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**MPUMALANGA PROVINCE  
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**NATIONAL  
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**GRADE 12**

**BUSINESS STUDIES P2**

**SEPTEMBER 2022**

**MARKS: 150**

**TIME: 2 HOURS**

**This question paper consists of 9 pages.**

**INSTRUCTIONS AND INFORMATION**

Read the following instructions carefully before answering the questions.

1. This question paper consists of **THREE** sections and covers **TWO** main topics.

**SECTION A: COMPULSORY**

**SECTION B:** Consists of **THREE** questions  
Answer any **TWO** of the three questions in this section.

**SECTION C:** Consists of **TWO** questions  
Answer any **ONE** of the two questions in this section.

2. Read the instructions for each question carefully and take particular note of what is required.
3. Number the answers correctly according to the numbering system used in this question paper. No marks will be awarded for answers that are numbered incorrectly.
4. Except where other instructions are given, answers must be in full sentences.
5. Use the mark allocation and nature of each question to determine the length and depth of an answer.
6. Use the table below as a guide for mark and time allocation when answering each question.

SECTION	QUESTION	MARKS	TIME (minutes)
<b>A: Objective-type questions COMPULSORY</b>	<b>1</b>	<b>30</b>	<b>20</b>
<b>B: THREE direct/indirect-type questions CHOICE Answer any TWO.</b>	<b>2</b>	<b>40</b>	<b>70</b>
	<b>3</b>	<b>40</b>	
	<b>4</b>	<b>40</b>	
	<b>5</b>	<b>40</b>	
<b>C: TWO essay-type questions CHOICE Answer any ONE.</b>	<b>6</b>	<b>40</b>	<b>30</b>
<b>TOTAL</b>		<b>150</b>	<b>120</b>

7. Begin the answer to **EACH** question on a **NEW** page, e.g. **QUESTION 1** – new page, **QUESTION 2** – new page, et cetera.
8. You may use a non-programmable calculator.
9. Write neatly and legibly.

**SECTION A (COMPULSORY)****QUESTION 1**

1.1 Various options are provided as possible answers to the following questions. Choose the answer and write only the letter (A–D) next to the question numbers (1.1.1 to 1.1.5) in the ANSWER BOOK, e.g. 1.1.6 D.

1.1.1 The insured is required to pay a certain amount when lodging a claim with the insurance. This known as a/an...

- A premium
- B interest
- C book value
- D excess

1.1.2 Directors of a ... company are personally liable for the debts of the business.

- A private
- B personal liability
- C public
- D non-profit

1.1.3 Tselo Manufacturers registered with the ... fund to enable their employees to be paid for injuries sustained in the workplace.

- A unemployment insurance
- B pension
- C road accident
- D compensation

1.1.4 Nazeer Consulting considered the advantages and disadvantages of each alternative as one of the problem-solving steps. This is known as...

- A evaluating alternative solutions
- B defining the problem
- C identifying alternative solutions
- D identifying the problem

1.1.5 Managers apply the ... technique when they list all driving and restraining forces that support and resist change.

- A Delphi
- B force-field analysis
- C nominal group
- D brainstorming

(5x2) (10)

- 1.2 Complete the following statements by using the word(s) in the list below. Write only the word(s) next to the question number (1.2.1- 1.2.5) in the ANSWER BOOK.

accountability; unit trust; under; social; people; over; economic; fixed deposit; planet; transparency
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- 1.2.1 Businesses will not receive a pay-out larger than the value of the loss at the market value when goods are ....insured.
- 1.2.2 It is easy to cash in on ... when an investor needs money.
- 1.2.3 Rodesh Limited uses packaging from recycled material in order to take care of the ... as a triple bottom line element.
- 1.2.4 The employees of Fad Limited are aware of the employment policy of the company. This is known as ...King Code principle.
- 1.2.5 Bob Trading promotes the ... rights of their employees by allowing them to participate in a legal strike.

(10)

**SECTION B**

Answer ANY TWO questions in this section

**NOTE:** Clearly indicate the QUESTION NUMBER of each question that you choose. The answer to EACH question must start on a NEW page, for example QUESTION 2 on a new page, QUESTION 3 on a NEW page.

**QUESTION 2: BUSINESS VENTURES**

- 2.1 Name FOUR types of shares. (4)
- 2.2 Identify the types of investment opportunities applicable to EACH statement below:
- 2.2.1 Cambric Enterprise offered Ajar Trading the opportunity to start a business in return to have a share in the new business.
- 2.2.2 Johaan agreed to lend money to Netheg Limited on certain conditions for a certain period.
- 2.2.3 Tshepo makes a monthly payment to Mango Insurance with the expectancy of receiving a pre-determined amount on a date in the future. (6)
- 2.3 Outline the difference between *limited liability* and unlimited liability (4)
- 2.4 Explain how the following criteria could contribute to the success and/or failure of a partnership.
- 2.4.1 Management (4)
- 2.4.2 Capital (4)
- 2.5 Read the scenario below and answer the questions that follow.

**INDUNA LODGE (IL)**

Luna bought a business property for R800 000, but she insured it for R500 000. A storm destroyed a portion of the property, with damages estimated at R300 000.

- 2.5.1 Name the insurance clause that is applicable to the scenario above. (2)
- 2.5.2 Calculate the amount that Luna will receive as compensation from the insurer. Show ALL calculations. (4)
- 2.6 Discuss the impact of the transactional leadership style on businesses. (6)
- 2.7 Advise presenters on the aspects that must be considered when designing a multimedia presentation. (6)

**[40]**



**QUESTION 3: BUSINESS ROLES**

- 3.1 Name any FOUR human rights in the workplace (4)
- 3.2 Elaborate on the meaning of *problem -solving*. (4)
- 3.3 Read the scenario below and answer the questions that follow:

**SAVUKA WELDING (SW)**

The employees of Savuka Welding work with dangerous machinery in the weldingroom. SW requested some of the employees to form part of the health and safety representatives to identify potential dangers in the workplace. They should also ensure that SW provides workers with protective clothing. SW maintains equipment on monthly basis.

- 3.3.1 Quote TWO roles of the health and safety representatives from the scenario above. (2)
- 3.3.2 Discuss other roles of the health and safety representatives in protecting the workplace environment. (4)
- 3.4 Explain how the following types of unprofessional business practice pose challenges to businesses:
- 3.4.1 Abuse of work time. (4)
- 3.4.2 Unauthorised use of workplace funds and resources. (4)
- 3.5 Discuss the advantages of brainstorming in solving complex business problems. (4)
- 3.6 Read the scenario below and answer the questions that follow:

**GEM SPARES (GS)**

Gem Spares is well-known for selling high quality spare parts. The management of GS appoint people from different race, culture and language. GS enjoys the benefits of diversity in the workplace.

- 3.6.1 Name any TWO diversity issues in the scenario above. (2)
- 3.6.2 Explain the benefits of diversity in the workplace. (6)
- 3.7 Recommend ways in which businesses can create an environment that promotes creative thinking in the workplace. (6)

**[40]**

**QUESTION 4: MISCELLANEOUS  
BUSINESS VENTURES**

- 4.1 List any TWO examples of non-verbal presentation methods. (2)
- 4.2 Outline the functions of the Johannesburg Security Exchange (JSE). (6)
- 4.3 Read the scenario below and answer the questions that follow.

**ABBY TRADERS (AB)**

Abby Traders specialises in selling quality products in different outlets. Abby Traders always involve their employees in the decision-making process.

- 4.3.1 Identify the leadership style applied by Abby Traders in the scenario above. (2)
- 4.3.2 Describe the advantages of the leadership style identified in QUESTION 4.3.1. (4)
- 4.4 Discuss any TWO principles of insurance. (6)

**BUSINESS ROLES**

- 4.5. Define the meaning of *ethical behaviour*. (2)
- 4.6 Outline the difference between a *grievance* and *conflict*. (4)
- 4.7 Read the scenario below and answer the questions that follow.

**GRAB IT TEAM ( GIT)**

The Grab IT team specialises in managing different projects for various clients. Team members confronted each other's ideas. Jenny, the team leader delegates and oversees the processes and procedures. She also applies the team dynamic theories in improving team performance.

- 4.7.1 Identify TWO stages of team development applicable to GIT. Motivate your answer by quoting from the scenario above.

Use the table below as a GUIDE to answer QUESTION 4.7.1

STAGES OF TEAM DEVELOPMENT	MOTIVATIONS
1.	
2.	

(6)

- 4.7.2 Discuss the importance of team dynamic theories in improving team performance. (4)
- 4.8 Recommend ways in which businesses could promote social rights in the workplace. (4)

(40)



**SECTION C**

Answer ONE question in this section.

**NOTE:** Clearly indicate the QUESTION NUMBER of the chosen question. The answer to the question must start on a NEW page, e.g. QUESTION 5 on NEW page OR QUESTION 6 on a NEW page.

**QUESTION 5: BUSINESS VENTURES (PRESENTATION AND DATA RESPONSE)**

Effective presentation requires presenters to consider various factors when preparing for a presentation. Some presenters prefer to use flipcharts and posters for visual note taking. Presenters should be able to handle feedback in a non-aggressive and professional manner. They must also consider areas of improvement in the next presentation.

Write an essay on presentation and data response in which you include the following aspects:

- Outline factors that must be considered when preparing for a presentation.
- Discuss the impact of the following types of visual aids:
  - Flip charts
  - Posters
- Explain ways in which the presenter should handle feedback after a presentation in a non-aggressive and professional manner.
- Advise presenters on areas of improvement in the next presentation.

(40)

**QUESTION 6: BUSINESS ROLES (CORPORATE SOCIAL INVESTMENT)**

Businesses are expected to make a meaningful contribution to communities through corporate social responsibility (CSR) programmes and cooperate social investment (CSI) projects. They are also expected to contribute time and efforts in improving the wellbeing of their employees and deal with unemployment as a socio economic issue.

Write an essay on CSR and CSI in which you include the following aspects:

- Outline the purpose of corporate social responsibility.
- Discuss the impact of CSI on businesses.
- Explain ways in which businesses can contribute time and effort in improving the well-being of employees.
- Suggest ways in which businesses can deal with unemployment as a socio-economic issue.

(40)

**TOTAL SECTION C [40]**  
**GRAND TOTAL 150**