  | UNITS | UNIT PRICE | TOTAL |
| :---: | :---: | :---: | :---: |
| Purchases | 3150 |  | R4 302500 |
| September 2019 | 1100 | R1 250 | R1 375000 |
| January 2020 | 950 | R1 350 | R1 282500 |
| March 2020 | 650 | R1 475 | R958 750 |
| June 2020 | 450 | R1 525 | R686 250 |
| Returns (from June purchases) | 20 | ? | ? |

Carriage on purchases:

- Total transport cost of stock purchased during the year is R110 400.
- No refund was received for carriage on the returns.
C. SALES: Total sales of R5 400000 comprised 3000 cricket bats sold at R1 800 each.


## ANSWER SHEET

2.1

| 2.1 .1 |  |  |
| :--- | :--- | :--- |
| 2.1 .2 |  | $\square$ |
| 2.1 .3 |  | 3 |

2.2.1 $\quad$ Calculate the unit price of cricket bats on 1 July 2019.


### 2.2.2 Calculate the value of the stock on hand on 30 June 2020 using the weighted-average method.

2.2.3 $\quad$ Calculate the gross profit on 30 June 2016.
5
2.2.4 Calculate how long (in days) it is expected to sell the closing stock of 465 cricket bats. Use the closing stock in your calculation.
2.2.5 Provide a calculation to support Popo concern about the control of cricket bats.

How can Popo solve this problem? Explain ONE point.

## SOLUTION PRCTICE ACTIVITY 2

2.1

| 2.1.1 | Specific identification $\checkmark$ |  |
| :---: | :---: | :---: |
| 2.1.3 | First In First Out/FIFO $\checkmark$ |  |
| 2.1.3 | Weighted Average $\checkmark$ | 3 |

2.2.1 Calculate the unit price of cricket bats on 1 July 2019. $420000 / 350=R 1200 \checkmark \checkmark$
2.2.2 Calculate the value of the stock on hand on 30 June 2020 using the weighted-average method.

Net purchases = R 4272000 three marks
Purchases with carriage = R4 412900 two marks
Net purchases with carriage = R4 382400 four marks

4802400 five marks
R420 000 $\checkmark+$ R4 $302500 \checkmark+$ R110 $400 \checkmark-$ R30 $500 \checkmark \checkmark \times \frac{365}{1} \checkmark=R 641700 \vee$
$350 \checkmark+3150 \checkmark-20 \checkmark$
3480 three marks
eight marks one mark one method mark
$1380 \times 365=$ R641 700
2.2.3 Calculate the gross profit on 30 June 2020

4802400 - - 641700 V = 4160700 V
400 000 -4160700 = R1 239 300V
or
$5400000-4802400-641700=$ R1 239300

2.2.5 $\quad$ Provide a calculation to support Popo's concern about the control of cricket bats.
$3480 \checkmark$ V
$(350+3150-20)-3000 \checkmark-465 \checkmark=15$ missing $\downarrow$

## How can André solve this problem? Explain ONE point.

Expected responses for 2 marks:

- Count stock regularly/randomly and check against stock records
- Order smaller quantities, but more frequently
- Improve physical security e.g. controls at entrance/security cameras
- Restrict access to the storeroom

Expected responses for 1 mark:
Stock count / Security cameras

### 5.3 SPECIFIC IDENTIFICATION - WORKED EXAMPLE 3:

The business sells TWO models of bicycles.
Refer to the different calculations in the table below.

## INFORMATION:

A.

| Opening Stock | Model | Units | Unit cost | Total | UNITS SOLD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 March 2017 | YYY | 6 | R9 000 | R54 000 | 5 |
|  | ZZZ | 8 | R7 000 | R56 000 | 6 |
|  |  |  |  | 110000 |  |

B.

| Purchases: | Model | Units | Unit cost | Total | UNITS SOLD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| June 2017 | YYY | 10 | R9 000 | R90 000 | YYY: 18 |
|  | ZZZ | 5 | R7 500 | R37 500 |  |
| $\begin{aligned} & \text { September } \\ & 2017 \end{aligned}$ | YYY | 15 | R9 000 | R135 000 | ZZZ: 9 |
|  | ZZZ | 8 | R7 500 | R60 000 |  |
|  |  |  |  | 322500 |  |

C. Sales:

YYY is sold at a profit mark-up of $75 \%$ on cost.
ZZZ is sold at a fixed selling price of R15 500 each.

## SPECIFIC CALCULATIONS RELEVANT TO SPECIFIC IDENTIFICATION:

Value of closing stock.

| $6-5=1 \times 9000$ | 9000 |
| :--- | ---: |
| $8-6=2 \times 7000$ | 14000 |
| $25-18=7 \times 9000$ | 63000 |
| $139=4 \times 7500$ | 30000 |
|  | $\mathbf{1 1 6 0 0 0}$ |

Determine the number of units unsold, for each model. 8 of YYY and $\mathbf{6}$ of $\mathbf{Z Z Z}$.
Multiply this by the cost price of each model.

The cost of sales

$$
110000+322500-116000 \mid 316500
$$

The same formula as used in FIFO and WAM. The closing stock is subtracted from the available stock for sale.

## Sales

| YYY | $(5+18=23 \times 15750)$ | 362250 |
| :--- | :--- | :--- |
| $Z Z Z$ | $(6+9=15 \times 15500)$ | 232500 |
|  | 594750 |  |

It is important to determine the selling price per model. Then calculate the number of units sold, per model.

## The gross profit

```
594750-316500 278250
```

Use the figures calculated above, in this calculation.
3.1 Choose the correct word(s) from those given in brackets. Write only the word(s) next to the question number (3.1.1-3.1.4) in the ANSWER BOOK.
3.1.1 The (specific identification/weighted-average) stock valuation method is best suited for products of similar value purchased in large quantities.
3.1.2 Cost of sales is determined at the point of sale in the (perpetual/ periodic) inventory system.
3.1.3 Stock valued according to the (first-in-first-out/weighted-average) method determines stock on hand by recording the cost prices of the most recent stock purchases.
3.1.4 In the periodic inventory system, carriage on goods purchased is recorded as an (expense/asset) to the business.

### 3.2 SHINY-WHEELS (PTY) LTD

You are provided with information relating to Shiny-Wheels (Pty) Ltd for the three months ending 30 September 2020. The business trades in motorbikes and helmets. Beauty, the owner, wants to assess his stock records before any price increases.

## REQUIRED:

## Motorbikes:

3.2.1 Calculate the value of the closing stock on 30 September 2020 using the specific identification method.
3.2.2 Beauty requires your advice on the three different models of motorbikes in which he is trading. Explain TWO points of advice.

## Helmets:

3.2.3 Beauty suspects that helmets are being stolen from the shop despite security cameras being installed.

- Provide a calculation to verify his suspicion.
- What can Beauty do to improve the internal control of stock? State THREE points.


## INFORMATION:

A. Motorbikes: Information for three months ended 30 September 2020:

Stock on 1 July 2020:

| MODEL | UNITS | COST PRICE PER UNIT | TOTAL (R) |
| :---: | :---: | :---: | ---: |
| AO2 | 12 | R 24 300 | 291600 |

## Total purchases:

| MODEL | UNITS | COST PRICE PER UNIT | TOTAL (R) |
| :---: | :---: | :---: | ---: |
| AO2 | 6 | R 24 300 | 145800 |
| AO3 | 15 | R 27400 | 411000 |
| AO4 | 18 | R 31600 | 568800 |
|  | 39 |  | 1125600 |

Sales:

| MODEL | TOTAL SALES AMOUNT |  |
| :---: | :---: | ---: |
| AO2 | 8 | (R) |
| AO3 | 11 | 311040 |
| AO4 | 10 | 482240 |
|  | 29 | 505600 |
|  | 1298880 |  |

B. Helmets: Information for three months ended 30 September 2020:

Stock balances according to physical count:

|  | UNITS | COST PRICE <br> PER UNIT (R) | TOTAL (R) |
| :--- | :---: | :---: | :---: |
| 1 July 2020 | 30 | R500 | R15 000 |
| 30 September 2020 | 12 |  | $?$ |

Purchases:

| DATE <br> DUNITS <br> PURCHASE <br> D | COST PRICE <br> PER UNIT (R) | TOTAL (R) |  |
| :--- | :---: | :---: | :---: |
| 20 July 2020 | 25 | R510 | R12 750 |
| 20 August 2020 | 30 | R525 | R15 750 |
| 20 September 2020 | 20 | R540 | R10 800 |
| TOTAL | 75 |  | R39 300 |

Returns: Five defective helmets from the purchases in August 2020 were returned to suppliers for a full refund.
Sales: 85 helmets were sold at R600 each.

## ANSWER SHEET

### 3.1 CONCEPTS

| 3.1 .1 |  |
| :--- | :--- |
| 3.1 .2 |  |
| 3.1 .3 |  |
| 3.1 .4 |  |

$\square$
3.2 SHINY-WHEELS (PTY) LTD

Motorbikes:
3.2.1 Calculate the value of the closing stock on 30 September 2020 using the specific identification method.
3.2.2 $\quad$ BEAUTY requires your advice on the three different models of motorbikes in which he is trading. Explain TWO points of advice.

Point 1:

Point 2:

Helmets:
3.2.3 Calculate the value of the closing stock on 30 September 2020 using the weighted-average method.
3.2.4

BEAUTY suspects that helmets are being stolen from the shop despite security cameras being installed. Provide a calculation to verify his suspicion.

What can BEAUTY do to improve the internal control of stock?
State THREE points.
Point 1:

Point 2:

Point 3:

## SOLUTION PRACTICE ACTIVITY 3

3.1

| 3.1.1 | Weighted average / WA | $\checkmark$ |
| :--- | :--- | :--- |
| 3.1 .2 | Perpetual | $\checkmark$ |
| 3.1 .3 | First-in-first-out / FIFO | $\checkmark$ |
| 3.1 .4 | Expense | $\checkmark$ |


|  |
| :---: |

### 3.2 SHINY-WHEELS (PTY) LTD

## Motorbikes:

3.2.1 Calculate the value of the closing stock on 30 September 2020 using the specific identification method.

```
243000\checkmark\checkmark + 109600\checkmark\checkmark + 252800 \checkmark\checkmark = 605400\vee
18-8 15-11 18-10
(10 x 24 300) + (4 x 27 400) + (8 x 31 600)
```

OR
OS +P -COS = CS
one mark one mark four marks
one method mark
$291600+1125600-811800=605400$
$316000+301400+194400$
3.2.2 $\quad$ BEAUTY requires your advice on the three different models of motorbikes in which he is trading. Explain TWO points of advice.

Any TWO valid point of advice $\qquad$

## Expected responses:

- Reduce the price of AO2 to increase sales / A lower mark-up\% will help in reducing stock levels.
- Discontinue / decrease the AO2 product and look at stocking alternative later model products.
- Stock more AO3 products as they seem to be more popular and in an affordable range.
- Stock more of the AO4 model because gross profit per unit is the biggest on the item.

Helmets:
3.2.3 Calculate the value of the closing stock on 30 September 2020 using the weighted-average method.

| $\begin{gather*} 54300 \text { two marks } \\ \frac{15000 \checkmark+39300 \checkmark-2625}{} \begin{array}{c} (5 \times 525) \text { two marks } \\ 30 \checkmark+75 \checkmark-5 \checkmark \\ 105 \text { two marks } 100 \text { three marks } \end{array} \end{gather*}$ |
| :---: |
|  |  |
|  |  |
|  |  |

OR 516,75 x 12 = 6201 or 6204 (weighted-average rounded off) seven marks
3.2.4 $\quad$ BEAUTY suspects that helmets are being stolen from the shop despite using security cameras. Provide a calculation to verify his suspicion.
$(30+75-5)$
$100 \checkmark \nabla \quad-12 \checkmark-85 \checkmark=3$ helmets missing $\nabla$
What can BEAUTY do to improve the internal control of stock? State THREE points.

Three valid points $\checkmark \quad \checkmark \quad \checkmark$

## Expected responses:

- Do regular physical stock counts
- Place tracking devices on the products / security price tags
- Provide secure display cabinets for the stock
- Improve security at the gates / inspect items and check to sales slip
- Division of duties (if staff is suspected)
- Buy in smaller quantities / more regularly

Do NOT accept security cameras / CCTV

## 6. INTERNAL CONTROL PROCESSES

- Internal control is learned from grade 10.
- The topic can be integrated with stock.
- Comment about internal control measures from within the business.
- Identify problems and provide solutions.

Count stock regularly/randomly and check against stock records/ record of lost material.

Order smaller quantities, but more frequently.
Improve physical security e.g. controls at entrance/security cameras.
Insure the stock against theft, fire and damages resulting from natural disaster.
Division of duties-receiving of stock, payments and stock keeping should be done by separate individuals to minimise the risk of fraudulent activities. Responsible person should be able to provided explanations.
Standardise record keeping -check if records of stock received match payments for stock.

Accountability - responsible person should be able to provided explanations.
Locate the right suppliers in terms of quality, negotiate discounts.

## WORKED EXAMPLE 4

## SCENARIO

Nomsa, the owner of TT Traders selling cell phones, suspects that although cameras are installed in the building and the security personnel is available, her employees are stealing from the business.


Provide other TWO internal control measures she can put in place to address the problem of theft.

## SUGGESTED ANSWER

Provide other TWO internal control measures she can put in place to address the problem of theft.

## Any two valid points

Improve the physical security at doors/bar coded strips/tracking devices etc.
Use security detectors on products
Rotate duties (if staff is suspected)
Do regular/random stock control/checks/stock-take.
Put dummy phones on display and keep real phone locked in cabinet.

## 7. CONSOLIDATION ACTIVITIES

## ACTIVITY 1: INVENTORY VALUATION AND INTERNAL CONTROL

Feb/March 2018 adapted

## SASA TRADERS

You are provided with information relating to SASA Traders. The business sells one type of plastic table. Their financial year ends on 31 December. The business uses the FIFO method to value their stock. They use the periodic inventory system.

## REQUIRED:

1.1.1 Calculate the value of the closing stock according to the FIFO method on 31 December 2020.
1.1.2 Calculate the following for the year ended 31 December 2020:

- Cost of sales
- Gross profit
1.1.3 The owner considers changing the stock valuation method to the weightedaverage method. Calculate the value of the closing stock on 31 December 2020 by using the weighted-average method.


## INFORMATION:

A. Inventories:

| DATE | NUMBER OF |
| :--- | :---: | :---: | :---: |
| UNITS |  |$\quad$ PER UNIT $\quad$ TOTAL

B. Purchases and returns in 2020:

| Purchases: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DATE | NO. OF UNITS | PER <br> UNIT | TOTAL PURCHASES | CARRIAGE PER UNIT | TOTAL CARRIAGE | TOTAL PURCHASE COST |
| $\begin{aligned} & 31 \\ & \text { Mar. } \end{aligned}$ | 550 | R370 | R203 500 |  | R13 750 | R217 250 |
| $\begin{aligned} & \hline 30 \\ & \text { Jun. } \end{aligned}$ | 900 | R380 | R342 000 |  | R22 850 | R364 850 |
| $30$ <br> Sep. | 500 | R350 | R175 000 | R25 | R12 500 | R187500 |
| $30$ <br> Nov. | 300 | R400 | R120 000 | R30 | R9 000 | R129 000 |
| Totals | 2250 |  | R840 500 |  | R58 100 | R898 600 |

## Returns:

| DATE | NO. OF UNITS | PER | TOTAL RETURNS | CARRIAGE PER UNIT | TOTAL CARRIAGE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 5 Jul. | 50 | R380 | R19 000 | 0 | 0 |
| These returns are from the purchases of June 2020. There is no refund for carriage. |  |  |  |  |  |

C. Sales:

2300 units at R600 each $=$ R1 380000

## ACTIVITY 2

George Sicwetsha is the majority shareholder and CEO of Sicwetsha Ltd. The company supplies hotels with cabinets and lamps.
The periodic system is used. The year-end is 30 September 2020.

## REQUIRED:

## CABINETS

2.1 Calculate the value of closing stock for cabinets on 30 September 2020 using the FIFO method.
2.2 In 2020, the company decided to extend the target market and to grant trade discounts to increase sales.
2.2.1 Calculate the \% mark-up achieved in 2020.
2.2.2 Provide TWO points (with figures) to prove that this decision achieved its
aims.
2.2.3 The CEO feels that this decision also negatively affected the company.

- Provide TWO points (with figures) to support his opinion.
- Give the directors advice to solve this problem. Explain TWO points.


## LAMPS

2.3 Calculate the stockholding period for lamps (use closing stock).
2.4 George is concerned about the control of lamps. An investigation revealed that the store manager was supplying local boarding houses with lamps without documentation.

- Calculate the number of missing lamps.
- Give TWO suggestions to solve this problem.


## TELEVISION SETS

2.5 During April 2020, while George was in hospital, Mzwandile Sefatsa (the chief financial officer) decided to include television sets in their product range. He was able to secure bulk discounts from Thisway on two TV set models, namely LYN and KYA.

Calculate the value of the closing stock of TV sets on 30 September 2020 using the specific identification method.
2.6 An employee of Thisway told George that Mzwandile received a 10\% 'commission' from Thisway for buying excess stock. George wants to discuss this at the next board meeting.
Explain THREE different concerns that George would have about this problem.

## INFORMATION:

A. Stock records of cabinets and lamps:

|  | CABINETS |  |  | LAMPS |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | UNITS | $\begin{aligned} & \text { UNIT } \\ & \text { PRICE } \end{aligned}$ | TOTAL | UNITS | TOTAL |
| Stock balances |  |  |  |  |  |
| 1 Oct. 2019 | 370 | R800 | R 296000 | 600 | R108 000 |
| 30 Sep. 2020 | 280 |  | ? | 265 | R59 625 |
| Purchases: 2020 |  |  |  |  |  |
| January | 800 | R920 | R 736000 | 1200 | R240 000 |
| April | 1200 | R990 | R 1188000 | 1800 | R432 000 |
| July | 250 | R1 100 | R 275000 | 800 | R210 000 |
| Total | 2250 |  | R2 199000 | 3800 | R882 000 |
| Returns | 20 | R1 100 |  |  |  |
| Sales |  |  |  | 3675 |  |
| Cost of sales |  |  |  |  | R930 375 |

B. Information relating to cabinets:

|  | 2020 | 2019 |
| :--- | ---: | ---: |
| Sales | R3 480 000 | R3 375 000 |
| Cost of sales | R2 170500 | R1 950 000 |
| Units sold | 2320 | 2500 |
| Selling price per unit | R1 500 | R1 400 |
| \% mark-up achieved | $?$ | $73 \%$ |
| Customers on record | 37 | 26 |

C. Stock records of television sets:

|  | MODELS | UNITS | UNIT |
| :--- | :---: | :---: | ---: | ---: |
| PRICE |  |  |  | TOTAL

## ACTIVITY 3

## VANDERBIJLPARK ACCESSORIES

The owner is Xolo VANDERBIJLPARK. The business uses the first-in first-out method to value gas lamps. They decided to sell gas stoves as well, expecting a demand due to increased load shedding. The specific identification method is used to value these stoves.
The financial year-end is 30 April each year.

## REQUIRED:

3.1.1 Calculate the following for the gas lamps on 30 April 2021:

- Value of closing stock (using FIFO)
- Stockholding period in days (using closing stock)
3.1.2 Xolo suspects that the stock of gas lamps are not well controlled.

Calculate the number of gas lamps missing.
3.1.3 An investigation revealed that Xolo's brother (employed at the store) orders gas lamps using the business ordering system, and sells them privately to his friends.

What should Xolo say to his brother when dealing with this matter? Provide TWO points.
3.1.4 Calculate the closing stock value for gas stoves on 30 April 2021 (using the specific identification method).
3.1.5 Xolo thinks he should stop selling gas stoves as they are causing a liquidity problem and the profit is low.

- Provide figures to support his opinion.
- Explain TWO points to convince him NOT to discontinue trading in gas stoves.


## INFORMATION:

A. STOCK RECORDS FOR GAS LAMPS:

|  | UNITS | UNIT PRICE <br> (R) | AMOUNT <br> (R) |
| :--- | ---: | ---: | ---: |
| Stock balance on 1 May 2020 | $\mathbf{2 3 0}$ |  | R12 650 |
| Purchases during the year: | $\mathbf{2 7 7 0}$ |  | R193 500 |
| July 2020 | 650 | R60 | 39000 |
| September 2020 | 800 | $R 68$ | 54400 |
| January 2021 | 1100 | R75 | 82500 |
| March 2021 | 220 | R80 | 17600 |
| Returns (from March 2021) | $\mathbf{4 0}$ | $\mathbf{?}$ | $\mathbf{?}$ |
| Available for sale | $\mathbf{2 9 6 0}$ |  |  |
| Stock balance: 30 April 2021 | $\mathbf{2 7 0}$ | $\mathbf{?}$ | $\mathbf{?}$ |
| Total sales | $\mathbf{2 1 8 0}$ | R140 | R305 200 |

B. STOCK RECORDS FOR GAS STOVES:

PURCHASES:

| MONTH |  | MODEL | UNITS | UNIT PRICE |
| :--- | :---: | :---: | :---: | :---: |
| August 2020 | B-LITE | 80 | R495 | R39 600 |
| October 2020 | B-LITE | 80 | R495 | R39 600 |
|  | SMART | 100 | R700 | R70 000 |
| February 2021 | B-LITE | 120 | R495 | R59 400 |
|  | SMART | 60 | R700 | R42 000 |

## SALES:

| MODEL | UNITS SOLD | SELLING PRICE | AMOUNT |
| :--- | :---: | :---: | :---: |
| B-LITE | 132 | R790 | R104 280 |
| SMART | 54 | R980 | R52 920 |

GROSS PROFIT AND MARK-UP:

| MODEL | COST OF SALES | GROSS PROFIT | MARK-UP |
| :--- | :---: | :---: | :---: |
| B-LITE | R65 340 | R38 940 | $60 \%$ |
| SMART | R37 800 | R15 120 | $40 \%$ |

### 4.1 BAFANA CYCLES

You are provided with information for the year ended 31 May 2019. The owner is Fred Mzangwa. The business sells different models of bicycles. Fred uses the periodic inventory system and the specific identification method to value stock.

## REQUIRED:

### 4.1.1 Calculate:

- Value of the closing stock of bicycles on 31 May 2019
- Cost of sales for the year ended 31 May 2019
- Gross profit for the year ended 31 May 2019
4.1.2 Fred is satisfied that he is selling approximately 18 Cruze bicycles per month. However, he is concerned that the new Ryder model, despite its lower selling price, is not selling as quickly as the Cruze model.
- Calculate the selling price of a Ryder bicycle.
- Calculate the average number of Ryder bicycles sold per month.
- Indicate how long it will take Fred to sell the closing stock of the Ryder bicycles. Show calculations.
- Give ONE possible reason for the slow sales of Ryder bicycles, and give advice (ONE point) to Fred in this regard.


## INFORMATION:

A. Three different models of bicycles were sold during the 2019 financial year.

| MODEL | MARK -UP | UNITS SOLD | SALES | OTHER INFORMATION |
| :---: | :---: | :---: | :---: | :---: |
| Tempo | 60\% | 66 | R897 600 | This model is no longer produced. |
| Cruze | 60\% | 220 | $\begin{array}{r} \text { R3 } 308 \\ 800 \end{array}$ |  |
| Ryder | 35\% | 98 | R979 020 | This model was introduced on 1 Sep. 2018. |
| TOTAL SALES |  |  | R5 185420 |  |

B. Opening stock:

| DATE | MODEL | UNITS | COST PRICE PER UNIT | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| 1 Jun. 2018 | Tempo | 70 | R8 500 | R595 000 |
|  | Cruze | 0 |  |  |

C. Purchases and returns:

| DATE | MODEL | UNITS | COST PRICE PER UNIT | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| PURCHASES: |  |  |  |  |
| 1 Jun. 2018 | Cruze | 260 | R9 400 | R2 444000 |
| 1 Sep. 2018 | Ryder | 200 | R7 400 | R1 480000 |
| RETURNS: |  |  |  |  |
| Feb. 2019 | Ryder | 45 | R7 400 | (R333 000) |
| Net purchases |  |  |  | R3 591000 |

### 4.2 MANAGEMENT OF INVENTORIES: CELIA'S CLOTHING

Celia Mtolo owns a small clothing business. You are provided with information for the year ended 28 February 2019. The business sells T-shirts, jackets and pants.

Celia took certain decisions at the beginning of the 2019 financial year.

## REQUIRED:

Quote relevant figures for ALL the questions below.

### 4.2.1 T-shirts:

Explain why it was NOT a good idea to change to a cheaper supplier of Tshirts. State TWO points.
4.2.2 Jackets:

Celia decided to change the supplier in 2019 and to change the mark-up \%.
How has this decision affected the business? State TWO points.

### 4.2.3 Pants:

Celia reduced the selling price of pants significantly in the 2019 financial year in response to a new competitor who sells similar pants at R990.
Based on the information below, make TWO separate suggestions to Celia to improve the profit on pants in 2019.

## INFORMATION:

|  | T-SHIRTS |  | JACKETS |  | PANTS |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Gross units sold | $\mathbf{1 2 0 0}$ | $\mathbf{1 0 8 0}$ | 150 | 165 | $\mathbf{2 8 0}$ | 325 |
| Returns by <br> customers | 40 | 0 | 0 | 5 | 15 | 15 |
| Selling price | R 75 | R 120 | R 1650 | R 1085 | R 910 | R 1054 |
| Cost price | R 50 | R 80 | R 1000 | R 700 | R 650 | R 620 |
| Mark-up \% | $50 \%$ | $50 \%$ | $65 \%$ | $55 \%$ | $40 \%$ | $70 \%$ |
| Gross profit | R 29000 | R 43200 | R 97500 | R 61600 | R 68900 | R 134540 |

5.1 Choose the correct term from those given in brackets. Write only the term next to the question numbers (5.1.1 to 5.1.3) in the ANSWER BOOK.
51.1 The most recent purchases will be considered as closing stock in the (FIFO/weighted-average) stock valuation method.
5.1.2 Merchandise purchased is recorded in a Trading Stock Account in the (perpetual/periodic) inventory system.
5.1.3 Carriage on purchases is recorded as an (asset/expense) in the periodic inventory system.

### 5.2 PHOTO-FIX TRADERS

The information relates to Photo-fix Traders for the financial year ended 30 April 2020. The business is owned by PETER Samuels and sells two models of cameras (Grand and De-Lux) and photo frames.

- The stock of cameras is valued using the specific identification method.
- Photo frames are valued using the weighted average method.


## REQUIRED:

5.2.1 Calculate the value of closing stock of cameras on 30 April 2020.
5.2.2 Calculate the value of closing stock of photo frames.
5.2.3 The owner suspects that photo frames are being stolen. Provide a calculation to confirm his suspicions.
5.2.4 PETER is thinking of employing an assistant at a wage of R3 500 per month to control the stock of photo frames. Explain why this is NOT a good idea. Provide TWO points with figures/calculations.

## INFORMATION:

The following information is in respect of the year ended 30 April 2020:
A. CAMERAS: STOCK, BOUGHT AND SOLD

| BOUGHT |  |  | UNITS |
| :---: | :---: | :---: | :---: |
| UNITS | UNIT COST | TOTAL | SOLD |


| GRAND MODEL |  |  |  |  |
| :--- | :---: | :---: | ---: | :---: |
| Opening stock | 20 | R5 500 | R110 000 | 14 |
| Purchases | 240 | R5 750 | R1 380 | 170 |


| DE-LUX MODEL |  |  |  |  |
| :--- | :---: | ---: | ---: | :---: |
| Net purchases: | $\mathbf{2 7 0}$ |  | R1 104 | 235 |
| September 2018 | 180 | R4 000 | R720 000 | 140 |
| Returns | $(30)$ | R4 000 | (R120 000) |  |
| January 2020 | 120 | R4 200 | R504 000 | 95 |

B. PHOTO FRAMES: STOCK, BOUGHT AND SOLD

|  | UNITS | AMOUNTS |
| :--- | :---: | ---: |
| Opening stock | 60 | R7 200 |
| Purchases | 720 | R108 000 |
| Returns | 30 | R4 500 |
| Closing stock | 80 | $?$ |
| Sales | 657 |  |

### 5.3 MANAGEMENT OF INVENTORIES

The information relates to Lyle Furnishers for the financial year ended 28 February 2020. The business sells cupboards, tables and chairs. No stock went missing during the year.

## REQUIRED:

Provide ONE different problem (with figures) relating to EACH product and ONE solution to EACH problem.
INFORMATION:

|  | CUPBOARDS |  | TABLES |
| :--- | :---: | :---: | :---: |
| CHAIRS |  |  |  |
| Opening stock (units) | 200 | 160 | 1300 |
| Purchases (units) | 2500 | 3050 | 6000 |
| Selling price per unit | R1 750 | R850 | R350 |
| Credit sales (units) | 800 | 2400 | 2100 |
| Returns by customers (units) | $(500)$ | $(10)$ | 0 |
| Cash sales (units) | 1000 | 600 | 2250 |
| Closing stock (units) | 400 | 200 | 2950 |
| Cash received from cash sales | R1 750 000 | R470 000 | R787 500 |

## ACTIVITY 6

Nigari Stores sells ladies' and men's watches:

- Ladies' watches are imported from Germany.
- Men's watches are locally manufactured.

The financial year ended on 31 August 2020.

## REQUIRED:

6.1.1 Calculate the following in respect of ladies watches on 31 August 2020:
(a) Value of Closing stock
(b) Cost of sales
(c) Stock-holding period (in days), using average stock.
6.1.2 Calculate the following in respect of men's watches on 31 August 2020:
(a) Value of Closing stock
(b) Sales
6.1.3 Explain why the business uses different methods to value each type of watch. State ONE valid point.

## INFORMATION:

A. - The business uses the following methods to value the stock of watches:

- Ladies watches - specific identification
- Men's watches - weighted average
- No watches were stolen or lost during the financial year.
B. Information relating to ladies' watches:

|  | UNITS | UNIT PRICE | TOTAL AMOUNT | UNITS SOLD | TOTAL SALES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening stock | 12 | R6 500 | R78 000 | 11 | R125 125 |
| Purchases: | 35 |  | R252 000 |  |  |
| September 2019 | 15 | R6 800 | R102 000 | 10 | R119 000 |
| January 2020 | 12 | R7 300 | R87 600 | 10 | R127 750 |
| April 2020 | 8 | R7 800 | R62 400 | 5 | R68 250 |
|  | 47 |  | R330 000 | 36 | R440 125 |

- The cost price of ladies watches includes transport costs and customs duties.
- These watches are sold at a mark-up of $75 \%$ on cost.
C. Information relating to men's watches:

$\left.$|  | UNITS |  | UNIT PRICE |
| :--- | :---: | :---: | :---: | | TOTAL |
| :---: |
| AMOUNT | \right\rvert\, | Opening stock | 95 | R340 |
| :--- | :---: | :---: |

- Men's watches are sold at a fixed selling price of R520 each.
- Cost to transport of the men's watches from local suppliers amounted to R11 950 for the financial year and is not included in the figures above.
- There were 92 men's watches in stock on 31 August 2020.

8. GRADE 12 ACCOUNTING FINANCIAL INDICATOR FORMULA SHEET

| $\frac{\text { Gross profit }}{\text { Sales }} \times \frac{100}{1}$ | $\frac{\text { Gross profit }}{\text { Cost of sales }} \times \frac{100}{1}$ |
| :---: | :---: |
| $\frac{\text { Net profit before tax }}{\text { Sales }} \times \frac{100}{1}$ | $\frac{\text { Net profit after tax }}{\text { Sales }} \times \frac{100}{1}$ |
| $\frac{\text { Operating expenses }}{\text { Sales }} \times \frac{100}{1}$ | $\frac{\text { Operating profit }}{\text { Sales }} \times \frac{100}{1}$ |
| Total assets : Total liabilities | Current assets: Current liabilities |
| (Current assets - Inventories) : Current liabilities | Non-current liabilities : Shareholders' equity |
| (Trade \& other receivables + Cash \& cash equivalents) : Current liabilities |  |
| $\frac{\text { Average trading stock }}{\text { Cost of sales }} \times \frac{365}{1}$ | $\frac{\text { Cost of sales }}{\text { Average trading stock }}$ |
| $\frac{\text { Average debtors }}{\text { Credit sales }} \times \frac{365}{1}$ | $\frac{\text { Average creditors }}{\text { Cost of sales }} \times \frac{365}{1}$ |
| $\frac{\text { Net income after tax }}{\text { Average shareholders' equity }} \times \frac{100}{1}$ | $\frac{\text { Net income after tax }}{\text { Number of issued shares }} \times \frac{100}{1}$ <br> (*See note below) |
| $\frac{\text { Net income before tax }+ \text { Interest on loans }}{\text { nareholders' equity + Average non-current liabilities }} \times \frac{100}{1}$ |  |
| $\frac{\text { Shareholders' equity }}{\text { Number of issued shares }} \times \frac{100}{1}$ | $\frac{\text { Dividends for the year }}{\text { Number of issued shares }} \times \frac{100}{1}$ |
| $\frac{\text { Interim dividends }}{\text { Number of issued shares }} \times \frac{100}{1}$ | $\frac{\text { Final dividends }}{\text { Number of issued shares }} \times \frac{100}{1}$ |
| $\frac{\text { Dividends per share }}{\text { Earnings per share }} \times \frac{100}{1}$ | $\frac{\text { Dividends for the year }}{\text { Net income after tax }} \times \frac{100}{1}$ |
| Total fixed costs |  |
| NOTE: In this case, if there is a change in the number of issued shares during a financial year, the weighted-average number of shares is used in practice. |  |

## ANSWER SHEETS

## ACTIVITY 1

### 1.1.1 Calculate the value of the closing stock according to the FIFO method on 31 December 2020.

1.1.2 Calculate the cost of sales.

Calculate the gross profit.
1.1.3 Calculate the value of the closing stock on 31 December 2020 by using the weighted-average method.

What will be the effect on the gross profit if the owner changes to this valuation method? Provide figures.

## ACTIVITY 2

CABINETS
2.1 Calculate the value of closing stock using FIFO.

| Workings | Answer |
| :---: | :---: |
|  |  |


|  |
| :---: |

2.2.1 Calculate the \% mark-up achieved in 2019.

| Workings | Answer |
| :---: | :---: |
|  |  |


2.2.2 $\quad$ Provide TWO points (with figures) to prove that this decision achieved its aims.

| Point 1 |  |
| :--- | :--- |
| Point 2 |  |


2.2.3 The CEO feels that this decision also negatively affected the company. Provide TWO points (with figures) to support his opinion.

| Point 1 |  |
| :--- | :--- |
|  |  |
| Point 2 |  |
| Give the directors advice to solve this problem. Explain TWO points. |  |
|  |  |
| Point 1 |  |
|  |  |
| Point 2 |  |

2.3 Calculate the stockholding period for lamps (use closing stock).

| Workings | Answer |
| :---: | :---: |
|  |  |

2.4 Calculate the number of missing lamps.

| Calculate the number of missing lamps. |  |
| :--- | :--- |
| Workings | Answer |
|  |  |
| Give TWO suggestions to solve this problem. |  |
| Suggestion 1 |  |
| Suggestion 2 |  |

## TELEVISION SETS

2.5 Calculate the value of the closing stock of TV sets on 30 September 2019 using the specific identification method.

| Workings | Answer |
| :---: | :---: |
|  |  |

2.6 Explain THREE different concerns that George would have about this problem.

| Concern 1 |  |
| :--- | :--- |
| Concern 2 |  |
| Concern 3 |  |

## ACTIVITY 3

### 3.1 VANDERBIJLPARK ACCESSORIES

| Calculate: Value of closing stock for gas lamps (using FIFO) |  |  |
| :---: | :---: | :---: |
|  | Workings | Answer |
|  |  |  |
|  |  |  |

Calculate: Stockholding period in days for gas lamps (using closing stock)

## Workings

Answer

Workings $\quad$ Answer
6
3.1.2 Xolo suspects that the stock of gas lamps are not well controlled. Calculate the number of gas lamps missing.
Workings Answer
3.1.3 What should Xolo say to his brother when dealing with this matter? Provide TWO points.
3.1.4 $\quad$ Calculate the closing stock value for gas stoves on 30 April 2021 (using the specific identification method).

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |

3.1.5 Xolo thinks he should stop selling gas stoves as they are causing a liquidity problem and the profit is low. Provide figures to support his opinion.

Explain TWO points to convince him NOT to discontinue trading in gas stoves.


## ACTIVITY 4

4.1.1 $\quad$ Calculate the value of the closing stock of bicycles on 31 May 2018.

|  | Workings | Answer |
| :--- | :--- | :--- |
| Tempo |  |  |
| Cruze |  |  |
| Ryder |  |  |
|  |  |  |

Calculate the cost of sales for the year ended 31 May 2018.

| Workings | Answer |
| :---: | :---: |
|  |  |
|  |  |


| Calculate the gross profit for the year ended 31 May 2018. |  |
| :---: | :---: |
| Workings | Answer |
|  |  |
|  |  |

4.1.2 $\quad$ Calculate the selling price of a Ryder bicycle.

| Workings | Answer |
| :---: | :---: |
|  |  |


| Calculate the average number of Ryder bicycles sold per month. |  |
| :---: | :---: |
| Workings | Answer |
|  |  |

Indicate how long it will take Fred to sell the closing stock of the Ryder bicycles. Show calculations.

| Workings | Answer |
| :---: | :---: |
|  |  |

Give ONE possible reason for the slow sales of Ryder bicycles.

Give advice (ONE point) to Fred in this regard.

4.2.1 Explain why it was NOT a good idea to change to a cheaper supplier of T-shirts. State TWO points.
Point 1:

Point 2:

4.2.2 Celia decided to change the supplier in 2018 and to change the mark-up \%. How has this decision affected the business? State TWO points.

Point 1:

Point 2:
4.2.3 Make TWO separate suggestions to Celia to improve the profit on pants in Mzangwa.

Point 1:

Point 2:

## ACTIVITY 5

5.1

| 5.1.1 |  |
| :--- | :--- |
| 5.1 .2 |  |
| 5.1 .3 |  |



### 5.2 PHOTO-FIX TRADERS

5.2.1 Calculate:

| Value of closing stock of cameras |  |
| :---: | :---: |
| Workings | Answer |
|  |  |
|  |  |


5.2.2 Value of closing stock of photo frames

| Workings | Answer |
| :--- | :---: |
|  |  |
|  |  |


5.2.3 The owner suspects that photo frames are being stolen. Provide a calculation to confirm his suspicions.

| Workings | Answer |
| :--- | :---: |
|  |  |
|  |  |
|  |  |


5.2.4 Tom is thinking of employing an assistant at a wage of R3 500 per month to control the stock of photo frames. Explain why this is NOT a good idea. Provide TWO points with figures/calculations.

|  | Explanation | Figures |
| :--- | :---: | :---: |
| Point 1 |  |  |
|  |  |  |
| Point 2 |  |  |

### 5.3 MANAGEMENT OF INVENTORIES

| Product | Problem | Solution |
| :---: | :---: | :---: |
| Cupboards |  |  |
|  |  |  |
| Tables |  |  |
| Chairs |  |  |

## ACTIVITY 6

6.1.1 Calculate the following in respect of ladies watches on 31 August 2020:
(a) Value of closing stock
(b) Cost of sales
(c) Average stock-holding period (in days) using average stock.
6.1.2 Calculate the following in respect of the men's watches on 31 August 2020:
(a) Value of closing stock
(b) Sales
6.1.3 Explain why the business uses different methods to value each type of watch. State ONE valid point.

## CONSOLIDATION ACTIVITY 1

1.1.1 Calculate the value of the closing stock according to the FIFO method on 31 December 2020.

```
300 x R430 = R129 000 \checkmark\checkmark
140\nablax R375 \checkmark = R52500 
(440-300)(350+25) = R181 500 
```


### 1.1.2 $\quad$ Calculate the cost of sales.

(840 $500+58$ 100)
$189000 \checkmark+898600 \checkmark-19000 \checkmark=1068600-181500 \nabla=887100 \nabla$

OR: Using units sold:

| 540 | 189000 | one mark |
| :---: | :---: | :---: |
| 550 | 217250 |  |
| $\begin{array}{r} 900-50= \\ 850 \end{array}$ | 345850 | one mark |
| $\begin{array}{r} 500-140= \\ 360 \end{array}$ | 135000 | two marks |
|  | 887100 | one method mark |

Calculate the gross profit.
$1380000 \checkmark-887100 \nabla=492900 \nabla$

1.1.3 Calculate the value of the closing stock on 31 December 2020 by using the weighted-average method.
$1068600 \checkmark$ v one part correct
$189000+898600-19000 \times 440 \checkmark=171600 \nabla$ one part correct (must be $\times 440$ ) $540+2250-50$
$2740 \checkmark$ च one part correct
What will be the effect on the gross profit if the owner changes to this valuation method? Provide figures.

Gross profit will decrease / be less $\checkmark^{*}$ by 9900 『ワ (181 500-171600)
OR 492 900-483000
FIFO WA

## ACTIVITY 2

## CABINETS

2.1 Calculate the value of closing stock using FIFO.

| Workings | Answer |
| :---: | :---: |
|  | 302500 V |
|  |  |


|  |
| :---: |
| 6 |

2.2.1 Calculate the \% mark-up achieved in 2019.

| Workings | Answer |
| :---: | :---: |
| $3480000-2170500$ |  |
| $\frac{1309500}{2170500} \checkmark \checkmark \times 100$ | $60,3 \% \square$ |


2.2.2 $\quad$ Provide TWO points (with figures) to prove that this decision achieved its aims.

$\square$
2.2.3 The CEO feels that this decision also negatively affected the company. Provide TWO points (with figures) to support his opinion

| TWO different \& valid points $\checkmark \quad \checkmark$ Figures | R115 500 / by 8,1\% / Cost of sales increased to R2 170500 (from 1950 000) / by R220 500 / by 11,30\% |
| :---: | :---: |
|  | Average units per customer dropped to 63 (from 96) (2 500/26) (2 320/37) / by 33 / by $34 \%$ |
|  | Units sold dropped by from 2500 to 2320 / by 180 / by 7,2\% |



| Give the directors advice to solve this problem. Explain TWO points. |  |
| :---: | :---: |
| TWO different \& valid points | Restrict (be selective with) trade discounts to good customers only |
|  | Find a cheaper supplier (to compensate for keeping selling prices low) |
|  | Increase marketing / advertising in areas outside the current areas targeted |
|  | Provide other incentives such as after-sales services, maintenance or free deliveries |

LAMPS

### 2.3 Calculate the stockholding period for lamps (use closing stock).

| Workings |  |  | Answer |
| :---: | :---: | :---: | :---: |
|  | OR |  | 23,4 days $\downarrow$ OR 0,8 months |
| $\underline{59625} \checkmark \times \underline{365}$ | 265 one mark | $\times \underline{365}$ |  |
| $930375 \checkmark \checkmark 1$ | 3675 one mark | 1 | OR 26,3 days OR 0,9 months |

### 2.4 Calculate the number of missing lamps.

| Workings |  |  | Answer |
| :---: | :---: | :---: | :---: |
| Op.stock Purchases Clos.stock Sales <br> 600 +3800 -265 -3675 <br> $\checkmark$ $\checkmark$ $\checkmark$ $\checkmark$ |  |  | 460 V |
| Give TWO suggestions to solve this problem. |  |  |  |
| $\checkmark \checkmark \checkmark \checkmark$ |  | Divide duties / delegate to different employees |  |
|  |  | Threaten strong disciplinary action (in future) / recover cost from culprit |  |
|  |  | Increase supervision at regular intervals / random physical inspection of stock |  |
|  |  | Change to the perpetual inventory system to record stock |  |
|  |  | CCTV as an internal control measure |  |
|  |  | Insist on proper documents for all stock supplied |  |

Give TWO suggestions to solve this problem.
Divide duties / delegate to different employees
Threaten strong disciplinary action (in future) / recover cost from culprit
Increase supervision at regular intervals / random physical inspection of stock
Change to the perpetual inventory system to record stock
CCTV as an internal control measure
Insist on proper documents for all stock supplied

## TELEVISION SETS



## ACTIVITY 3

### 3.1 VANDERBIJLPARK ACCESSORIES

3.1.1

3.1.2

XOLO suspects that the stock of gas lamps are not well controlled. Calculate the number of gas lamps missing.

| Workings | Answer |
| :---: | :---: |
| $2960-2180-270$ | $510 \checkmark$ |
| OR | $\checkmark$ |
| $(230+2770-40)-2180-270$ |  |

### 3.1.3 What should XOLO say to his brother when dealing with this matter? Provide TWO points.

ONE comment $\checkmark \checkmark \checkmark \checkmark$ part marks for incomplete answers

- His actions are unethical; it compromises the profitability of the business; he is taking advantage of being a family member;
- Enriching himself at the expense of the business;
- He should not be expected to be treated differently and he will be subject to the rules and procedures of the business.
- It is a conflict of interest and he must stop this practice.
3.1.4 Calculate the closing stock value for gas stoves on 30 April 2021 (using the specific identification method).

| Workings |  | Answer |
| :---: | :---: | :---: |
| $(80+80+120)$ <br> $280-132$ <br> $(100+60)$ <br> $160-54$ | $148 \times R 495=R 73260 \checkmark \nabla^{*}$ | $R 147460 \nabla^{*}$ |
|  | $106 \times R 700=R 74200 \checkmark \nabla^{*}$ |  |

3.1.5 $\quad$ XOLO thinks he should stop selling gas stoves as they are causing a liquidity problem and the profit is low. Provide figures to support his opinion.

Too much cash tied up in stock, R147 $460 \checkmark \checkmark$
Total profit on gas stoves is R54 060
Only 186 units of 440 (42,3\%) Too much stock on hand, 254 units.
Explain TWO points to convince him NOT to discontinue trading in gas stoves.
TWO points $\checkmark \checkmark \checkmark \checkmark$

- He is achieving a $60 \%$ profit on B-Lite and a $40 \%$ profit on Smart.
- He could reduce the mark-up to increase sales (recognising the state of the economy and his customers).
- These stock items are durable and can be sold in the future.
- The trend is to move towards gas because of load shedding - demand will increase in the future.
- Customers may not be aware that he is selling these products.
- He must advertise more extensively.


## ACTIVITY 4

4.1.1 Calculate the value of the closing stock of bicycles on 31 May 2019.


Calculate the cost of sales for the year ended 31 May 2019.

| Opening stock | $\checkmark 595000$ |
| :--- | ---: |
| Net purchases | $\checkmark 3591000$ |
| Closing stock | $\checkmark(831800)$ |
| Cost of sales | $\square 3354200$ |

OR One mark One mark One mark One method mark
$(8500 \times 66)+(9400 \times 220)+(7400 \times 98)=3354200$ 561000

2068000
725200

Calculate the gross profit for the year ended 31 May 2019.
$5185420-3 \begin{array}{r}\vee \\ 354200=1831220\end{array}$
OR ( $66 \times 8500 \times 60 \%)+(220 \times 9400 \times 60 \%)+(98 \times 7400 \times 35 \%)$ $336600+1240800+253820=1831220$
4.1.2 $\quad$ Calculate the selling price of a Ryder bicycle.
 $98 \checkmark$

One mark One mark One method mark
OR R7 $400 \times 135 / 100=R 9990 \quad$ OR R7 400 + R2 $590=$ R9 990
Calculate the average number of Ryder bicycles sold per month.

```
\checkmark \checkmark \nabla
98\div9 = 10,9 per month
```

Indicate how long it will take Fred to sell the closing stock of the Ryder bicycles. Show calculations.

For three marks: 57 units $\nabla \div 10,9$ per month $\nabla=5,2$ months $\nabla$
OR $\frac{57 \text { units }}{98 \text { units }} \times \frac{9}{1}=5,2$ months or approx. 157 days
OR $\frac{421800}{725200} \times \underline{270}=5,2$ months or approx. 157 days
For two marks:

$$
\frac{421800}{725200} \times \frac{365}{1}=212,3 \text { days }
$$

OR $\frac{57 \text { units }}{98 \text { units }} \times \frac{12}{1}=7$ months

## Give ONE possible reason for the slow sales of Ryder bicycles.

ONE valid reason: $\checkmark \checkmark$ Part-marks for unclear / incomplete answer

- The customers do not like the new Ryder model
- High returns indicate the quality is not good
- This is a new model / Customers not familiar with this model / poor marketing strategy.


## Give advice (ONE point) to Fred in this regard.

ONE valid point of advice $\checkmark \checkmark$ Part-marks for unclear / incomplete answer

- Look for another model to replace the Ryder model
- Discontinue selling this model as mark-up \% is low
- Advertise/promote the positive characteristics of the new model.


### 4.2.1 Explain why it was NOT a good idea to change to a cheaper supplier of T-shirts. State TWO points.

Any two valid points Explanations $\checkmark \quad \checkmark \quad$ Figures $\checkmark \quad \checkmark$
Possible answers:

- The returns by customers are up from 0 to 40 (do not accept poor quality only)
- Although more units were sold the total gross profit decreased from R43 200 to R29 000 or by R14 200 (32,9\%)
- Maintaining the profit mark-up at $50 \%$ on cost resulted in a lower selling price (R45 cheaper) made customers doubt the quality.


### 4.2.2 Celia decided to change the supplier in 2019 and to change the mark-up \%. How has this decision affected the business? State TWO points.

Any two valid points Explanations $\checkmark \quad \checkmark \quad$ Figures $\checkmark \checkmark \checkmark$
Possible answers:

- Total units sold decreased from 165 to 150 / by 15 units / by $9 \%$
- No returns (zero) in 2019 / returns by customers went down from 5 to 0
- The gross profit increased from R61 600 to R97 500 /by R35 900 / 58,3\%)


### 4.2.3 <br> Make TWO separate suggestions to Celia to improve the profit on pants in 2019.

Any two valid points Explanations $\checkmark \quad \checkmark \quad$ Figures $\checkmark \checkmark$
Possible answers:
Advertise more to increase the sales as it went down from 325 to 280 Increase the selling price (increase mark-up) to be > 910 and < 990
Find a cheaper supplier as cost price went up from R620 to R650

## ACTIVITY 5

5.1

| 5.1.1 | FIFO $\checkmark$ |
| :--- | :--- |
| 5.1.2 | Perpetual $\checkmark$ |
| 5.1.3 | Expense $\checkmark$ |

$\square$

### 5.2 PHOTO-FIX TRADERS

### 5.2.1 Calculate:

```
Value of closing stock of cameras
(6 5 5 500) (70 x 5 750) (10 x R4 110 000 + 1 104 000 + 1 380 000 -
000) (25x4 200) 2 013500
33000+402500+40 000 + 105000 (77000+977500
    \checkmark\checkmark \checkmark\checkmark \checkmark \checkmark\checkmark 准 +560 000+399 000)
= 580 500 \nabla
    = 580 500
```

|  |
| :---: |
| 9 |

5.2.2 Value of closing stock of photo frames

110700 three marks
$\frac{7200 \checkmark+108000 \checkmark-4500}{60 \checkmark+720 \checkmark-30 \checkmark}{ }^{\checkmark} \times 80 \checkmark=11808 \nabla \times 80$
750 three marks
R147,60 six marks
5.2.3 The owner suspects that photo frames are being stolen. Provide a calculation to confirm his suspicions.

```
    \checkmark\nabla \checkmark \checkmark V
(60+720-30)-80-657=13
    750
```


### 5.2.4 Tom is thinking of employing an assistant at a wage of R3 500 per month to control the stock of photo frames. Explain why this is NOT a good idea. Provide TWO points with figures/calculations.

|  | Explanation $\checkmark \checkmark$ | Figures $\checkmark \checkmark \checkmark \checkmark$ |
| :---: | :---: | :---: |
| Point 1 | Wages greatly exceed the cost of the missing units | Wages one mark R42000 pa/R3500pm Cost of units missing: one mark $13 \times$ R147,60 = R1 918,80 (could use unit cost price) |
| Point 2 | Units missing are a very small \% of units available | Units missing = 13 one mark <br> Units available $=750$ one mark <br> \% missing = Less than 2\% two marks |

### 5.3 MANAGEMENT OF INVENTORIES

| Product | Problem Problem Figures | Solution |
| :---: | :---: | :---: |
| Cupboards | High returns <br> 500/2 500 (20\%) <br> 500/1 800 sold (27, 7\%) | Possible change to new supplier Ensure high quality ordered Order as per customer specifications |
| Tables | Credit sales much higher than cash sales <br> 2 400/3 210 (75\%); <br> 600/3 210 ( $25 \%$ ) <br> Missing money, 40000 <br> ( 510 000/470 000) | Promote cash sales by providing incentives such as cash discount Division of duties/ banking of money |
| Chairs | Slow selling item/ high stock figures <br> (1 300 and 2 950) <br> Purchases much higher than sales (6 000/4 350) | Change to a different type of chair. Advertise more to increase sales Buy stock according to sales. Reduce mark-up\% |

## ACTIVITY 6

6.1.1 Calculate the following in respect of ladies watches on 31 August 2020: (d) Closing Stock

```
1\times6500 5\times6800 2\times7300 3\times7800
6500\checkmark + 34000\checkmark + 14600\checkmark + 23400\checkmark
= 78 500 V One part correct (1 + 5 + 2 + 3 = 11 units) / 47-36 = 11
```

(b) Cost of sales

330000 two marks
OR
$78000 \checkmark+252000 \checkmark-78500 \boxtimes$ (see
$\begin{array}{ll}\text { above) } & 71500(11 \times 6500) \\ 68000(10 \times 6800)\end{array}$
$=251500 \checkmark \nabla$ One part correct
73000 ( $10 \times 7$ 300)
OR
39000 ( $05 \times 7800$ )
251500
$440125 \times 100 / 175=251500$
(1 mark) ( 2 marks) ( 1 mark) (w/w)
(c) Stock-holding period (in days), using average stock.

$$
\begin{aligned}
& \begin{array}{l}
782502 \text { marks } \begin{array}{c}
\text { see } 6.3 .1(\mathrm{a}) \\
1 / 2(78000 \checkmark+78500 \nabla) \\
251500 \nabla \text { see } 6.3 .1(\mathrm{~b})
\end{array}
\end{array} \quad \times 365=113,6 \text { days } \nabla \text { One part correct } \\
& \text { Accept } 114 \text { days }
\end{aligned}
$$

6.1.2 Calculate the following in respect of men's watches on 31 August 2020:
(a) Value of closing stock

$$
\begin{aligned}
& \frac{32300 \checkmark 150(3 \text { marks })}{9259900 \checkmark+11950} \\
& \begin{array}{c}
95 \checkmark+675 \checkmark \\
770(2 \text { marks })
\end{array} \\
& =395 \quad \\
& 395 \times 92 \checkmark=36340 \nabla \text { One part correct }
\end{aligned}
$$

$$
\begin{aligned}
& \text { (b) Sales } \\
& (770-92)=678 \text { (units sold) } \vee \checkmark(2 \text { or } 0) \\
& 678 \times \text { R520 }=352560 \square \text { One part correct }
\end{aligned}
$$

6.1.3

## Explain why the business uses different methods to value each type of watch. State ONE valid point.

One valid point $\checkmark \checkmark$

- Ladies watches are sold at a high value. Small quantities are purchased.
- Each item can be monitored individually.
- The value is continuously changing.

Men's watches are sold at a low value. Large quantities are purchased.
The value of the watches are almost the same.

## 9. EXAMINATION GUIDANCE (INVENTORY VALUATION)

1. The study guide provides explanation of concepts, steps to do calculations, worked activities, formula sheet, and suggested marking guidelines and practice activities adapted from pat NSC papers.
2. Stock systems covered in Grade 11 must be clearly understood and revised as prior knowledge in understanding stock valuation methods.
3. Although Inventory valuation is tested independently in P2, it can feature in P1 and in P2. In P1 it can feature as an adjustment to the preparation of the financial statements. It can also be integrated with P2 topics such as stock account in manufacturing or purchases and sale in budgets. This topic is integrated in deep problem solving scenarios and you are expected to critically analyse the information.
4. The questions is structured in the same layout. The required first, followed by information needed to and answer the question. You are expected to sift and extract relevant information to answer the question.
5. A clear distinction of the three methods First in First out (FIFO), weighted average and specific identification methods can be understood by making reference to types of products offered by different businesses.
6. You need to understand the calculation for closing stock, cost of sales, gross profit and missing items and financial indicators relevant to stock valuation.
7. Understanding the format for the calculation of the closing stock under each level of stock valuation method is required. Calculating the value of closing stock using FIFO requires to focus on the latest purchases and to also take the returns into account.
8. You are expected to have the arithmetical skill and understanding of logic of the calculations to formulate simple calculations.
9. Show all workings, to ensure that maximum part marks can be achieved.
10. Understanding of business ethics is required to answer problem solving question in a form of internal control.
11. A special ANSWER BOOK is provided, to assist with time management. Take note of the information included in the ANSWER BOOK.
12. GENERAL STUDY AND EXAMINATION TIPS
13. Note that Accounting is now assessed in TWO papers;

- P1 Financial Reporting and Evaluation 150 marks 2 hours
- P2 Managerial accounting and internal controls 150 marks 2 hours

2. It is important to be familiar with the specific content for each paper so that you can plan effectively for examinations. Note that certain topics are relevant to both paper and some topics may be integrated within one question.
3. Obtain many past examination papers, the examination guidelines and exemplar papers to form the basis of your study programme.
4. Prepare a functional study time table and focus on specific topics at different intervals. Align this to time management; exploring short-cuts for calculations, frequently asked predictable questions and recommended responses for interpretive questions.
5. Pay close attention to the language used in past papers such as key vocabulary and action verbs.
6. For calculations, always show all workings - they carry many part marks.
7. Familiarize yourself with the structure and layout of Questions. They follow the same pattern which is: Appetizer, Required, Information.
8. Note that the ANSWER BOOK is a vital part of the Question Paper, as many amounts and details will be included for most Questions. This is a time-saving device. Ensure that you include these amounts in your final answers, where relevant.
9. Always arrive at least 30 minutes before the commencement of the paper. You will then be able to easily take care of all the administration requirements and to make effective use of your 10 minutes reading time.
10. Use the reading time to get a global picture of the paper, and identify where you wish to start (according to your strengths). You already have the ANSWER BOOK to assist in this regard. Simply go to the relevant pages for that Question.
11. You can also answer the sub-questions in any order; always inserting what is given, working from the simple to the more challenging.
12. Write legibly and neatly; markers must be clear about your answers.
13. Keep your comments short and to-the-point. The mark allocation is your guide about the expected length of your response.
14. Have your own stationery and a good calculator (even a spare - just in case).

## ACKNOWLEDGEMENTS

The Department of Basic Education (DBE) gratefully acknowledges the following officials for giving up their valuable time and families, and for contributing their knowledge and expertise to develop this this study guide for the children of our country, under very stringent conditions of COVID-19.

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