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# basic education

Department:
Basic Education
REPUBLIC OF SOUTH AFRICA

# SENIOR CERTIFICATE EXAMINATIONS/ NATIONAL SENIOR CERTIFICATE EXAMINATIONS

#### **HOSPITALITY STUDIES**

**MAY/JUNE 2025** 

**MARKING GUIDELINES** 

**MARKS: 200** 

These marking guidelines consist of 15 pages.





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#### **SECTION A**

#### **QUESTION 1**

#### 1.1 MULTIPLE-CHOICE QUESTIONS

1.1.1	B✓	M156/F48
1.1.2	C√	M80/F190
1.1.3	B√	M35/F93
1.1.4	B√	M162/F58
1.1.5	C√	M140/F150
1.1.6	B✓	M174/F31
1.1.7	D√	M171/F31
1.1.8	A✓	M74/F16
1.1.9	C√	M79/F188
1.1.10	A✓	M50/F4

(10)

#### 1.2 **MATCHING ITEMS**

1.2.1	C✓	ij✓
1.2.2	E√	vi√
1.2.3	F√	vii√
1.2.4	B√	iv√
1.2.5	G√	iji√

M116 F209/ 211 (10)

(10)

#### 1.3 **ONE-WORD ITEMS**

1.3.1	Halaal√	M44/F3
1.3.2	Sorbet✓	M52/F9
1.3.3	Human Resources/HR√	M6/F115
1.3.4	Croquembouche/ French wedding cake✓	M125/F187
1.3.5	On-consumption/onsite consumption✓	M168/F55
1.3.6	Benzoic Acid/Sodium Benzonate/Salicylic	
	Acid√	M150/F165
1.3.7	Sorting ✓	M103/F183
1.3.8	Online purchasing/shopping/e-commerce/	M79/F189
	e-procurement ✓	
1.3.9	Jam/Jelly/ Marmalade ✓	M53 F165
1.3.10	Linen√	M177 F10

#### 1.4 **SELECTION ITEMS**

1.4.1	A✓ C✓ E✓ H ✓	(Any order)	M 85/86 F199/200
1.4.2	A✓ C✓	(Any order)	(4) M22 F76 (2)
1.5.1 1.5.2 1.5.3	C√ B√ A√		M22 F76 (4)





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### SECTION B: KITCHEN AND RESTAURANT OPERATIONS, **HYGIENE, SAFETY AND SECURITY**

QUES <sup>*</sup>	TION 2	,	
2.1	2.1.1	<ul> <li>Constant coughing/ longer than three weeks ✓</li> <li>Fever✓</li> <li>Chills✓</li> <li>Night sweats✓</li> <li>Chest pains✓</li> <li>Coughing blood✓</li> <li>Loss of appetite✓</li> <li>Weight loss✓</li> <li>Constant tiredness/ fatigue✓</li> <li>Dyspnoea/shortness of breath✓</li> </ul>	M27/ F82 (3)
	2.1.2	<ul> <li>The statement is true✓ (1)</li> <li>TB is transmitted by inhaling droplets of sputum sprayed into the air when an infected person sneezes, coughs and speaks or sing✓</li> <li>By working physically close to someone with TB for a fairly long period to become infected✓</li> </ul>	
		<ul> <li>If people are in a shared space that have been closed over a long period ✓</li> <li>Drinking unpasteurised milk from an infected cow✓ (Any 2)</li> </ul>	M27 F83 (3)
	2.1.3	<ul> <li>Food handlers with TB should be on sick leave and receive treatment√</li> <li>Infected food handler should only return to work seven days after the onset of effective treatment√</li> <li>Avoid sneezing and coughing onto food√</li> <li>Use only pasteurised milk, cheese and meat from a company with good reputation√</li> <li>Keep food covered during preparation, storage and service where possible √</li> <li>Washing hands/sanitizing after coughing/ sneezing√</li> <li>Wear a mask√</li> </ul>	M27 F83 (2)
2.2	2.2.1	<ul> <li>Tolerance for each other✓</li> <li>Willingness to work together/Cooperate with each other✓</li> <li>Being honest about the number of guests you are serving/ if you make a mistake about an order✓</li> <li>Understanding each other's strengths and weakness✓</li> <li>Practice good service✓</li> <li>Everyone should pull their weight ✓</li> <li>Ask for help when needed✓</li> <li>Share failures and successes✓</li> <li>Enjoy working with each other✓</li> <li>Communicate with each other✓</li> <li>Show respect towards each other/ not being rude when the</li> </ul>	M29

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pressure is high√

(Any 2)

F86/88

(2)



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- 2.2.2 He should be cleanly shaven✓
  - His hair must be kept clean and out of his face/it must be tidv√
  - He must keep his fingernails short✓
  - His footwear should be clean and safe√
  - He must avoid excessive jewellery✓
  - His uniform must be in good repair/ not torn or burnt√
  - Uniform must be neatly ironed/not creased✓ M30 F87 Wear the correct uniform√ Hide tattoos√ (3) (Any 3)

2.3

RESTAURANT A	RESTAURANT B	
<ul> <li>Fine dining service is offered ✓</li> <li>Formal ✓</li> <li>Highly trained staff with advanced serving skills/ high level of service ✓         (Any 1)</li> </ul>	<ul> <li>Family service is offered ✓</li> <li>Informal/less formal ✓</li> <li>Staff not highly trained with less advanced serving skills/ lower level of service ✓ (Any 1)</li> </ul>	M33 F89 (2)

- 2.4 2.4.1
- Name√
- Contact details√
- Number of people ✓
- Date√
- Time√
- Additional requests√

(Any 3)

M39

F101

(3)

- 2.4.2
- It is easier to break down sales✓
- It informs management instantly on how many units of a particular product is sold daily√
- The manager will know how much money is collected from customers daily√
- Calculates profits on a daily basis✓
- Detailed reports on stock on hand can be generated✓
- Alerts management on re-ordering of stock when stock runs low/ automatically reorders stock✓
- Paperwork reduced√ M37 F105
- Reduce time for orders to be delivered to guests/ saves time to complete sales✓ (2) (Any 2)

**TOTAL SECTION B:** 20



Proudly South African



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### SECTION C: NUTRITION AND MENU PLANNING; FOOD COMMODITIES

#### **QUESTION 3**

3.1	3.1.1	(a) •	•	Crudités with Pesto Dip is suitable for Jews because it
				contains vegetables√

- Mini Quiche Lorraines are not suitable because they contain bacon, bacon is forbidden amongst the Jews/ milk and meat in one dish√
- Oysters with Red Onion Vinaigrette is not suitable because oyster is shellfish which is forbidden amongst Jews√ (3)
- (b) Chickpea burger is suitable because it is high in nutrients and does not contain cholesterol/ Straw Potatoes are not suitable they are fried in fat✓
  - Creamy Three Cheese Pasta with Salami is not suitable as Cheese and Salami is high in fat and salt and is processed ✓
  - Beef Olives not suitable because red meat is high in M49 cholesterol/ Creamy Spinach is high in cholesterol due to additional fat√
     (3)

#### 3.1.2 **Lacto-Vegetarian**

- Mango Sago Pudding/Limoncello Granita√ (1)
- The dessert contains milk and dairy, fruit and grain√
- Lacto-vegetarians include milk and dairy, fruit and grain in their diet√ (Any 1)

#### **Fruitarian**

- Limoncello Granita√ (1)
   The dessert contains fruit juice√ M99
   Fruitarians include vegetables, fruits, nuts, cereals, yeast, plant oils and soya in their diet√ (Any 1) (4)
- 3.1.3 Religious reasons such as with the Hindus✓
  - For health reasons to prevent heart disease, obesity and diabetes√
  - Being opposed to the idea of eating animals/moral beliefs√
  - Sustainability of the planet/ to be environmentally friendly /lessen carbon footprint✓
  - Some people don't like the taste of meat√ M98
     Meat is more expensive than plant protein/ plant protein is cheaper than meat√ (Any 2)



M44



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#### 3.2 3.2.1

- Large number of guests can be entertained at once/ easy way to serve food and beverages to a large group ✓
- No need for many utensils/eat finger foods/little cutlery and crockery√
- Snacks can be inexpensive if planned well√
- Small space can be used ✓
- Guests can mingle easily/guests don't have to share a table with unknown people ✓
- A variety of snacks are served/ accommodate different dietary needs/diverse group of people/different religions/ethnic groups√
- Finger foods can be more creative than formal dinner√
- Duration of the function is usually short√
- Fewer serving staff required√

Table plan is not necessary/ less tables needed ✓

F12/13

M66/67

 $(Any 4) \qquad (4)$ 

#### 3.2.2

- Stock up on plenty of ice√
- Stock an assortment of glasses to cover a variety of drinks√
- Have double the number of glasses as guests√
- Ensure that all glasses are clean and polished√
- Keep in mind the duration of the function: when serving wine/ you will need one bottle for every two guests/have a variety of wines√
- Stock up on mixers√
- Place drinks in an accessible spot with someone to serve them
- Spirits or cocktails may be served as guests arrive, while beer, wine, juice, mineral water and non-alcoholic drinks can be served throughout the evening√
- Provide a good selection of non-alcoholic drinks/beers/ wines√
- Flair bartending may add fun and spectator value√

Keep drinks at a desired temperature√

F18

Prepare sufficient garnishes and accompaniments√ (Any 3)

(3)

M76

3.3 3.3.1

SHEET GELATINE	POWDERED GELATINE
<ul> <li>Soaked in cold water /hydrated in cold water/liquid until soft√</li> <li>Can be soaked in an</li> </ul>	<ul> <li>Soaked in cold water /hydrated in cold water/liquid and swells√</li> <li>Amount of water must be</li> </ul>
unspecified amount of water√	measured accurately <b>√</b>
<ul> <li>Excess water squeezed out√</li> </ul>	<ul> <li>No water to squeeze out/ all liquid is absorbed ✓</li> </ul>
Dispersed/melted before adding to the mixture ✓     (Any 2)	<ul> <li>Dispersed/melted before adding to the mixture√ (Any 2)</li> </ul>

M129 F161 (4)





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	3.3.2	Air incorporated into whipped cream ✓ adds volume ✓ and lightness ✓, resulting in a fluffy mousse/ gel will be less firm/softer/creamier ✓ (A	Any 2)	M132 F163 (2)
	3.3.3	<ul> <li>Too much liquid added/ incorrect ratios/incorrect measure. The gelatine was not hydrated properly.</li> <li>The gelatine was not fully dispersed or was overheated.</li> <li>The gelatine concentration was too low/too little gelatine. The mixture was too acidic, possibly due to acidic raspberries.</li> <li>The mousse was not chilled/set for long enough.</li> <li>Too much sugar was used which will weaken the gel and setting.</li> <li>Solid ingredients like raspberry pieces weaken the gel.</li> <li>Mousse was left at room temperature/not refrigerated/temperature too high.</li> <li>A large amount of air is incorporated with whipped cream.</li> </ul>	dity in dretard	M132 F163 (4)
3.4	3.4.1	A Grizzo Function Catering✓		M63 F23 (1)
		B Buffalo City Education District ✓		M63 F23
		C 40 guests✓		(1) M63 F23
		D R99,00✓		(1) M62 F21
		E R1980,00 / 50%✓		(1) M63 F23
		F 1 June√		(1) M63 F23 (1)
	3.4.2	Net Profit = Selling Price – Total Cost✓ = R3960 – (R1600+R480+R320) R2400✓ = R1560,00✓		M63 F23 (3)
	3.4.3	Food cost percentage= Food cost ÷ Selling price X 100 ÷ 1 = R1600÷ R3960 X 100 ÷ 1 ✓ = 40% /40,4%✓		M63 F23 (2) <b>[40]</b>





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#### **QUESTION 4**

4.1	4.1.1	Flour√ Butter/fat/shortening√ Water√ Salt√	(Any 2)	M122 /112 F184/ 208 (2)
	4.1.2	Pastry A -Choux pastry: Steam✓ Pastry B -Puff Pastry: the air trapp the rising✓	ed due to rolling and folding cause	M121/ M116 F185/ 210 (2)
	4.1.3	batter.✓ At 180°C:  Pastry dries out completely scrispy delicate shell/ allow pa Burning is prevented✓	cooked will collapse due to high	M124 F186 (2)
	4.1.4	CHOUX PASTRY	PUFF PASTRY	
		<ul> <li>Non laminated√</li> <li>Well puffed/ single thin crust/layer√</li> <li>Golden brown colour√</li> <li>Dry centre /hollow √</li> <li>Small puffs√ (Any 3)</li> </ul>	<ul> <li>Laminated/Layered pastry/multiple layers√</li> <li>Light golden brown√</li> <li>Not hollow√</li> <li>Flaky layers when broken√</li> <li>Large base√ (Any 3)</li> </ul>	M124/ F186 M114 F206 (6)
	4.1.5	lock bag√	ced in an airtight container or zip	M126 F187 (3)
4.2	4.2.1	<ul> <li>To create an even surface an</li> <li>To prevent the pastry from be shrinkage√</li> <li>Too much pressure may creat</li> </ul>	ecoming distorted/ prevents	M118 119 F209 210 (1)
	4.2.2	<ul> <li>Heat from hands will melt shown</li> <li>Overhanding will cause the domain of the county o</li></ul>	<del>-</del>	M119 F212 (1)



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	4.2.3	<ul> <li>Too much water causes a soggy/sticky pastry√</li> <li>Too much gluten development compromises the flakiness/ end product becomes tough√ (Any 1)</li> </ul>	M113 F212 (1)
4.3	4.3.1	<ul> <li>Oven roasting is suitable for a large cut of meat ✓</li> <li>Leg of lamb is marbled and therefore suitable for oven roasting because it will not dry out during the cooking process✓</li> <li>The layer of fat on the surface of the leg of lamb melts during oven roasting and prevents drying out of the meat✓</li> <li>Leg of lamb is browned/seared in warm fat/to improve flavour and seal in meat juices therefore preventing drying out of the meat✓</li> <li>Leg of lamb is basted during oven roasting to prevent drying out✓</li> <li>Lamb meat is soft making oven roasting a suitable method for soft meat✓</li> <li>(Any 3)</li> </ul>	M91 F202 (3)
	4.3.2	<ul> <li>Meat should not be soaked/immersed in water√</li> <li>Do not wash meat as nutrients and flavour components are easily dissolved in water√</li> <li>Meat must not be salted because salt extracts the meat juices from the meat√</li> <li>Meat must be thawed in the refrigerator to prevent loss caused by dripping√</li> <li>Meat must not be cooked at too high temperatures or low temperatures or for too long√</li> <li>Allow meat to rest after cooking before slicing√</li> <li>Do not pierce/poke the meat with a fork/knife√ (Any 4)</li> </ul>	M85 F199 (4)
	4.3.3	<ul> <li>Allow the meat to rest for 10 minutes for the meat juices to settle avoid loss of meat juices√</li> <li>Slice meat against the grain into sections/slices√</li> <li>Cut meat using full length of the blade to ensure even slices/sections√</li> <li>Slice thinly using a good quality/sharp/carving knife√         (Any 3)     </li> </ul>	M91 F195 202 (3)
4.4	4.4.1	<ul> <li>Crème Anglaise√</li> <li>It is used as a base for ice-cream preparation√</li> <li>The egg yolk in the custard thickens the Crème Anglaise√</li> <li>Crème Pâtissière is thickened with starch and therefore not ideal for the preparation of ice cream√ '</li> <li>Crème Pâtissière is used as a filling/it is too thick due to the starch√ (Choose the correct 1 + motivation)</li> </ul>	M137 F148 (2)





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4.4.2	<ul> <li>Smooth ✓</li> <li>No large ice crystals ✓</li> <li>Creamy ✓</li> </ul>	
	· · · · · · · · · · · · · · · · · · ·	M139
	Light on the palate ✓	F149
	• Frozen and not runny✓ (Any 3)	(3)
4.4.3	Spun Sugar√ (1)	
	1 0 1 7	M143
	,	144
	1 5	F155 156
		(2)
4.4.4	, , ,	M144 F157
	· · · · · · · · · · · · · · · · · · ·	(1)

- 4.5 Prevents spoilage ✓
  - Saves time and labour√
  - Vegetables available all year round✓
  - Easy to store√
  - Reduces the growth rate of bacteria/ mould/micro-organisms due to the low temperature√
  - Prevents cross contamination√
  - Increase shelf life / lasts longer√
     Slows down the enzymatic action/browning√
     Nutritional value, appearance and taste is retained√
     (Any 4)
     [40]

TOTAL SECTION C: 80





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#### SECTION D: SECTORS AND CAREERS FOOD AND BEVERAGE SERVICE

#### **QUESTION 5**

5.1	5.1.1	Night Auditor✓	M6 F (1)
	5.1.2	Marketing Manager/marketer/telesales/sales person/ social media influencer√	M5 F120 (1)
5.2	5.2.1	<ul> <li>Newspapers√</li> <li>Pamphlets√</li> <li>Brochures√</li> <li>Posters√</li> <li>Newsletters√</li> <li>Magazines√</li> <li>Leaflets/flyers√</li> <li>Banners√</li> <li>(Any 4)</li> </ul>	M18 F138/ 139 (4)
	5.2.2	<ul> <li>Advert shows different areas of the hotel√</li> <li>Illustrations are eye-catching √</li> <li>There is a short/clear message√</li> <li>No spelling errors√</li> <li>It does not have too much information√</li> <li>Layout is simple/ professional layout√</li> <li>Simple words/ language have been used√</li> <li>Font size and letter type readable√</li> <li>Different fonts have been used√</li> <li>Neat and attractive√</li> <li>(Any 6)</li> </ul>	M19 F138 139 (6)
	People ✓ - target market is the people on holiday/conference attendees/ business people ✓ Promotion ✓ - 50% discount ✓ Place ✓ - Hotel TMT / East rand of Johannesburg ✓ Product ✓ - Hotel rooms/Accommodation/Restaurant/leisure activities(pool) ✓ Price ✓ -There is no price ✓		
	5.2.4	<ul> <li>(1 mark for marketing mix +1 mark for the example from marketing tool)</li> <li>(Any 3 x 2)</li> <li>Cash flow analysis ✓</li> <li>Income statement✓</li> </ul>	F135 (6)
Conveinh	t range and	<ul> <li>Balance sheet√</li> <li>Break-even analysis/income forecast√</li> <li>Budget√</li> <li>Cost estimation / quotation for renovations√</li> <li>Source of funding e.g. toan, investors√ ERS</li> </ul> Reserver average	M12 F131 (4)



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#### 5.2.5 Revenue generating areas:

Guest rooms√

•	Restaurant/ dining area√		M2/3
Non-revenue generating areas:			F108
•	Swimming pool√		115
•	Reception/Front office√	(Any 4)	(4)

#### 5.2.6

- Tourists visiting the hotel will bring in foreign currency into the country/ increase foreign currency√
- Multiplier effect sets in motion/ people earn money that they can spend at other places√
- When tourists visit Hotel TMT they will go out and buy local products and use services in the local community✓
- The upgrade will create more jobs in the hospitality industry✓
- The esteem and standard of living will be improved of the communities around the hotel ✓
- Improvement of roads and infrastructure in the area✓
- Economic growth is stimulated, by international and local customers/visitors√
- customers/visitors ✓ M1

   The eco-friendly rooms will save natural resources ✓ F108

   Will contribute to the GDP of the country ✓ 110

  (Any 4) (4)

  [30]



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QUESTION 6				
6.1	6.1.1	<ul> <li>Position the main course knife and fork 1cm-2,5 cm from the edge of the table√</li> <li>There should be a space of 25-29 cm/ use a dinner plate to judge the distance √/ between the main course knife and fork √</li> <li>Table fork is placed on the left and the table knife is placed on the right√</li> <li>The blades of the knife on the cover should face to the left√</li> <li>Place all other cutlery required for the menu on the table on the outside of the main course knife and fork√</li> <li>Place the dessert spoon and fork across the top cover√</li> <li>Dessert spoon is always placed to the left and above the fork which is placed to the right√</li> <li>Place side plate on the left-hand side of the cover/forks√</li> <li>Place entrée/bread knives on the right edge of the side plate, parallel with the main course knife√</li> <li>Position wine glasses 2,5cm from the tip of the main course knife/ position wine glasses on the right-hand side above the knives√</li> <li>Additional glassware at 45° angle to the left of the first glass√</li> <li>White wine glass must be placed first and red wine glass second√</li> <li>(Any 4)</li> </ul>	M178 /179 F30 (4)	
	6.1.2	<ul> <li>Put the butter pad/dish on the center of the table ✓</li> <li>Silver service of bread takes place from the left of a guest ✓</li> <li>Start with the person on the right-hand side of the host ✓</li> <li>Ladies are served first ✓</li> <li>Hold the bread basket on the flat part of your left hand ✓</li> <li>Lower your left hand which is holding the basket to no more than 5cm from the edge of the guest's side plate ✓</li> <li>Pick up the bread roll from the basket with your right hand using serving utensils/spoon and fork ✓</li> <li>Transfer bread roll to the side plate ✓</li> <li>Move around the table in an anti-clockwise sequence offering a bread roll to each guest ✓</li> <li>Do not leave the basket on the table ✓</li> <li>End with the host ✓</li> <li>(Any 4)</li> </ul>	M192 F36 (4)	
	6.1.3	<ul> <li>Place all similar items together in the waiter's station√</li> <li>Empty all coffee pots and milk jugs, wash √</li> <li>Crockery must be scraped, sorted and packed into the dishwasher/wash cutlery and glassware√</li> <li>Wipe bottles and jars used for accompaniments √</li> <li>Switch off all electrical appliances√</li> <li>Switch coffee machines off and clean them√</li> <li>Return all equipment to the storeroom√</li> </ul>	M181	

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Make sure that all equipment is accounted for ✓

Pack away everything√

(Any 4)

F40

(4)



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#### 6.2 6.2.1 Fortified wine/Sherry✓

(1)

Description: Sweet dessert wine√			
Wines made by adding wine spirits to the wine which stops the	F50		
fermentation process/wine with alcohol added√ (Any 1)	(2)		

#### 6.2.2 Wine cellar must:

- be free from vibration/be underground ✓
- be free from excessive dampness/slightly damp location/free from draughts√
- be clean and well-ventilated√
- have subdued lighting/avoid damage from ultraviolet light/ direct sunlight√
- have constant/ cool temperature of 10-16°C√
- store similar wines together√
- pack and store wine bottles with label to the top or to the front√
- bottles must be rotated/ first in first out√
   if stored in a wine box, the arrows must face upwards√
   (Any 4)

#### 6.3 6.3.1 The waiters should:

- Investigate the problem and solve it√
- Check with the kitchen staff and give the guest feedback/ ask the kitchen to speed up the process ✓
- Deal with the situation professionally and positively/waiter should not tell the guest to speak to the chef ✓
- Control their emotions/stay calm/be polite✓
- Maintain eye contact√
- Use positive body language√
- Never argue with the guest√
- Acknowledge the complaint of the guest√
- Listen and pay attention to the guest√
- Show understanding and willingness to rectify the problem√
- Apologise for the inconvenience√
- Never place blame on yourself or others/chefs√
- Report the complaint to the maître d' ✓ M184
   Never promise something you cannot provide ✓ F41 Offer a drink after gaining permission of the manager ✓ 42

(Any 4) (4)

#### 6.3.2 Bad/incorrect√

- The waiter did not keep the guests calm ✓
- The waiter did not acknowledge the guests fears√
- The waiter did not see the spreading of the fire as a danger to the staff and the rest of the guests/did not provide safety for the guests√
- The waiter did not quietly smother the fire with a cloth or water√
- She did not use a fire extinguisher to stop the spread of the fire





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#### Good/correct√

- The waiter stayed calm✓
- The waiter did not draw attention to the incident/did not overreact/she told the guests not to worry√ M187 Waiter gave guests an explanation for the cause of the fire✓ F45

(1 mark for good/correct or bad/incorrect and 3 reasons) (4)

- 6.4 Offer the guest a choice of hot or cold milk/milk substitutes
  - Take cups, saucers, teaspoons, sugar bowl and milk on a tray to the table ✓
  - Assemble the cup, saucer and teaspoon on the tray and place it in front of the guests on the right-hand side✓
  - Make sure that the cup handle and teaspoon is facing to the right✓
  - The sugar bowl or sweeteners placed on the table ✓
  - Coffee must be hot but not boiling✓
  - Place the coffee pot on a side plate with a neatly folded service cloth✓
  - Serve anti-clockwise✓
  - Serve ladies first then men and host last ✓
  - Pour the coffee by tilting the coffee pot not lifting it from the plate/tray✓
  - Fill the cup up to 16 mm from the rim√
  - Present the coffee from the right ✓
  - The coffee pot must not touch the rim of the cup✓
  - If the coffee is in a large pot, return it to the warmer✓

The modern method is to hold the coffee pot in one hand and the milk jug M164 in the other and serve customers ✓ F70 (Any 4) (4) [30]

> TOTAL SECTION D: 60 GRAND TOTAL: 200