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NATIONAL SENIOR CERTIFICATE

GRADE 12

SEPTEMBER 2024

ACCOUNTING P2 MARKING GUIDELINE

MARKS: 150

MARKING PRINCIPLES:

- Unless otherwise stated in the marking guidelines, penalties for foreign items are applied only if the candidate is not losing marks elsewhere in the question for that item (no penalty for misplaced item). No double penalty applied.
- 2. Penalties for placement or poor presentation (e.g. details) are applied only if the candidate is earning marks on the figures for that item.
- 3. Full marks for correct answer. If answer incorrect, mark the workings provided.
- 4. If a pre-adjustment figure is shown as a final figure, allocate the part-mark for the working for that figure (not the method mark for the answer). **NOTE:** if figures are stipulated in marking guideline for components of workings, these do not carry the method mark for final answer as well.
- 5. Unless otherwise indicated, the positive or negative effect of any figure must be considered to award the mark. If no + or sign or bracket is provided, assume that the figure is positive.
- 6. Where indicated, part-marks may be awarded to differentiate between differing qualities of answers from candidates.
- 7. If candidates provide more than the required number of responses, inspect all responses to give benefit to the candidate. Penalties may be applied for foreign entries if candidates earn full marks on a question (max. -2 per Q).
- 8. Where penalties are applied, the marks for that section of the question cannot be a final negative.
- 9. Where method marks are awarded for operation, the marker must inspect the reasonableness of the answer.
- 10. Operation means 'Check operation'. 'One part correct' means operation and one part correct.

 NOTE: check operation must be +. -, x, ÷ as per candidate's calculation (if valid) or per the marking guideline.
- 11. In calculations, do not award marks for workings if numerator and denominator are swapped this also applies to ratios.
- 12. In awarding method marks, ensure that candidates do not get full marks for any item that is incorrect at least in part. Indicate with a ⊠.
- 13. Be aware of candidates who provide valid alternatives beyond the marking guideline. Note that one comment could contain different aspects.
- 14. Codes: f = foreign item; p = placement/presentation.

This marking guideline consists of 12 pages.

PAPERS

QUESTION 1

1.1.1 Explain to her how the preparation of the Age Analysis can assist the business in controlling debtors.

Any TWO valid points ✓✓ ✓✓

Part mark for incomplete / unclear / partial answer

- Important internal control measure it will help to identify which debtors are complying with credit terms and credit limits.
- Helps in recovering funds more efficiently by targeting accounts that are at the highest risk of becoming bad debts. /Measures could be implemented as to prevent bad debts.
- Age Analyses provide insights into the effectiveness of existing credit policies. If large portion of debtors fall into overdue brackets, current credit terms are too lenient and need adjustment.
- Age analysis indicates which debtors need to be charged with interest on overdue accounts / need to be handed over to debt collectors.

4

1.1.2 Calculate the average debtors' collection period for the year ended 31 July 2024.

```
[½ (92 350 + 106 500)]

99 \ 425 \checkmark x \ 365 = 64,05 \text{ or } 64 \text{ days } \checkmark \text{ One part correct}

566 \ 580 \checkmark (x \ 365 \text{ is not one part correct})
```

1.1.3 As the internal auditor, identify TWO concerns you would report to the owner of the business. In each case, quote figures to support your answer.

Any TWO concerns ✓✓ Figures ✓✓

- Cash flow problem might arise /debtors collection period 64 days.
- C Voges owes R27 000 of which R2 000 is exceeding his credit limit of R25 000.
- J Olivier owes R16 000 for 60+ days and he has not purchased goods in the last 60 days. Has he disappeared?
- C Voges is allowed to buy on credit even though he is overdue with R8 000.
- J Fourie, C Voges and J Olivier are not adhering to the credit terms of 30 days.



1.2.1 Reconciliation

	General Ledger	Bank statement
	Bank account	received from NEBULA BANK
Balances before corrections	243 980	245 000
(i)	- 12 500 ✓	
(ii)	-10 000 one mark – 10 000 one mark	- 9 000 √√
` '	- 20 000 ✓ ✓	
(iii)	+ 4 000 ✓	
(iv)	- 340 ✓	
(v)	No entry in both c	olumns √
(vi)	(balancing amount) + 20 860 ☑	
Closing Balance	236 000	
	* One part correct must include opening amounts	balances & totals the same

¹⁰

1.2.2 Provide her with advice to avoid interest on overdue creditors in the future.

Any TWO valid points ✓ ✓ ✓ ✓

Part mark for incomplete / unclear / partial answer

- Develop streamlined procedures to process invoices swiftly and ensure timely payments.
- Collaborate with suppliers to negotiate payment terms suitable for the company's cash flow.
- Monitor cash flow to pre-empt any cash shortages that might result in delayed payments.
- Create a system to prioritise creditor payments based on due dates, supplier relationships, and potential penalties for late payments.

4

1.3 VAT

1.3.1

CALCULATION	BALANCE
1 245 √ + 18 900 √ − 13 185 √ − 11 985 √ + 5 430 √ + 20 169 √ √ − 1 404 √ √	R19 170 ☑
OR	
-1 245 √ - 18 900 √ + 13 185 √ + 11 985 √ - 5 430 √ -20 169 √ √ + 1 404 √ √	
Choose one option that benefits the candidate.	





⁻¹ foreign/superfluous items per row (only if marks are earned in the row)

QUESTION 2

2.1.1 Complete the notes:

Direct material cost

Opening stock of raw materials	28 958 ✓
Purchases	269 298 ✓
Carriages on purchases √	28 344 ✓
	326 600
Closing Stock ✓ (326 600 ✓ ÷ 230 ✓ x 18 ✓) R1 420 (two marks)	(25 560)
Direct material cost	301 040 ☑



Factory overheads

Consumable stores	40 000	
Depreciation	26 000	
Water and Electricity ($66\ 000\ x\frac{4}{6}$)	44 000	√
Rent expense ($\frac{240\ 000}{100}$ x $\frac{70\ 000}{100\ 000}$)	168 000	√ √ *
Indirect labour [300 000 + 40 000] ✓ x 5%	17 000	\checkmark
Sundry expenses	7 000	
Factory overhead cost	302 000	



Finished goods stock

Opening stock		65 000	
Cost of goods manufactured		855 000	\checkmark
		920 000	
Less closing stock √	(balancing amount)	(60 000)	$\overline{\checkmark}$
Cost of Sales (1376 000 x $\frac{100}{160}$)		860 000	√ ✓





^{*} If multiplied by underlined amount

2.1.2		on, has instructed the accountant to switch between age and FIFO methods, when valuing the raw	
	Give ONE reason why you think she		
	would give this instruction.	Part mark for incomplete / unclear / partial answer Owner may seek to manipulate reported profits or inventory values / to show higher or lower profits depending on what she is trying to achieve	
	Explain why you do not agree with her.	 Any ONE valid point ✓✓ Part mark for incomplete /unclear / partial answer It is unethical — business has to stick with one method in the interest of comparison. Switching methods undermines consistency and reliability in financial reporting. Violates principles of accounting integrity and can raise concerns about manipulation of financial statements. Continuously switching methods lead to confusion 	

2.1.3 If the accountant were to use the FIFO method, calculate the value of the closing inventory of the raw material.

CALCULATIONS	ANSWER
18 ✓ x 1 472 ✓ ✓ (no part marks) [1 328 + 144]	R26 496 ☑

and inconsistency in financial information.

2.1.4 The Grade 12 class of 2025 would not want to buy the 18 tops left. Give ONE strategy on how she can use the closing stock meaningfully. This issue recurs annually. Offer ONE suggestion for preventing any remaining closing stock of finished goods in the future.

•	•
	Any ONE valid point ✓ ✓
	Part mark for incomplete / unclear / partial answer
STRATEGY	Offer a discount or special promotion
	Bundle them with other products
	Offer them as a bonus for larger purchases
	Donate the items
	Any ONE valid point ✓ ✓
	Part mark for incomplete / unclear / partial answer
SUGGESTION	Produce only on order.
	Do not begin manufacturing without at least a 50% deposit being paid.
-	· · · · · · · · · · · · · · · · · · ·





2.2 NASSI STRIDE

2.2.1 Calculate for 2024:

Net Profit		
CALCULATIONS	ANSWER	
(18 000 x 980) 17 640 000 ✓ – 14 040 000 ✓	3 600 000 ☑	3

Break-even point

CALCULATIONS	ANSWER	
3 600 000 ✓ 980 ✓ – 580 ✓ 400 two marks Mark numerator and denominator as such	9 000 pairs ☑	4

2.2.2 Nassi is not satisfied with the results of 2024. Explain and provide one reason (with figures or calculations) to prove why she should be much more satisfied with these results than she was the previous year.

Any ONE valid COMPARISON ✓ (no mark if there is no comparison) Figure ✓ ✓ (no marks for figures if there is no comparison)

- BEP decreased from 10 909 to 9 000 (see 2.2.1) while units produced and sold increased from 12 000 to 18 000.
- Profit on 9 000 in 2024 while profit only on 1 091 units in 2023
- 6 000 (50%) more pairs sold although selling price increased with R120 (14%)

2.2.3	Calculate how many extra pairs of sneakers she would have to make to
	increase her profit by R400 000.

CALCULATIONS	ANSWER
400 000 ✓ 400 ☑ (see 2.2.1)	1 000 ☑ pairs



(EC/SEPTEMBER 2023) ACCOUNTING P2 7

2.2.4 Comment on the selling and distribution cost per pair. Quote the percentage change in cost per pair. Provide ONE possible reason for the change from 2023 to 2024.

COMMENT AND PERCENTAGE	REASON
	Any ONE valid point ✓ ✓
Decreased \checkmark by 8,3% \checkmark ($\frac{10}{120}$ x 100)	Part mark for incomplete / unclear / partial answer
	Decrease in fuel price
	Cheaper transport contract
	Customers live closer / more local customers
	Better control of deliveries / less private use of vehicles
	Change in salary system of sales persons
	Cheaper advertising medium

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QUESTION 2: TOTAL MARKS



QUESTION 3

CASH BUDGET AND PROJECTED STATEMENT OF COMPREHENSIVE 3.1 INCOME – September 2024 **Projected Statement of** No. Cash Budget **Comprehensive Income** Expense Receipts Income **Payment** E.g. 3 200 3 200 4 000 ✓ 4 000 ✓ (i) (ii) 3 000 ✓ ✓ (iii) 54 000 ✓ 65 000 ✓ 65 000 ✓ 3 540 ✓✓ (iv) 31 860 ✓

1	0

3.2 CASH BUDGET

3.2.1	Month	Fee Income on credit	MAY	JUNE		
	April 2024	R160 000	92 800			
	May 2024	R154 000	58 520	89 320 🗸 (154 000 x 58%)		
	June 2024	$210\ 000^* \checkmark \checkmark $ $(90\ 000\ x\frac{70}{30})$		79 800 \checkmark \checkmark * see fee income on credit* (210 000* x $\frac{40}{100}$ x $\frac{95}{100}$)		
			151 320		Ī	6

3.2.2 Calculate:

(i)	Fee income from cash customers for May	
	154 000 x $\frac{30}{70}$	66 000 ✓✓
(ii)	Rent income for June	
	$4\ 400\ x\frac{92.5}{100}$	4 070 ✓✓
(iii)	Fuel for May	
	63 250 x $\frac{100}{115}$	R55 000 ✓✓
(iv)	Surplus/Shortage for June	
	320 000 – 405 200	(85 200) ✓ must be negative
(v)	Cash at the end of June	
	(85 200) + 317 400	R232 200 ✓ ☑ One part correct



(EC/SEPTEMBER 2023) ACCOUNTING P2

Outstanding balance of the loan on 1 May 2024		
WORKINGS	ANSWER	
1 650 √ x <u>12</u> √ 0,11 √	R180 000 ☑ One part correct	
		4

Percentage increase in salaries on 1 June 2024		
WORKINGS	ANSWER	
<u>1 440</u> ✓ x 100 48 000 ✓	3% ☑ One part correct	
40 000 *	One part correct	3

3.2.3 The employees are not satisfied with the increase in salaries. Any ONE valid point ✓ (no figures required) • Increase below inflation rate ONE point to support • Huge increase in cash sales them Adjustment do not address the rising cost of living • Feel undervalued and unappreciated Any ONE valid point ✓ **ONE** point • Cash flow problems of business / June shortage against their • Might be economic difficult times for business opinion.

• High increase in fuel price over which business has no

	Reasons ✓ ✓ Figures ✓ ✓	Advice √ √
Collection from debtors	 Poor control over collections Only 74,4% of expected amount received Expected R151 320, but only received R112 650 	 Send reminders regularly Do age analysis to determine defaulting debtors and take action
Maintenance of vehicles	 Aging / old vehicles Unforeseen event/breakage No control over maintenance in the past Overspend by 100% Budgeted R22 000 spent R44 000 	 Allocate sufficient funds Plan for unforeseen events Upgrade to better vehicles

QUESTION 3: TOTAL MARKS

control

QUESTION 4

4.1 **FIXED ASSETS**

4.1.1 Calculate the missing amounts:

(a) Addit	ions of land and buildings]
	WORKINGS	ANSWER	
1 83	0 000 – 1 150 000	680 000 ✓	1
(b) Asset	disposal √		1
(c) Credit	ors Control ✓		1
(d) R460	000 ✓		1
(e) Depre	eciation on 1 April 2024		1
	WORKINGS	ANSWER	
(180 000 – 1	$08\ 000) x \frac{10}{100} x \frac{9}{12}$	5 400 ✓ ☑ One part correct	2
(f) Accui	mulated depreciation		- 1
(1) /10041	WORKINGS	ANSWER	
108 000 ✓	+ 5 400 🗹 see (e)	R113 400 🗹 One part correct	3

(g) Depreciation on 30 June 2024			
WORKINGS		ANSWER	
OLD:			
320 000 two marks 42 000 two marks			
$(500\ 000\ \checkmark - 180\ 000\ \checkmark) - (150\ 000\ \checkmark + [5\ 400\])$	– 113 400] √) x 10%		
, , ,	= 27 800 ☑	D00 000 🖂	
NEW:		R39 300 ☑	l_
		One part correct	П
$460\ 000\ x\ 10\%\ x\frac{3}{42} =$	11 500 ✓ ✓		Iŀ
12			١L

Provide ONE example of how the vehicles of a trading business would contribute towards the generation of profit.

Any ONE valid point ✓✓ Part mark for incomplete / unclear / partial answer

- Timely delivery of goods to customers, ensuring customer satisfaction and repeat business/returning customers.
- By enhancing customer service, reducing delivery times, and increasing sales volumes.
- Give access to new markets and customers without their own transport
- Attracting customers seeking efficient and dependable transport services higher sales/market share and increased profitability.
- Offering services that meet or exceed customer expectations, the business can command higher prices and profit margins, leading to higher profits.

4.2 FIXED ASSET MANAGEMENT

4.2.1 Describe ONE consequence of omitting assets from a fixed asset register?

Any ONE valid point ✓✓

Part mark for incomplete / unclear / partial answer

- Inaccurate financial reporting: Omitting assets from the fixed asset register can <u>lead to inaccuracies in financial statements</u>, misrepresenting the company's financial position.
- Without proper tracking and management, omitted assets may lead to inefficiencies in asset utilization and allocation.
- Lack of oversight on unregistered assets <u>can increase the risk of theft or loss</u>, as they may not be adequately safeguarded or monitored.
- Incomplete asset information can <u>hinder effective decision-making</u> processes, as stakeholders may lack a comprehensive understanding of the company's resources and capabilities.

2

4.2.2 Explain ONE point to illustrate the importance of authorisation before purchasing fixed assets.

Any ONE valid point ✓✓

Part mark for incomplete / unclear / partial answer

- Control: ensures that <u>purchases of fixed assets are aligned with budgets</u> and financial goals, preventing overspending or unauthorized acquisitions / Ensures that <u>only necessary</u> and approved fixed <u>assets are acquired</u>
- Accountability: assigns responsibility for fixed asset purchases to specific individuals/departments, promoting <u>accountability and transparency in the</u> procurement process.
- Preventing misuse: helps prevent unauthorized or inappropriate purchases of fixed assets, reducing the risk of misuse of company resources.
- Compliance with policies and procedures: ensures that fixed asset purchases <u>adhere to organizational policies</u>, procedures, and procurement guidelines, promoting consistency and <u>compliance with internal controls</u>.



4.2.3 The auditor recommended the use of a barcode scanner. Explain to the directors how a barcode scanner will improve asset management.

Any ONE valid point √ √

Part mark for incomplete /unclear / partial answer

- Efficiency: streamline asset tracking, saving time and effort.
- Accuracy: reduce errors in data entry, ensuring precise asset records.
- Inventory Control: prevent loss and theft by providing accurate asset location information.
- Real-Time Updates: instant updates in the system/current status information.
- Maintenance Tracking: assist in tracking maintenance tasks and schedules for assets.
- Cost Reduction: reduces operational costs associated with manual processes.
- Audit Compliance: accurate asset records aid in meeting audit requirements effortlessly.
- Asset Lifecycle Management: support tracking assets from procurement to disposal, optimizing their use and return on investment.

2	

QUESTION 4: TOTAL MARKS	25	

TOTAL: 150

