## SA's Leading Past Year

## Exam Paper Portal

## STUD.Y

# You have Downloaded, yet Another Great Resource to assist you with your Studies : 

Thank You for Supporting SA Exam Papers

Your Leading Past Year Exam Paper Resource Portal

Visit us @ www.saexampapers.co.za


> SAEAMM RADPERES


## education

Department:
Education REPUBLIC OF SOUTH AFRICA

## NATIONAL

 SENIOR CERTIFICATE
## GRADE 12

## ACCOUNTING

NOVEMBER 2009(1)

MARKS: 300
TIME: 3 hours

This question paper consists of 19 pages and an answer book of 21 pages.

## INSTRUCTIONS AND INFORMATION

1. Answer ALL the questions.
2. A special ANSWER BOOK is provided in which to answer ALL the questions.
3. Workings must be shown in order to achieve part-marks.
4. Non-programmable calculators may be used.
5. You may use a dark pencil or blue/black ink to answer the questions.
6. Use the information given in the table below as a guide when answering the question paper. Try NOT to deviate from it.

| QUESTION 1: 35 marks; 20 minutes |  |
| :--- | :--- |
| Topic of the question: | Learning outcomes covered: |
| Creditors' reconciliation | LO1 Financial accounting |
|  | - AS4 Creditors' reconciliation |
|  | LO3 Managing resources |
|  | $-\quad$ AS6 Internal control |


| QUESTION 2: $\mathbf{4 0}$ marks; 24 minutes |  |
| :--- | :--- |
| Topic of the question: | Learning outcomes covered: |
| Inventory valuation and <br> control | LO1 Financial accounting <br> AS5 Interpretation of financial <br> information |
|  | LO3 Managing resources <br> AS4 Inventory valuation <br> $-\quad$ AS6 Apply internal control and audit <br> processes |


| QUESTION 3: 55 marks; 33 minutes |  |
| :--- | :--- |
| Topic of the question: | Learning outcomes covered: |
| Manufacturing | LO2 Managerial accounting <br> - AS2 Prepare, analyse and report cost <br> information |


| QUESTION 4: 70 marks; 42 minutes |  |
| :--- | :--- |
| Topic of the question: | Learning outcomes covered: |
|  | LO1 Financial accounting |
| Financial statements and | $-\quad$ AS5 Financial statements |
| audit of a company | - AS6 Independent auditor's report |
|  | LO3 Managing resources |
|  | $-\quad$ AS3 Asset disposal |
|  | $-\quad$ AS5 Professional bodies |


| QUESTION 5: 70 marks; 43 minutes |  |
| :--- | :--- |
| Topic of the question: | Learning outcomes covered: |
| Cash-flow statement and <br> ratio analysis | LO1 Financial accounting <br> - AS5 Final accounts, financial statements <br> and interpretation |


| QUESTION 6: $\mathbf{3 0}$ marks; 18 minutes |  |
| :--- | :--- |
| Topic of the question: | Learning outcomes covered: |
|  | LO2 Managerial accounting <br> AS3 Analyse and interpret a cash <br> Debtors' collection and <br> interpretation of budget |
|  | budget <br> LO3 Managing resources <br> $-\quad$ AS6 Apply internal control and audit <br> processes |

## QUESTION 1

## CREDITORS' RECONCILIATION

(35 marks; 20 minutes)
You are the internal auditor of Valentine Stores, a gift shop owned by Mark Masuku. The Creditors' Control Account and Creditors' List were prepared by the bookkeeper, Ditzy Donald. The postings from the journals have been done, but you have noted a number of errors and omissions.

## REQUIRED:

1.1 The Creditors' Control Account reflected a balance of R61 417 while the total of the Creditors' List from the Creditors' Ledger reflected a total of R59 387. Briefly explain why it is important that these two figures agree.
1.2 Refer to Information 2: Errors and Omissions below.
1.2.1 List the corrections that the bookkeeper must make to the Creditors' Control Account in the General Ledger. The first one has been done for you as an example. If no entry is applicable, you must write 'NO ENTRY'.
1.2.2 Prepare a correct Creditors' List on 31 July 2009. Show workings in brackets to earn part-marks.
1.3 Provide THREE points for good internal control over creditors.

## INFORMATION

1. CREDITORS' LIST ON 31 JULY 2009

|  | Debit | Credit |
| :--- | ---: | ---: |
| Khan Traders | R563 |  |
| Thankful Stores |  | R30 560 |
| Connel Ltd |  | R10 890 |
| Yolisa Wholesalers |  | R18 500 |
| TOTALS | R563 | R59 950 |
|  | = R59 387 |  |

## 2. ERRORS AND OMMISSIONS

A. A credit invoice for trading stock purchased from Connel Ltd for R3 400 on 28 July 2009 was not recorded at all. (See solution in ANSWER BOOK.)
B. Stock purchased on credit from Connel Ltd, R7 200, was incorrectly posted to the account of Yolisa Wholesalers.
C. Interest of R258 must be brought into account on the overdue account of Connel Ltd.
D. The debit balance of Khan Traders must be transferred to their account in the Debtors' Ledger.
E. Goods of R8 350 returned to Thankful Stores were incorrectly treated as a credit purchase and posted accordingly.
F. A discount of R230 received from Yolisa Wholesalers was incorrectly posted to the Creditors' Ledger as R320. The General Ledger is correct.
G. The amount of R2 100 reflected as a refund in the Creditors' Control Account was in fact received from a debtor, S Steyn, whose account had previously been written off as bad debt.
H. An amount of R80 in the Creditors' Allowances Journal for trading stock returned was posted to the wrong side of a creditor's account, Thankful Stores.
I. VAT of R490 was omitted from an invoice of equipment bought from Yolisa Wholesalers.

## QUESTION 2

## INVENTORY VALUATION AND CONTROL

You are provided with information relating to Banyana Traders, owned by David Hambeck, for the financial year ended 28 February 2009. The business is situated in Johannesburg.

David buys and sells soccer balls and jerseys. The business uses the periodic inventory system.

The soccer balls are bought from South African suppliers, and the soccer jerseys of different clubs and countries are imported from overseas.

David employs salespersons to control each item of stock:

- James controls and sells the soccer balls
- Cyril controls and sells the soccer jerseys

David has decided on the following accounting policies for valuing inventory:

- Soccer balls - Weighted-average method
- Soccer jerseys - First-in-first-out method (FIFO)


## REQUIRED:

2.1 Although this business has done well, David is considering closing it down and investing his capital in fixed property. State TWO points that he should consider before making a final decision.
2.2 David suspects that a number of soccer balls have been shoplifted. Calculate the number of soccer balls stolen.
2.3 Use the relevant information to calculate the closing stock value of:

- Soccer balls (using the weighted-average method)
- Soccer jerseys (using the FIFO method)

Show your workings to earn part-marks.
2.4 Calculate the following for soccer jerseys (you may prepare a Trading Account to calculate these figures):

- Cost of sales
- Mark-up \% on cost
- Stock turnover rate
2.5 If David decides to continue with this business, what advice would you offer him? State TWO points and quote financial indicators or specific information from the question to support your answer.


## INFORMATION:

1. Inventories:

The stocks were valued as follows at the beginning and end of the financial year:

| Date | Soccer balls |  |  | Soccer jerseys |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of <br> units | Per <br> unit | Total <br> value | No. of <br> units | Per <br> unit | Total <br> value |
| $01 / 03 / 08$ | 1200 | R120 | R144 000 | 520 | $R 320$ | R166 400 |
| $28 / 02 / 09$ | 900 | $?$ | $?$ | 250 | $?$ | $?$ |

2. Purchases:

During the financial year ended 28 February 2009, the following stock items were purchased:

| Date of <br> purchases | Soccer balls |  |  | Soccer jerseys |  |  |
| :---: | ---: | :---: | :---: | ---: | :---: | :---: |
|  | No. of <br> units | Per <br> unit | Total <br> value | No. of <br> units | Per <br> unit | Total <br> value |
| $31 / 03 / 08$ | 1300 | $R 120$ | $R 156000$ | 400 | $R 200$ | $R 80000$ |
| $30 / 06 / 08$ | 900 | $R 150$ | $R 135000$ | 600 | $R 225$ | $R 135000$ |
| $30 / 09 / 08$ | 1000 | $R 175$ | $R 175000$ | 1400 | $R 255$ | $R 357000$ |
| $02 / 01 / 09$ | 200 | $R 180$ | $R 36000$ | 100 | $R 300$ | $R 30000$ |
| Totals | 3400 |  | $R 502000$ | 2500 |  | $R 602000$ |

3. Carriage on purchases:

During the year, the business paid a total of R30 200 to transport soccer balls to the shop. The price of the soccer jerseys includes carriage.
4. Sales:

| Items | Details | Total |
| :--- | :--- | :---: |
| Soccer balls | 3500 units at R320 each | R1 120000 |
| Soccer jerseys | 2770 units at R400 each | R1 108000 |

5. Financial indicators:

| Items | Mark-up \% on cost | Stock turnover rate |
| :--- | :---: | :---: |
| Soccer balls | $48,5 \%$ | 3,9 times p.a. |
| Soccer jerseys | $?$ | $?$ times p.a. |

## QUESTION 3

## MANUFACTURING

(55 marks; 33 minutes)

### 3.1 BAKONA BIN MANUFACTURERS

You are provided with information relating to Bakona Bin Manufacturers for the year ended 28 February 2009.

The business makes and sells only one type of product, namely plastic rubbish bins.

## REQUIRED:

3.1.1 Prepare the following notes to the Production Cost Statement:

- Direct/Raw material cost
- Direct labour cost
- Factory overhead cost
3.1.2 Prepare the Production Cost Statement.
3.1.3 Calculate the unit cost of production per plastic bin completed.


## INFORMATION:

1. Units produced:

58000 bins were completed during the financial year.
2. Stock balances:

|  | 1 March 2008 | 28 February 2009 |
| :--- | ---: | ---: |
| Direct/Raw material stock | R57900 | R34 200 |
| Work-in-process stock | 169500 | 120600 |
| Factory indirect material stock | 8100 | 7400 |

3. Transactions for the year:

|  | R |
| :--- | ---: |
| Raw material purchased for cash and on credit | 1622700 |
| Defective raw material returned to suppliers | 23100 |
| Carriage on raw materials purchased | 28800 |
| Salaries: | 241000 |
| $\bullet \quad$ Factory foreman | 270000 |
| - Office workers | 48000 |
| Wages: | $?$ |
| - Office workers |  |
| - Factory workers in the production process (see Information 4 |  |
| below) |  |
| UIF contributions (to be allocated to each specific cost account): | 11520 |
| - Factory workers in the production process | 2410 |
| - Factory foreman | 2700 |
| - Office workers | 125900 |
| Factory indirect material purchased | 7800000 |
| Sales of finished goods (R120 per unit) | $?$ |
| Commission to salespersons (10\% of sales) | 85000 |
| Advertising | 8400 |
| Factory maintenance | 133000 |
| Bad debts | 960 |
| Rent to be allocated in proportion to floor space (see Information 5 <br> below) | 36000 |
| Bins stolen (rand value) | 52000 |
| Water and electricity (see Information 6 below) | 150800 |
| Depreciation on factory equipment | 25000 |
| Sundry administration expenses |  |
| Sundry factory expenses |  |

4. Factory workers in the production process:

| Number of factory employees working directly on <br> the bins (unchanged throughout the year) | 12 employees |
| :--- | ---: |
| Number of normal hours worked by each factory <br> worker during the year | 1600 hours |
| Number of overtime hours worked by each factory <br> worker during the year | 240 hours |
| Wage rate (normal) | R 60 per hour |
| Wage rate (overtime) | R100 per hour |

5. Floor space:

|  | Factory | Office | Sales dept. |
| :--- | :---: | :---: | :---: |
| Square metres | 1200 sq. metres | 600 sq. metres | 600 sq. metres |

6. Water and electricity:
$15 \%$ of the amount is allocated to the office and $25 \%$ to the sales department. The rest applies to the factory.

### 3.2 KOOL MANUFACTURERS

This business makes plastic vuvuzelas.
The information below relates to the year ended 30 June 2009.

| Number of vuvuzelas produced | 12000 |
| :--- | ---: |
| Sales for the year (all manufactured units were sold) | R480 000 |
| Total fixed costs | R210 000 |
| Total variable costs | R300 000 |

3.2.1 Give ONE example of a fixed cost and ONE example of a variable cost.
3.2.2 Explain why it is important to calculate the expected break-even point for a business before the start of a financial year.
3.2.3 Use the figures above to calculate the break-even point.
3.2.4 Comment on your calculation in QUESTION 3.2.3. What advice would you offer Kool Manufacturers? Briefly explain.

## QUESTION 4

FINANCIAL STATEMENTS AND AUDIT

### 4.1 SIMPHIWE LIMITED

You are provided with the Pre-Adjustment Trial Balance of Simphiwe Limited. The company buys and sells uniforms and they also repair uniforms for their customers, for which they charge a fee. These fees are credited to the Fee Income Account in the General Ledger.

REQUIRED:
4.1.1 Refer to Information 2 J below.

Calculate the profit or loss on disposal of the computer. Show workings. You may prepare an Asset Disposal Account to identify the figure.
4.1.2 Complete the Income Statement for the year ended 30 September 2009. The notes to the financial statements are NOT required.

## INFORMATION:

1. SIMPHIWE LTD

PRE-ADJUSTMENT TRIAL BALANCE AS AT 30 SEPTEMBER 2009

|  | DEBIT | CREDIT |
| :--- | ---: | ---: |
| Balance Sheet Accounts Section | R | R |
| Ordinary share capital |  | 1300000 |
| Share premium |  | 170730 |
| Retained income (1 October 2008) |  | 170000 |
| Loan from Stay Bank | 1628520 | 90000 |
| Land and buildings at cost | 220000 |  |
| Vehicles at cost | 190000 |  |
| Equipment at cost |  | 41000 |
| Accumulated depreciation on <br> vehicles (1 October 2008) | 36600 |  |
| Accumulated depreciation on <br> equipment (1 October 2008) | 479000 | 17960 |
| Debtors' control | 2200 |  |
| Creditors' control | 83500 |  |
| Trading stock |  | 13500 |
| Bank |  |  |
| Petty cash |  |  |
| SARS - Income tax |  |  |
| Provision for bad debts |  |  |


| Nominal Accounts Section | R | R |
| :--- | ---: | ---: |
| Sales |  | 2720000 |
| Cost of sales | 1310000 |  |
| Debtors' allowances | 6200 |  |
| Salaries and wages | 9000 |  |
| Discount allowed |  | 104750 |
| Fee income | 11000 | 56000 |
| Rent income | 39250 |  |
| Insurance | 390000 |  |
| Sundry expenses | 53705 |  |
| Directors' fees | 24000 |  |
| Audit fees |  |  |
| Consumable stores | 88000 |  |
| Interest income |  |  |
| Ordinary share dividends |  |  |

## 2. ADJUSTMENTS:

A. Prepaid expenses in respect of sundry expenses at the yearend, R3 200, have not been taken into account.
B. On 30 September 2009, R580 was received from A Ethic, whose account had previously been written off as irrecoverable. The amount was entered in the Debtors' Control column in the Cash Journal.
C. The provision for bad debts must be adjusted to R1 830 .
D. There were two directors at the start of the accounting period. Directors' fees have been paid for the first half of the accounting period. On 1 April 2009, a third director was appointed. All three directors earn the same monthly fee. Provide for the outstanding fees owed to the directors.
E. Rent has been received for 14 months.
F. The following credit note was left out of the Debtors' Allowances Journal for September in error. The mark-up on goods sold was $50 \%$ on cost.

| SIMPHIWE LTD <br> Credit: Supaclean Ltd <br> PO Box 340, Westmead, 3610 |  | CREDIT NOTE 4533 <br> 28 Sept. 2009 |  |
| :---: | :---: | :---: | :---: |
|  |  | Unit price | Total |
| 24 | Uniforms returned | R400 | R9 600 |
|  | Reduction on fee charged for repair of uniforms |  | R 750 |
| R10 350 |  |  |  |

G. A physical stock count on 30 September 2009 reflected the stock of uniforms on hand as R490 000.
H. The loan statement from Stay Bank reflected the following:

| Balance at beginning of financial year | R 150000 |
| :--- | :--- |
| Repayments during the year | R 78000 |
| Interest capitalised | R $?$ |
| Balance at end of financial year | R 90000 |

I. Depreciation on vehicles is calculated at $20 \%$ p.a. on the diminishing-balance method.
J. Depreciation on equipment is calculated at $10 \%$ p.a. on the cost price. Note that an item of equipment was taken over by one of the directors, Ivor Steele, on 30 June 2009 for personal use for R800 cash. The relevant page from the Fixed Asset Register is provided below. No entries have been made in respect of the disposal of this asset.

| FIXED ASSET REGISTER |  |  | Page 12 |
| :---: | :---: | :---: | :---: |
| Item: VYE Computer L |  | Ledger Account: Equipment |  |
| Date Purchased: 1 April 2006 Cos |  | Cost Price: R22 000 |  |
| Depreciation Policy: 10\% p.a. on cost price |  |  |  |
| Date | Depreciation calculations | Current Depreciation | Accumulated Depreciation |
| $\begin{aligned} & \hline 2006 \\ & 30 \text { September } \\ & \hline \end{aligned}$ | R22 $000 \times 10 \% \times 6 / 12$ | R1 100 | R1 100 |
| $\begin{aligned} & \hline 2007 \\ & 30 \text { September } \end{aligned}$ | R22 $000 \times 10 \% \times 12 / 12$ | R2 200 | R3 300 |
| $\begin{array}{\|l\|} \hline 2008 \\ 30 \text { September } \\ \hline \end{array}$ | R22 $000 \times 10 \% \times 12 / 12$ | R2 200 | R5 500 |
| $\begin{aligned} & \hline 2009 \\ & 30 \text { June } \\ & \hline \end{aligned}$ | ? | R ? | R ? |

K. Income tax for the year amounts to R63 280.
4.2 You are provided with the following extract taken from the report of the independent auditors.

## EXTRACT FROM THE REPORT OF THE INDEPENDENT AUDITORS

Paragraph 1 We have audited the annual financial statements of Simphiwe Limited set out on pages 8 to 17 for the year ended 30 September 2009. These financial statements are the responsibility of the company's directors. Our responsibility is to express an opinion on these financial statements based on our audit.

Paragraph 2 An audit includes:

- Examining, on a test basis, evidence supporting the amounts in the financial statements;
- Assessing the accounting principles used and significant estimates made by management;
- Evaluating the overall financial statement presentation.

Paragraph 3 Audit opinion
In our opinion, the financial statements fairly present, in all material respects, the financial position of the company at 30 September 2009 and the results of their operations and cash flow for the year then ended in accordance with International Financial Reporting Standards, and in the manner required by the Companies Act, 1973 (Act 61 of 1973) in South Africa.

Bailey \& Nokwe, Chartered Accountants (SA) 10 Nov. 2009

## REQUIRED:

4.2.1 Explain why it is important for the independent auditor to be a member of a professional body.
4.2.2 Refer to the underlined sentence in paragraph 1. Why do the auditors include this sentence in their report? Briefly explain.
4.2.3 Refer to the underlined words in paragraph 2.
(a) Give ONE example of 'evidence' that an auditor would use.
(b) Give ONE example of the 'accounting principles' he/she would assess as part of the audit. Explain why the auditor would inspect this principle.
4.2.4 Refer to paragraph 3. Explain why you would be satisfied with this audit opinion.
4.2.5 Refer to the disposal of the computer for R800 in Information 2J of QUESTION 4.1. Another director, Sam Smith, has complained that Ivor Steele has acted unethically in taking over the computer for R800. Ivor disagrees.
(a) Give ONE opinion to support Sam.
(b) Give ONE opinion to support Ivor.

## QUESTION 5

## CASH-FLOW STATEMENT AND RATIO ANALYSIS

(70 marks; 43 minutes)
The information given below was extracted from the financial statements of Manchester Ltd, distributors of exquisite perfumes.

## REQUIRED:

5.1 Prepare the following:
5.1.1 Complete the note for reconciliation between profit before taxation and cash generated from operations.
5.1.2 Prepare the Cash-Flow Statement for the year ended 28 February 2009.
All workings must be shown in brackets to earn part-marks.
5.2 Calculate the following for 2009:
5.2.1 Current ratio
5.2.2 Acid-test ratio
5.2.3 Net asset value per share
5.2.4 Debt/Equity ratio (Gearing ratio)
5.3 Explain why the directors decided to reduce the long-term loan significantly during the current financial year. In your opinion, was this a wise decision? Explain, quoting evidence (figures/financial indicators) from the question.
5.4 Comment on the return on shareholders' equity, earnings and dividends earned by the shareholders. Quote evidence (figures/financial indicators) from the question.
5.5 Calculate the premium at which the new shares were issued.
5.6 The existing shareholders are unhappy with the price at which the additional shares were sold. Discuss, quoting ONE figure or financial indicator to support your answer.

## INFORMATION:

| 1. | Extract from the Income Statement | R |
| :--- | :--- | ---: |
|  | Depreciation | 33500 |
|  | Interest expense | 164450 |
|  | Net profit before tax | 844300 |
|  | Income tax (rate $30 \%$ of net profit) | $?$ |


| 2. | BALANCE SHEET | 28 February 2009 | 28 February 2008 |
| :---: | :---: | :---: | :---: |
|  | ASSETS |  |  |
|  | Non-current assets | 3490885 | 3017500 |
|  | Fixed/Tangible assets at carrying value | 3440885 | 2967500 |
|  | Fixed deposit at PDV Bank | 50000 | 50000 |
|  |  |  |  |
|  | Current assets | 320000 | 231250 |
|  | Inventories | 251250 | 110250 |
|  | Trade debtors | 60000 | 76000 |
|  | Cash and cash equivalents | 1250 | 45000 |
|  | SARS - Income tax | 7500 | 0 |
|  |  |  |  |
|  | TOTAL ASSETS | 3810885 | 3248750 |
|  |  |  |  |
|  | EQUITY AND LIABILITIES |  |  |
|  | Capital and reserves | 3120000 | 1443000 |
|  | Ordinary share capital (par value R5) | 2085000 | 1050500 |
|  | Share premium | 268970 | 0 |
|  | Retained income | 766030 | 392500 |
|  |  |  |  |
|  | Non-current liabilities | 300000 | 1525000 |
|  | Loan: Enid Bank at 15\% p.a. | 300000 | 1525000 |
|  |  |  |  |
|  | Current liabilities | 390885 | 280750 |
|  | Trade creditors | 209945 | 220475 |
|  | Bank overdraft | 47500 | 0 |
|  | Shareholders for dividends | 133440 | 52525 |
|  | SARS - Income tax | 0 | 7750 |
|  |  |  |  |
|  | TOTAL EQUITY AND LIABILITIES | 3810885 | 3248750 |
|  |  |  |  |

## 3. ADDITIONAL INFORMATION:

A. Additional new shares were issued at a premium halfway through the year on 31 August 2008. These shares did not qualify for interim dividends.
B. Fixed assets were sold for R100 000 cash at carrying value.
C. Earnings and dividends per share were as follows:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | :---: | :---: |
| Earnings per share | 189 cents per share | 135 cents per share |
| Total dividends | 72 cents per share | 105 cents per share |
| Interim dividends | 40 cents per share | 80 cents per share |
| Final dividends | 32 cents per share | 25 cents per share |

D. You are also provided with the following financial indicators:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | :---: | :---: |
| \% return on shareholders' equity | $26 \%$ | $21 \%$ |
| \% return on capital employed (after tax) | $24 \%$ | $10 \%$ |
| Net asset value per share | $?$ | 687 cents |

E. The price of the shares on the Johannesburg Securities Exchange (JSE) has fluctuated between 680 cents and 780 cents over the past year.

## QUESTION 6

## DEBTORS' COLLECTION AND CASH BUDGET

(30 marks; 18 minutes)
Africa Ceramics is owned by Joe Tyler. He sells a wide range of ceramic tiles. The following information was extracted from the books:

REQUIRED:
6.1 Complete and total the Debtors' Collection Schedule for November and December 2009.
6.2 Refer to Information 3 below. Compare the budgeted figures to the actual figures for October to comment on each of the following. State TWO points in each case.

- Advertising
- Repairs and maintenance
- Delivery expenses
6.3 Joe is pleased that the number of customers has increased. You do not share his opinion that this increase in customers is good.
(a) Explain TWO problems you have identified and quote figures from the question to support your answer.
(b) Give ONE point of advice in each case.
6.4 By looking at the Cash Budget in Information 3 and assuming all other items are in line with the budget, would you expect the bank balance at the end of October to be favourable or unfavourable? Give a reason for your answer.


## INFORMATION:

1. DEBTORS' COLLECTION SCHEDULE OF AFRICA CERAMICS FOR THE PERIOD ENDING 31 DECEMBER 2009

| Month | Credit sales | DEBTORS' COLLECTION |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
|  |  | October <br> $\mathbf{2 0 0 9}$ <br> $\mathbf{R}$ |  |  |  |  | November <br> $\mathbf{2 0 0 9}$ <br> $\mathbf{R}$ | December <br> $\mathbf{2 0 0 9}$ <br> $\mathbf{R}$ |
| August |  | $\mathbf{6 4 8 0 0}$ |  |  |  |  |  |
| September | 540000 | $\mathbf{2 7 0 0 0 0}$ |  |  |  |  |  |
| October | 450000 | $\mathbf{1 2 9 6 0 0}$ |  |  |  |  |  |
| November | 420000 |  |  |  |  |  |  |
| December | 420000 |  |  |  |  |  |  |
| TOTALS |  | $\mathbf{4 6 4 4 0 0}$ |  |  |  |  |  |

## 2. EXPECTED COLLECTION FROM DEBTORS:

- $75 \%$ of all sales are expected to be on credit.
- $30 \%$ of debtors settle accounts during the transaction month to benefit from a 4\% discount for prompt payment.
- $50 \%$ of debtors settle accounts in the month following the transaction month.
- $18 \%$ settle accounts during the second month after the transaction month.
- $2 \%$ is written off as irrecoverable after 60 days.


## 3. BUDGETED AND ACTUAL FIGURES:

At the end of October, the following actual figures were identified and compared to the budgeted figures:

| From the Projected Income Statement: | OCTOBER <br> BUDGET <br> R | OCTOBER <br> ACTUAL <br> $\mathbf{R}$ |
| :--- | ---: | ---: |
| Total sales | 600000 | 672000 |
| Cash sales | 150000 | 70000 |
| Credit sales | 450000 | 602000 |


| From the Cash Budget: | OCTOBER <br> BUDGET <br> $\mathbf{R}$ | OCTOBER <br> ACTUAL <br> R |
| :--- | ---: | ---: |
| Collections from debtors | 464400 | 238588 |
| Purchase of trading stock | 375000 | 420000 |
| Advertising | 15000 | 25000 |
| Repairs and maintenance | 16500 | 3800 |
| Delivery expenses | 20000 | 42000 |
| Bank balance at end of month | 120000 | $?$ |

